

X2
LOGISTICS
NETWORKS

X2 QUARTERLY NEWSLETTER

Q2-2018

XTRA

**LOGISTICS NETWORKING
DOES NOT NEED TO BE BORING**

**X2 2019 CONFERENCE
IN HUA HIN**

**5 AMAZING THINGS
TO DO IN HUA HIN**

**ROYALE
SPONSORS
CRYSTAL
PALACE**



**NETWORK
MOVES & NEWS**

**LOOKING BACK ON
PAST X2 CONFERENCES**

WELCOME TO



A Message from Richard



Richard Overton
CEO of X2 Logistics Networks

Dear X2 Colleagues,

Welcome back to our latest edition of X2's Xtra Xtra Xtra !

Once again our 2nd Edition of 2018 highlights more member news and as always some useful tips and insights from the X2 Team. As we announced our 6th Annual Conference details on 11th July ...the theme for this edition is "Logistics Networking Does Not Need To Be Boring!"

I would like all of you to be aware that I push the team hard to push you, the members, in order to develop a community within the X2 platform. This newsletter does not make money and a lot of resource and time goes into creating it. It is here only to ensure that all members are kept up to date with network related activities, and more importantly it's designed for you, the members, to take advantage of with highlighting stories and news about your businesses and the markets you service. It is here to build a culture and community of collaboration and to hopefully create a feeling of unity.

We have seen an increase in member to member activity since the last conference and we hope to maintain this vibe and spirit until we all meet again in Feb 2019. Although we would like everyone to be involved we are happy to see some of the great business being conducted between members of the group that are involved! Thank you to all of you who took time to contribute to this 2nd Edition of 2018.

As we have now entered the summer season and start to see some sunshine and color, this new newsletter hopes to be a great start to brighten up information shared amongst the group members. We kicked off 2018 with our 5th Annual Conference in Hua Hin with what we believe to be our finest event yet. The concept of 'Rising Above' was not just to highlight the importance of the future and the technological challenges we face in 2018 and beyond, but also to encourage our members to move ahead by considering the future challenges we all

face, and to promote ways where we can collectively improve our individual businesses by better collaboration and professionalism. Our emphasis as a network for 2018 is to offer a more personalized membership service and to enhance the networks offerings by working closer with the best industry vendors and service suppliers in the market. I believe we have proven ourselves, as we have implemented as much as anyone can expect from a network. We have continued our endless push for a personalized membership experience.

Our roadmap for 2018 continues unchanged and we have already entered into new industry collaborations by identifying potential new strategies that can add further value to the members of X2. Bringing value to our members of X2 has always been a priority for me and this will not change. Since the New Year we have kick-started our insurance program with Nacora and also set up a collaboration with Maersk.

We have always said that you will get out of X2 what you put in. Today this is truer than ever. For me, watching a room full of like-minded professionals sow the seeds of future business is the most rewarding part about this job, and is the only time a network manifests into a physical form that can be seen and touched. Be part of X2 and plug your pipeline into the network. I saw a really positive vibe being created during the last conference and the energy was the best I have experienced since the group's inception.

On that note... we launched our 6th Annual Conference website a few days ago allowing all X2 members plenty of time to prepare their schedules and book their place in the X2 Beach House before it sells out! But let's take a look at my previous mention of "Logistics Networking Does Not Need To Be Boring!"...

What if you do take risks in creating a different type of network conference experience?

Keep in touch...

✉ richard@x2group.com

in linkedin.com/in/richard-overton

What happens when you do take risks and strive to innovate? How do you even innovate a networking conference? Does the industry even need it? I'm proud to say X2 Conferences are a real-life example of what happens when a logistics network does innovate and pushes itself, although it might not actually need to take the risks that it does. However, with that risk we've seen great rewards; and not monetarily. X2's risks have helped shape its brand and has helped the logistics network be noticed by others in the logistics industry by the companies that usually have little regard for logistics networks. That attention has allowed us to create more for our members and benefit the group in ways that are yet to be fully realized but are soon in the future. Continuing to innovate.

But does the industry need innovation? Many will say no. My opinion differs, because logistics networks are not only competing amongst themselves but also social media and the advances in technology. For that we reason innovation is necessary. You don't innovate for relevancy in the present, you innovate to be relevant in the future.

We will prove it once again in February 2019 when we urge all members of the group to join us on a journey of LIVE. LOVE.LOGISTICS ...Professional Logistics networking like never before!

Let's continue to make X2 the most professional global logistics network in the world. On behalf of my team and everyone here at the X2 office ...we thank you for your continued network support and we want you to know we are working on continuous improvement for the group and we really do care about what we do.

Let's make 2018 a year where we as a group 'Rise Above and continue to innovate to inspire"

Enjoy the read... and do not be shy to get involved with interesting content from your company achievements. X2 let's go!

Regards,

Richard

SUMMER 2018

Brought to you by



- Shane Hebzynski
- Murray Backhouse
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- Patarasorn Jommawun
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Logistics Networking Does Not Need to Be Boring

Logistics networking is boring. Massive networking conferences is an exercise in business card collection. Afterwards most of the business cards collected won't be used. Maybe 1 or 2 out of every 100 you've received form gift bags or someone you bumped into in the corridor to the restroom.

Why is it boring when it doesn't have to be? Simply because there's very little incentive to innovate or change the way a logistics networking conference operates. Find venue, negotiate accommodation with hotels, organize reception drinks, organize dinner, welcome attendees, follow schedule. Easy, right? Organizers see very little change in attendance and simply add more conferences following the same formula to increase revenue. Some even make it easier for themselves and skip the accommodation negotiation.

There's nothing wrong with that. But it's boring for both sides. The event attendees follow the same routine that they're used to and get the pleasure of



some bland entertainment during the cocktail reception and the dinner. Network owners are satisfied because they can follow the same routine and predict their revenue. No risk and no change.

What if you do take risks?

But what happens when you do take risks and strive to innovate? How do you even innovate a networking conference? Does the industry even need it?

I'm proud to say X2 Conferences are a real-life example of what happens when a logistics network does innovate and pushes itself although it might not actually need to take the risks that it does. However, with that risk we've seen great rewards; and not monetarily. X2's risks have helped shape its brand and has helped the logistics network be noticed by others in the logistics industry, the companies that usually have little regard for logistics networks. That attention has allowed us to create more for our members and benefit the group in ways that are yet to be fully realized but are soon in the future.

X2 Conferences have evolved.

The 1st X2 Annual Conference was a standard logistics

networking event. Cocktails, Plenary, Gala Dinner, and done. X2 was fresh with a new approach to membership.

Our 2nd Annual Conference included the "X2 Amazing Race". A team building event that was greeted with some skepticism because it was different for a network to do for its members. Once it started it immediately became a highlight and members to this day still bring it up in conversation. It worked. Bonds were formed and have stayed strong.

The 3rd Annual X2 Conference introduced what was the first to bring all our specialty groups together. Another risk. Attendees loved it and were fully willing and even eager to meet those who have specialties different from their own.

The X2 World Cup was introduced during the 4th Annual Conference. It still goes strong today, and members coordinate with each other to create their teams. They love it and we love the competition between the X2 All Stars and the member formed teams. This X2 original has since been copied but we hold the satisfaction of knowing X2 was first.





Our most recent conference went all out, and we created what can only be described as a logistics networking festival. Yes, it was business oriented and professionally guided. However, the Mad Hatter's Garden Party and Club X2 not only provided a great outlet for people to be themselves but being themselves and enjoying the moment has helped members cooperate and grow their business between each other.

Since 2013 X2 Logistics Networks has demonstrated how you innovate a logistics networking conference. It's not easy and it is always a big risk. It can be very uncomfortable and sometimes you might question yourself. But if you're confident in your goal and how to achieve it, you can experience success. X2 is a wonderful example. Even today while writing this I'm amazed to look back on the X2 Story and see where, not just me, but the X2 Team are today.

Continuing to innovate.

But does the industry need innovation? Many will say no. My opinion differs, because logistics networks are not only competing amongst themselves but also social media and the advances in technology. For that we reason innovation is necessary. You don't innovate for relevancy in the present, you innovate to be relevant in the future.

The logistics networking industry doesn't need to be boring. X2 is changing that and we hope we're leading the industry by example.

Learn more about X2 Logistics Networks at www.x2logisticsnetworks.com and see how we continue to change the definition of logistics networking conferences at www.x2conference.com.



X2
PAY

FIGHT FRAUD WITH X2 PAY



Smart Freight Forwarders Working Together Under One Financial Umbrella



If you are not looking for a way to eradicate the risk of fraud from your business and save money at the same time, then we suggest you stop reading this now...

For all those intrigued logistics professionals, we give you X2 Pay!

A simple member to member payment system that has never heard of a bank fee, does not discriminate between nationalities, has no hidden charges, and offers immediate payment in real time.

...And did we mention it mitigates all risk of fraudulent email attack against your business.



X2
PAY

The future is safer and cheaper
The future is X2 Pay



From AOG to OBC

How to OBC?

An Onboard Courier service (OBC) allows our clients to move small packages and documents on the next regular scheduled passenger flight. It is very often used in an Aircraft on Ground situation (AOG) when smaller parts or important documents are urgently needed to get an aircraft airborne again quickly. It's one of the fastest modes of cargo transportation and also known as 'handcarry'. Our global network of couriers are carefully selected professionals with valid visas for numerous countries and extra baggage allowances. In logistical emergency situations every second counts therefore our OBC service stands for maximum speed with the highest security.

We have information below to highlight what you need to do in case you have to move small parts quickly for an AOG.

Steps to get from AOG to OBC:

- Aircraft on Ground situation happens
- Send us your enquiry by email to aog@airpartner.com or call us:
- You will get an offer within the next 25 minutes
- On acceptance of our quote, one of our reliable Onboard Couriers will collect your shipment and board the next suitable scheduled passenger flight.

- Our team will be available for you 24/7 and take care that your OBC delivery will arrive in time.
- The delivery can also be tracked via our RED-TRACK system, a real-time tracking system with smart, instant, in-transit visibility on every shipment booked with Air Partner.

Information that we require from you for an OBC quotation in order to be able to react as quick as possible:

- Time and date when cargo is ready
- Pick up & delivery address
- Type of cargo and value
- Weight, number of pieces & dimensions
- Any special information

Call us for any OBC requirements you might have. Our 24/7 team are on hand to offer real time consultation and assistance immediately.

Air Partner Freight

UK +44 1293 844 888,
freightuk@airpartner.com

Europe +49 221 966 933 55,
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This is an example on how we have successfully completed an OBC mission from London (LHR) to Rio de Janeiro (GIG)

08:57 - An OBC request came in for an AOG in Rio de Janeiro. It is for a small part that is essential for a flight the following day and currently located in Derby, UK. The client was unsure when the part would be ready and therefore asked for a late afternoon and evening departure from London Heathrow that day.

09:11 - We have over 10 OBCs based in London and quickly found one that is only currently 20 minutes away from London Heathrow Airport. We then offered two solutions based on two separate flights. One is based on routing via Sao Paulo on a flight leaving Heathrow at 22:10 and the second one is via Paris Charles de Gaulle for a flight departing at 20:20.

09:15 - The client offered feedback and said that the later flight through Sao Paulo will be the best option if this goes ahead. The client was unsure exactly when the part will be ready.

11:35 - Client called us to say they will make a decision at 15:00 Local time.

15:00 - We got confirmation for the OBC job to Rio de Janeiro. We then organised a courier to head to Heath-

row for 22:10 departure time. We then organized for the part to be collected in Derby and brought to LHR Terminal 3 for 19:00. We set up the RED-TRACK system to notify the client on every single movements from check in, boarding, customs clearance and to delivery.

15:10 - We confirmed the availability of the OBC and flights tickets.. It is important that we use experienced OBCs for these critical AOG missions. The client sent us the pickup information so that we can organise a local courier company in Derby to collect the cargo at 16:00.

15:30 - The client asked if we can organise export clearance as they do not have the expertise to undertake this themselves. We were able to use our local contacts and organise the export clearance, a part of the OBC service that we have conducted quite regularly.

16:00 - Our local courier company collected the box and made their way to Heathrow Airport. Our client confirms the contact for delivery at Rio De Janeiro Airport. We organised all export clearance documentation and prepared an information pack for our OBC courier.

17:45 - We added the final touches to our information pack and confirmed all delivery details. We then sent it to our OBC. Our OBC printed the pack out and then fully prepared for a trip to sunny Brazil!



18:45 - Our OBC arrived at Terminal 3 at LHR and awaited the arrival of our courier van.

19:00 - Our van arrived and the courier has secured the box. They then proceeded to the check in area to check in the cargo.

19:15 - Our OBC passed security and being cleared by UK Border force.

21:30 - Our courier confirmed the cargo was loaded onto the aircraft and proceeded to board the flight.

22:10 - Flight departed on time and we notified the client through RED-TRACK and with a courtesy phone call.

Next day

05:30 - Our courier arrived into Sao Paulo Airport and proceeded to passport control and export clearance, using our information pack everything was quickly provided to the Brazilian customs.

06:20 - Our courier arrived in the arrival halls and proceeded to check in the cargo as customs clearance had to be undertaken in the first port of entry.

07:00 - Our courier passed security and awaiting gate information.

09:00 - The courier arrived at the gate and began boarding immediately. The cargo was loaded on the aircraft.

09:40 - Flight takes off for the short flight to Rio de Janeiro.

10:45 - The flight arrived and our courier made its way to the luggage belt. They made contact with the delivery contact and arranged to meet in the arrivals hall.

11:00 - Our courier received a signed Proof of Delivery form from our pick up contact. The receiver picked up the cargo and transferred quickly to the airline in order to get the aircraft serviceable in time for the scheduled flight to Europe that evening.

Although with this OBC there was plenty of lead-time, it is important to note that we have experience in organizing many AOG OBC where we only have minutes to make a flight or to book the last seat on an aircraft. Communication is key and the feedback we get from many of our clients is; that RED-TRACK, is invaluable in keeping the client informed of every movement of the OBC.



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- Humanitarian Aid and Relief
- Motor industry
- Heavy equipment

✈ Scheduled cargo operations

- ✈ **Logistics**
- ✈ **Supporting businesses**
 - Road Feeder Services
 - Insurance

X2 Members Air Partner and Cargomovers to the Rescue



This spring, Cargomovers and Air Partner worked in close collaboration to assist a leading airline with an AOG movement.

The B767 passenger aircraft aborted take off out of Moi International Airport, Mombasa due to a bird strike, which severely damaged one of the engines.

A new engine and cowling from Europe was required to recover the aircraft and so Cargomovers was contacted by the airline to arrange the transport. As one of the leading AOG aircraft charter broker companies, Air Partner was requested by Cargomovers to assist in the organisation of the air transport of this urgent shipment.

The Air Partner freight team, secured a competitive rate on an Il76 aircraft and together with Cargomovers were together able to secure the business against a large multinational forwarder competitor.

Due to it being a public holiday in Kenya and that Russian aircraft usually need a special exemption to operate into Kenya, the charter airline themselves were not able attain traffic rights into Kenya and had got their own application rejected.

Air Partner however managed to secure the traffic rights for the aircraft and provided this to the airline who were then able to operate.

The cargo flew on a routing from Frankfurt-Hahn Airport (HHN) with the 9.5 tonne replacement engine via Toulouse-Blagnac Airport (TLS) where the engine cowling was unloaded. Then on to final destination Mombasa Airport (MBA).



NUMAX

Cloudtech

Numax Cloudtech's ultimate objective is to provide best services and improve overall growth of client's business in the cut-throat market using the latest technologically advanced systems.

A strong foothold of innovative ideas, seasoned skills and ability to deliver a product with utmost perfection is what drives us vociferously in the global market.

Our unparalleled technical skills, years of working experience and innovative strategies will upgrade your business.

EMAIL or CALL

faizmh@numaxcloud.com

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Waiver Grows: New Office



Waiver Logistics offers a wide range of value-added services related to "door to door" and comprehensive logistics for any events, whether massive or exclusive. Services range from national and international multimodal transport, packaging and customs clearance.

The careful and professional commitment cargo handling, the sensitive time and our customer's satisfaction are the basis of our job. The most important musical shows, movies, theater and TV productions and congresses & exhibitions, art & fashion, general cargo and pharma customers, trust to Waiver Logistics the movement of their valuable cargo as well.

Moving to a new facility is an incredibly comprehensive task that requires disciplined project planning, excellent communication skills and the most important point: "a deep understanding of business needs". That's the reason why we have decided to get a new space into the EZEIZA airport.



Take A Look inside WAIVER LOGISTICS's gleaming New office Space at Ezeiza's Airport. It is almost finished!



Heavy Machinery to the South Pacific

AWA in the USA and their Island Cargo Support partners in Guam and Pago Pago have recently completed a challenging move of oversize and over weight cargo from the USA to the island of Guam and Pago Pago.

Challenges that were overcome during the shipment included some cargo over 50,000 pounds per piece and up to over 11 feet wide traveling over 1,100 miles to the Port of Long Beach. Once at the port our specialized team handled and loaded all cargo to specific load plans.



Frozen, Packed & Shipped! Yeditepe's Weekly Frozen Cherry Tomato Shipment



Every week Yeditepe Transportation organizes the shipment of 2500kg of frozen cherry tomatoes to Tokyo, Chicago, and New York City. To ensure the produce remains in good condition during shipment the temperature must be maintained between a range of -15 to -20 Celsius.

Overall the weekly shipment is business as usual for Yeditepe, not just because they handle this same shipment every week. But they are accustomed to handling frozen goods and foods; but also other sensitive shipments such as firearms. These are the types of shipments their competitors are unable to handle and Yeditepe proudly takes on as their business.



awards

- 2012**: Turkish Airlines, AnadoluJet, Pegasus Airlines
- 2013**: World Freight Organization, Turkish Airlines, Pegasus Airlines
- 2014**: Turkish Airlines, Lufthansa Airlines, Pegasus Airlines
- 2015**: Turkish Airlines, Lufthansa Airlines, Pegasus Airlines
- 2016**: Atlas Global, Turkish Airlines, Lufthansa Airlines, Pegasus Airlines
- 2017**: Turkish Airlines, AnadoluJet, Pegasus Airlines, Atlas Global, Lufthansa Airlines





**Quick
Efficient
Trustworthy**



Expanded Opportunities with Trustworthy Partners

X2 e-Commerce is our network that enables you to develop sector relationships, locate partners and identify new opportunities.

We are currently taking applications for founding member positions in this soon to be launched network.

X2 e-Commerce ensures every company within the group is fully equipped and prepared to offer high-quality solutions to partners, shippers and e-Tailers.

x2logisticsnetworks.com/x2-ecommerce



In Time (UK) Launches New Dedicated Ocean Freight Division



In Time, your X2 Critical partner in the UK, is pleased to announce the establishment of a dedicated ocean freight division to better serve the needs of their valued X2 partners and friends.

They now have a team, managed by their new colleague, Lucy Curtis, dealing solely with your ocean freight enquiries and are working with consolidators and lines to offer you the best possible market rates for ocean shipments to and from the UK.

"We encourage all partners to put us to the test, they can of course expect the usual immediate attention and fast response times from our team", indicates Jonathan Hornby, Managing Director at In Time. "We thank everyone in advance and look forward to seeing you all at the next conference!"

Group Africa Wins Mining Contract

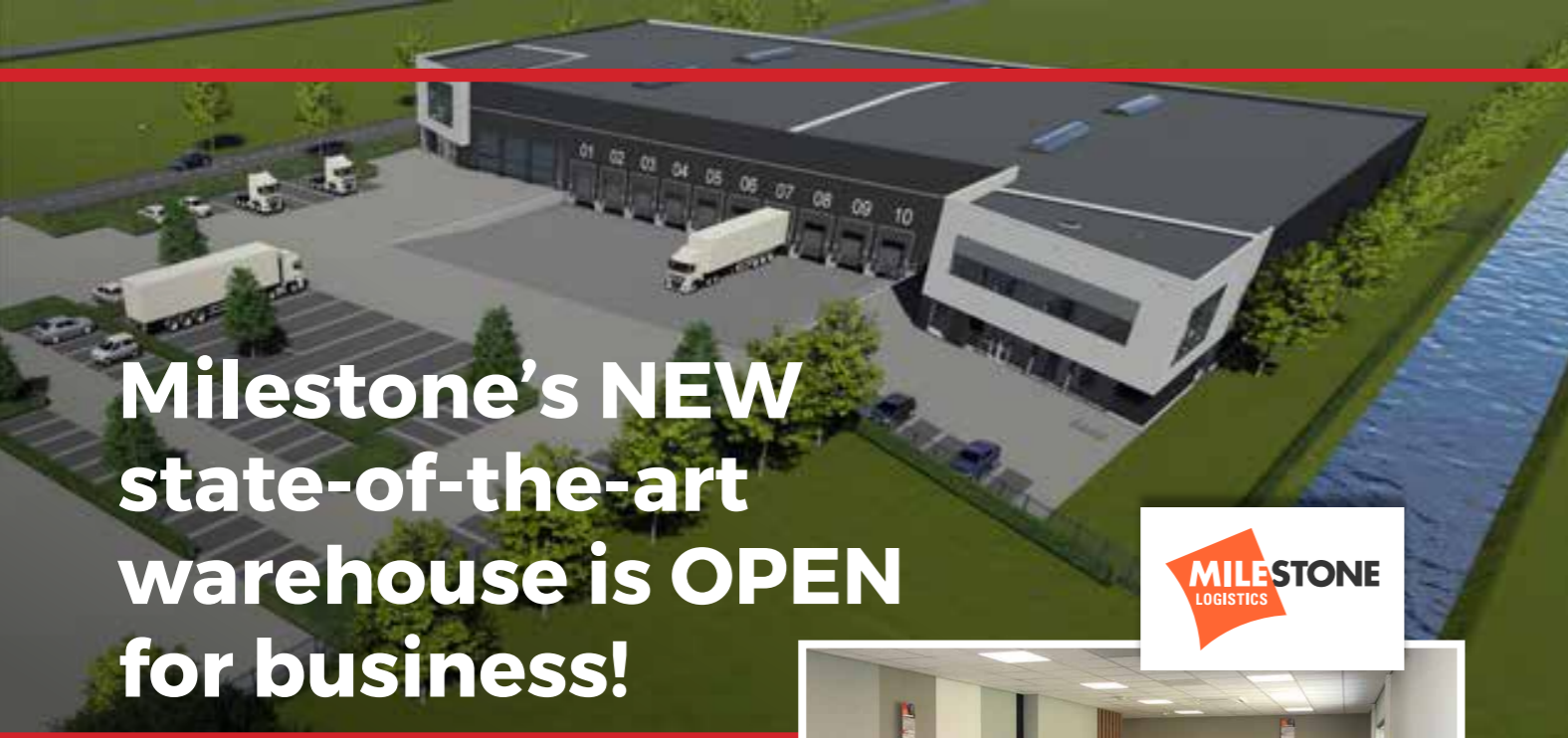


As one of South Africa's leading companies Group Africa is proud to announce that they have been nominated as a freight forwarder for Kai Peng Mining, one of the well known mines in DRC with clearing and transporting over 3000 containerized cargo.

Group Africa has moved over 50 containers from Durban to DRC in the recent week and currently have 2500 containers onboard with some yet to sail.

The Group Africa team is very enthusiastic with the opportunity given and look forward into expanding into the competitive market which has rapidly increased over the past few months.

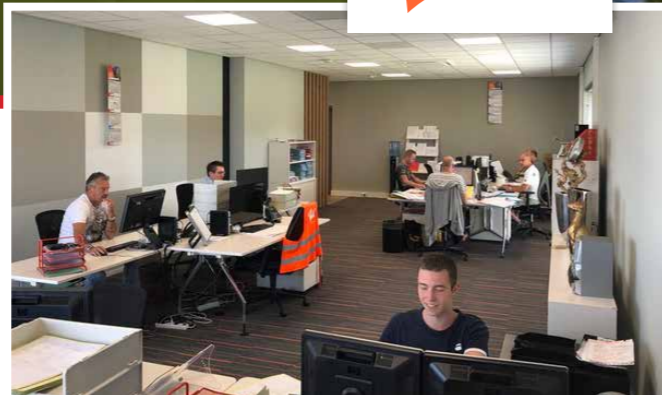
Group Africa Specialized Freight has also recently been appointed to move 7000 tons of steel that will be used to improve the infrastructure of the mine.



Milestone's NEW state-of-the-art warehouse is OPEN for business!

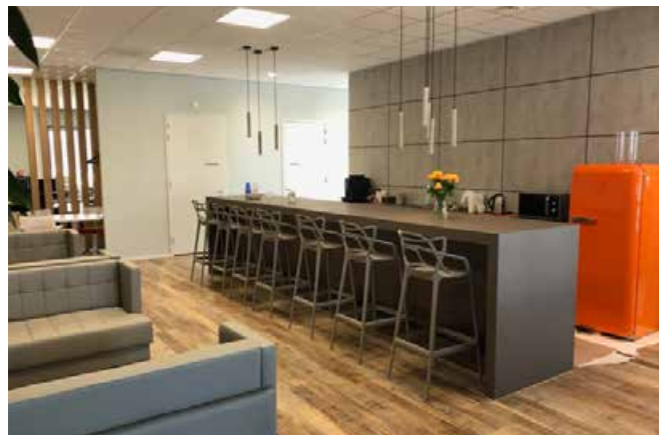


With the relocation of our Amsterdam Warehouse to Hanedaweg 10, 1437 EN Rozenburg (Schiphol), The Netherlands we are able to offer our customers better service, at a more centralized location at Schiphol Airport, increased capacity for cross-dock operations, and much increased efficiency.



Online tracking and order fulfillment

The FMIS computer systems allows us to provide online order tracking, inventory management and order fulfillment. With optional EDI connections through XML, CSV and FTP.

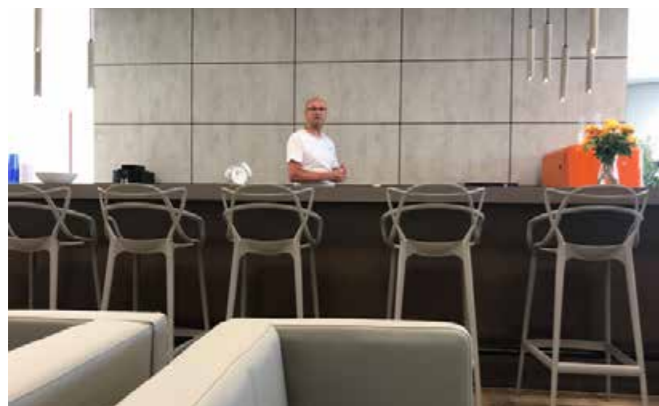


The facility has a floor area of 2.200 square meters, with a storage capacity for 2000 pallets, fully racked, including zones for cold storage, quarantine and DGR storage.



European Distribution hub

It's centralized location at Amsterdam International Airport and the attractive tax and non-tax characteristics of the Netherlands make this location an ideal distribution hub for Europe. In addition we supply multi modal transport services throughout Europe, business-to-business and business-to-consumer.



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Turk Logistics Drills Away



Recently, Turk Logistics and Heavy Transport has successfully executed the transport of several heavy units of complete Oil Rig Equipments for Trinidad Drilling.



The Turk Logistics Team was responsible for the complete transportation & port operations, including receiving of cargo from ship hook & unloading at the Rig Site. The biggest piece had the dimensions of 20.19 m x 4.65 m x 3.91 m and weighed 56 tons. Other units in the project had smaller dimensions with weight ranges from 45-52 tons.

Equipments were transported from KBS Port to Tatweer Oil Rig Site.



In addition, Turk is contracted to supply equipments and manpower on a regular basis to mobilize these units during Rig Moves.

**Turk Logistics & Heavy Transport ,
your reliable, professional partner
for the project in the Kingdom of Bahrain.**

"Heavy Lifts, By Air, Sea & Road"



Turk Team Supports Alba Pot Line 6 Project

Turk Logistics & Heavy Transport have been continuously involved in an ongoing project of Alba Pot Line 6.

The Turk Team has provided complete port-to-door logistics solutions for cargo supplied by Fives ECL of France. The services provided has included road permissions and escort arrangements as well as road-works along the route to make the passage of trucks possible. The cargo consisted of a total of 8 Tools Trolleys weighing 53 tons, each measuring a length of 10.6 m, 5.75 m wide, and a height of 4.60 m.

All of the Tools Trolleys were received from ship hook on a hydraulic low-bed at KBS Port and was placed in



temporary storage on stools support. At a later date, the Tools Trolley were jacked up & jacked down onto a hydraulic low bed and then transported to the final destination. The unloading operations at the site were performed with the same method jack down on stools.

Turk Logistics Supports Surface Miner Shipment



Turk Logistics & Heavy Transport has shipped 3 Units of Surface Miners from Bahrain to Conakry, New Guinea for the ongoing projects of Global Surface Mining Australia. The Surface Miners weighed 110 tons each with OOG dimensions of 12.80 m x 3.47 m x 3.40 m

The Turk Team successfully performed the full scope of work including loading of cargo onto hydraulic low-beds, pre-carriage, handling, documentation, customs clearance, port operations, and sea freight from Khalifa Bin Salman port in Bahrain to Conakry Port, New Guinea.

AFS Transport Transports Dredger From Rotterdam to Dead Sea

AFS Transport arranged the transport of a dismantled Cutter Suction Dredger from Rotterdam up to door Dead Sea via Aqaba.



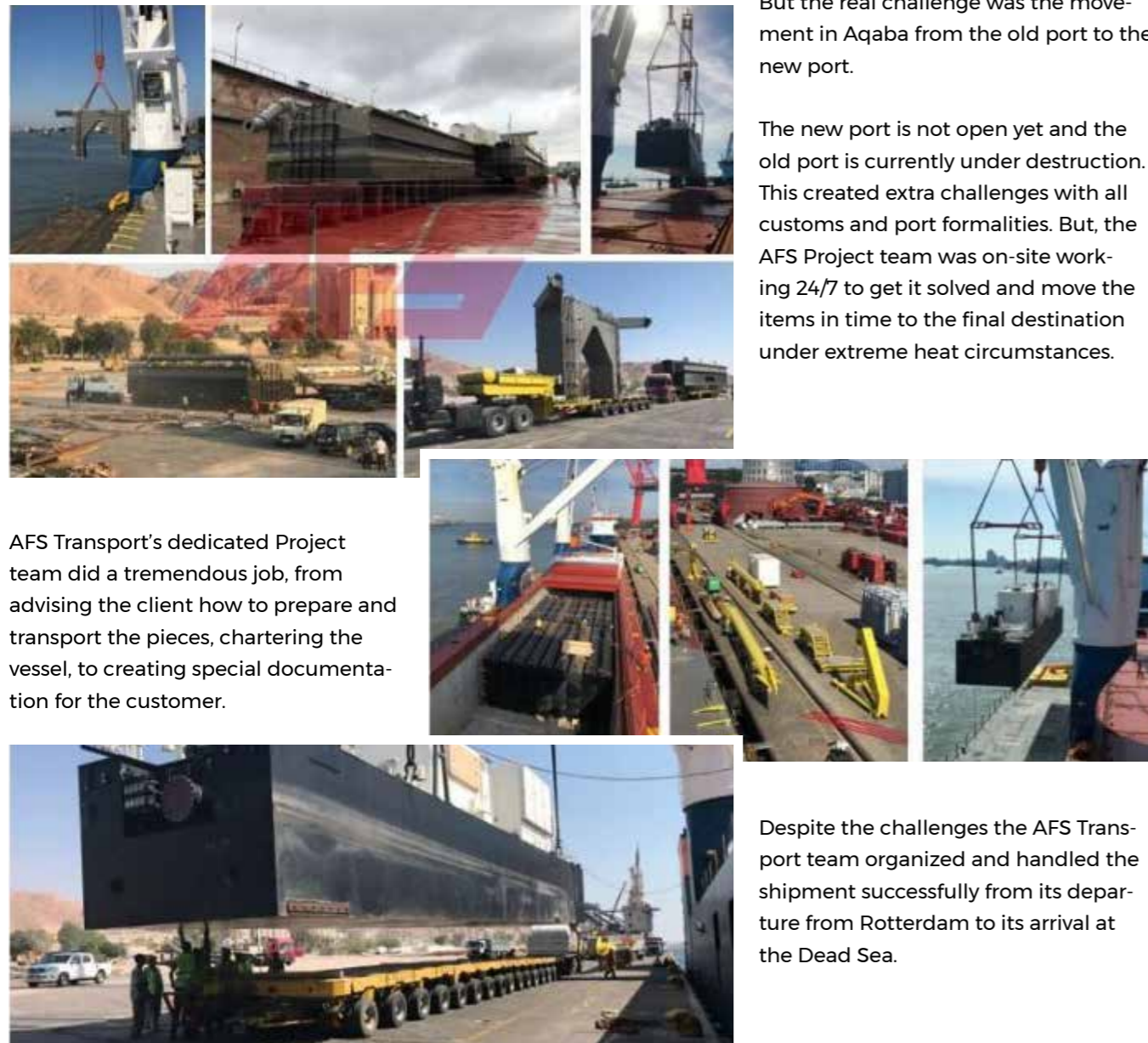
The total weight of the shipment 1.682.132 kg and was 8.917 m³ in area. In order to get the dredger from Rotterdam to its destination at the Dead Sea the movement consisted of 348 pieces of which 214 were steel floating pipes. The remaining 134 items were all OOG with lengths up to 27.50 m. The largest piece measured 27.55m x 5.05 m x 6.5 m with a weight of 165 tons.

As always with the projects handled by AFS Transport, the team visited the loading and discharging operations on site in Rotterdam and Aqaba. However, not all was easy. Arranging the door delivery was a challenge. The planned route required various axle liners, the building of 3 bypasses, and needing 3 days to overcome the distance itself.

But the real challenge was the movement in Aqaba from the old port to the new port.

The new port is not open yet and the old port is currently under destruction. This created extra challenges with all customs and port formalities. But, the AFS Project team was on-site working 24/7 to get it solved and move the items in time to the final destination under extreme heat circumstances.

Despite the challenges the AFS Transport team organized and handled the shipment successfully from its departure from Rotterdam to its arrival at the Dead Sea.



AFS Transport's dedicated Project team did a tremendous job, from advising the client how to prepare and transport the pieces, chartering the vessel, to creating special documentation for the customer.

KRS Logistics LLC Stays Busy

KRS Logistics has announced two new products for the aviation sector. Now, KRS Logistics is able to offer Air Charter services and On Board courier services worldwide. Having just recently been appointed as the General Agent (GSA) of the Global Air Solutions (GAS-Switzerland) for the Middle East; providing air-charter services to Asia, Europe, Middle East & Africa and also on-board courier services to 147 countries; we are looking forward to support fellow X2 members locally & globally.

KRS Logistics has seen a strong second quarter in 2018, securing the following forwarding contracts:

1. April 2018 : A volume contract of 1500 x 40' containers from Jebel Ali to South East Asia. Enjoy the best o/freight rate ex JEB to South East Asia & China; of which the other X2 co-members can enjoy our special rate for any export from JEB to China or South East Asia.

2. May 2018 : Signed a perishable airfreight contract with Emirates Airlines for Dubai - Islamabad (Pakistan) airport with 2000 kg on every Tuesday night flight. The weekly loading takes place from 2000 to 2800 kg and consists of fruits, vegetables and fresh meat.

KRS Logistics also had the following project movements during the 2nd quarter:

We also had the following project movements during the 2nd quarter:

1. April 2018 : 23 earth moving equipment to Algeria from Dubai



2. May 2018: 6700 kg 'branded' drinking water by air from Muscat (Oman) Airport to Tokyo, Japan with 48 hrs of committed delivery from the time of pick up



3. May 2018 : 2 units of drilling pumps from Dubai, UAE to Bhuvanewer, India on Door-Door basis



4. June 2018: 677 MT steel plates in 22 x 40' FR containers door-door from Hazira, India to Doha



Titan Sea & Air Boring Machines

Titan Sea & Air recently managed the shipment of Tunnel Boring Machines consisting of 26 packages, weighing 750 Metric Tons, and measuring 3151 cm³. The heaviest package of the shipment weighed 138 metric tons.

The Titan Sea & Air team successfully fixed and loaded the cargo within 7 days of go ahead from the customer. Part of the reason why Titan could expedite the loading process is because they have handled 7 Tunnel Boring Machines over the last 6 months for the Mumbai Metro.

So far Titan has handled more than 20 Tunnel Boring Machines globally. The largest in the Titan handling history has the dimensions of 10.5 metre diameter weighing 168 metric tons. Titan is proud to have a specialisation in handling Tunnel Boring Machines on a door-to-door



Neon to Germany

X2 member Lantrans was appointed for the delivery of a special SOC 40 MECCG container, with a unit value of \$150,000 USD for loading of compressed Neon gas UN1065 and also sending the filled container to the customer in Germany.

The task Lantrans had been assigned was to deliver an empty container 1200 km from the port of St.Petersburg to Lipetsk, and then wait for 3 weeks due to a technological process. This meant leaving the chassis until the gas would be filled for the delivery to Bremerhaven.

The container arrived at St.Petersburg port during the World Cup. This meant that restrictions were in effect for the handling of Dangerous Goods cargo. The Lantrans team developed routing to comply with the road and port limitations, arranged necessary customs procedures, and made the Dangerous Goods declaration and labeling.

Throughout the shipment, all steps were closely coordinated with the customer until the valuable unit arrived at its final destination and in line with the confirmed schedule.



CargoTrans Moves Crane to Chile



CargoTrans recently moved a large crane from its place of loading in Houston, Texas in the USA to Mejillones, Chile.

The crane that CargoTrans moved is to be used to install a main turbine for a new energy infrastructure project. The energy plant is being newly built

and CargoTrans is proud to have played a role in moving this development project forward towards completion.

The crane arrived safely at the port of Antofagasta, Chile and was moved to the new energy plant installation without incident.



Omega Shipping OOG Shipment



Omega Shipping handled a 5 x 40' OT OOG shipment from Bursa to Michigan in the USA.

The shipment was picked up at Bursa and loaded at Evyap Port in Gebze, Turkey for transport to New York and then onward for delivery in the U.S. state of Michigan.



Royale International's Crystal Palace Sponsorship



X2 Critical member Royale International has signed a two year sponsorship deal with Crystal Palace FC of the English Premier League.

will take our brand to the next level on the global stage and affirm our position as a global heavyweight in the logistics arena.



Royale International is delighted to have joined up with Crystal Palace FC for the coming two seasons as official logistics partner. The decision to choose Palace was very simple for us; the tremendous global reach and visibility of the club across all continents gives us unrivalled access to a huge demographic throughout our key target markets. The club's level of attention to detail and also the responsiveness and enthusiasm shown towards us already has given us great confidence that this will be a most fruitful partnership. This coupled with the exciting brand of football in the most competitive league in the world makes this a mouth watering prospect. Royale strongly believes that this partnership

The 2 year sponsorship deal means that Royale International will become an official partner of the club. Royale benefits from the agreement include access to marketing channels and tools such as pitch side LED advertisements, big screen ads in the stadium, social media marketing, use of the club logo, networking events, and even access to players for promotional purposes.

It might come as needless to say, Royale International is pretty excited about this deal and the expected opportunities it will create.





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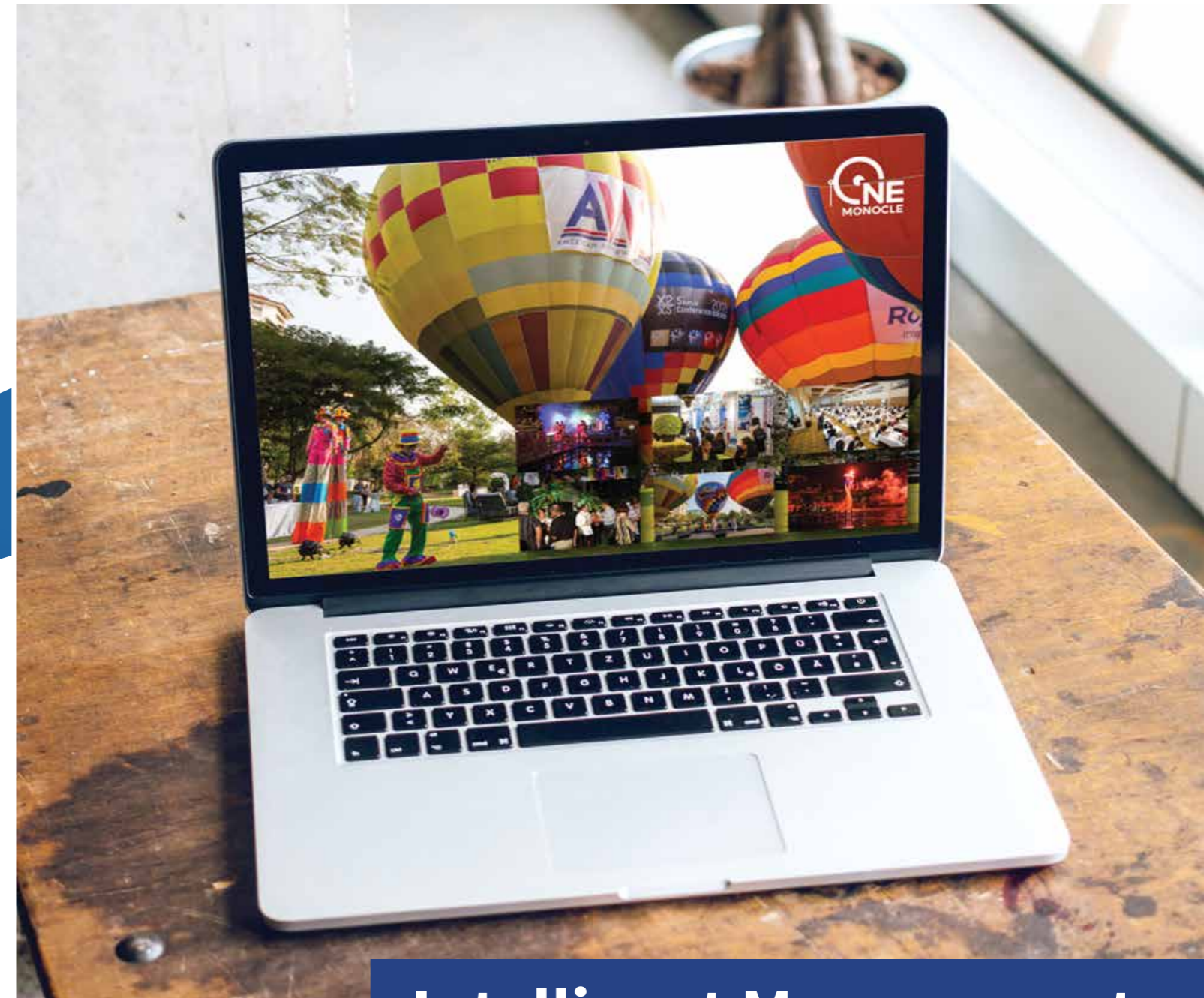


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X2 WORLD CUP 2019

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YOUR TEAM YET?



23 February #X2Conference2019

x2conference.com/x2-world-cup



Cargo Weekender 2019

Feb 23-24

Hua Hin, Thailand

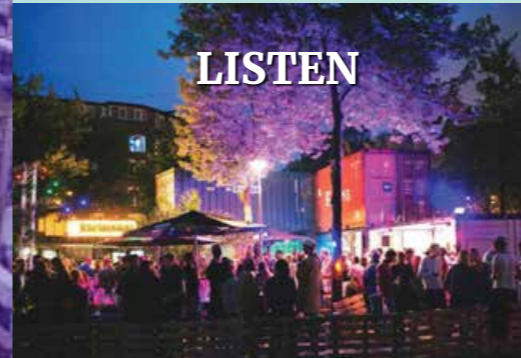
www.cargoweekend.com

CARGO WEEKEND

A networking event like nothing seen before. An educational playground for logistics professionals to remove the suit and tie and go on a journey of discovery with other like minded industry leaders. Cargo Weekend is a feast for the senses, showcasing top brands, workshops, interactive experiences, music, art, and lifestyle. Under the umbrella of the organising X2 Group, Cargo Weekenderers are promised something that they have never experienced, taking them out of their comfort zones, with a clear directive of enabling them in business in a totally new way.

LIVE

LISTEN



LEARN



LAUGH



LOVE

CREATE



TASTE



RELAX



LOGISTICS

INDUSTRY
CONNECTIONS



NETWORKING



DISCUSSIONS



5 amazing things

to do in Hua Hin you probably didn't know about

We've all been to the beach, now it's time to try something new

Jump in this waterfall in Kaeng Krachan National Park

Waterfalls might not be the first thing you think of when planning a trip to Hua Hin, but the **Pa La-U waterfall** (open daily 8:30am-4:30pm) in the southern side of Kaeng Krachan National Park is worth the trek

on a hot day (entrance is B300 for foreigners, B100 for Thais). It's fairly civil in terms of tourist crowds, and comes replete with a hanging rope (that kind of looks like a noose) to perform swinging jumps into the fresh water below. The hideaway location also makes the climate rather cool (by Thailand standards) most of the year. There's camping facilities in the park (B30

per night, call the Visitor Centre at 032-459-291) if you want to make a more premium stay out of the whole ordeal.

Dig in to delicious pastries at Than Roti Mataba

There are 10 Than Rotis in Hua Hin, although the original, opened over 40 years ago, is in Prachuap Khiri Khan. Think flaky, buttery layers of roti with a generous drizzle of condensed milk (B10). Our pick is the savory mataba roti (B30), a crunchy roti skin stuffed with pillowy pota-



to and served with ar-jard (sweet and sour sauce with cucumber slices)—a heavenly, if heavy, snack. Between 3-5pm on Saturdays, they serve chicken curry roti (B60), a special that sells out quick.

41/16 Hua Hin Soi 70, 081-116-8006.

Open daily 9am-8:30pm (roti starts selling at 2pm).

www.fb.com/ThanRotiMataba

Grab a traditional Thai-style coffee at Jek Pea

Occupying the ground floor of an old wood building, this 70-year-old cafe brews coffee (B25) the traditional Thai way—in a tea filter. For breakfast, order some crispy pa tong ko (fried dough, B2) for dipping. More of a savory person? The rice porridge is cooked to silky perfection (B25). In the evening, Jek Pea serves Thai food a la carte. Signature dishes include stir-fried soft-shell crab with black pepper (B200), stir-fried crayfish with garlic (B200) and Thai hot pot chim chum with an assortment of meat, seafood and fresh vegetables (B200 per set).

51/6 Hua Hin Soi 57, 032-511-289. Open daily 6:30am-12:30pm, 5-7:30pm

Bike around vineyards watching sunsets

Hua Hin boasts some of the nicest biking scenery you'll find this close to Bangkok — Kanchanaburi winning out slightly, sorry Hua Hin. What Kanchanaburi doesn't have is a sea of beautiful vineyards to explore. There are tons of services that do this, but a bike tour through Monsoon Valley's vineyards (B100/30 mins, B150/60 mins) is what we would recommend. Here, the experience involves a stunning tour of Monsoon's beautiful vineyard coupled with a challenging mountain biking



tour through the surrounding hills. When you're done, kick back at a wine bottle painting session (B300/empty bottle, B800/unopened bottle) or one of the brand's wine tasting sessions (from B240-1,730).

Monsoon Valley Vineyards, 1 Moo 9 Baankhok, Hua Hin, 081-701-0222. Open daily 9am-6:30pm (Nov-Mar 9am-8pm)



(Credit: facebook.com/RarukHuaHinFanPage)

Get a glimpse at Hua Hin in the old days at Raruk

A popular spot for locals to shop and eat, Raruk was once a massive empty lot with just a single, two-story wooden house in the center (built during the reign of King Rama 6). The area has since been retrofitted to look like Hua Hin did in the old days (although many of the buildings are new), and you can step inside the makeshift houses to check out rare photos of life in the early days of Hua Hin. After taking in a bit of history, browse the nearby shops for cheap clothing steals, snacks and homemade teas.

51 Hua Hin, 089 764 5466. Open daily 11am-10pm.



6th Annual
Conference 2019
Feb 22-27

A G E N D A

22 Feb 12:00 **X2 CONVOY DEPARTS**
14:00-18:00 REGISTRATION OPENS
15:00-24:00 X2 BEACH HOUSE CHECK-IN
18:00-20:00 **POOL SIDE COCKTAIL RECEPTION**

23 Feb 10:00-13:00 **X2 WORLD CUP**
17:00-23:00 **CARGO WEEKEND**

24 Feb 7:00-11:00 **X2 GOLF (OPTIONAL)**
17:00-23:00 **CARGO WEEKEND**

25 Feb 7:00-09:00 **REGISTRATION**
9:00-10:00 **PLENARY SESSION**
10:00-10:30 ☕ COFFEE BREAK
10:30-11:45 **GUEST SPEAKERS SESSION**
11:45-12:00 **GROUP PHOTO** — **LUNCH**
12:00 13:00-15:00 **1:1 MEETINGS**
15:00-15:30 ☕ COFFEE BREAK
15:00-17:00 FREE FLOW SINGHA BEER **▼▼▼**
15:30-17:00 **1:1 MEETINGS**

26 Feb 9:00-10:00 **1:1 MEETINGS**
10:00-10:30 ☕ COFFEE BREAK
12:00 10:30-12:00 **1:1 MEETINGS** — **LUNCH**
13:00-15:00 **1:1 MEETINGS**
15:00-15:30 ☕ COFFEE BREAK
15:30-17:00 **1:1 MEETINGS**
15:00-17:00 FREE FLOW SINGHA BEER **▼▼▼**
15:30-17:00 **1:1 MEETINGS**
19:00-21:00 **GALA DINNER**

27 Feb 9:00-10:00 **1:1 MEETINGS**
10:00-10:30 ☕ COFFEE BREAK
12:00 10:30-12:00 **1:1 MEETINGS** — **LUNCH**
13:00-15:00 **1:1 MEETINGS**
15:00-15:30 ☕ COFFEE BREAK
15:00-17:00 FREE FLOW SINGHA BEER **▼▼▼**

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GALA DINNER SPONSOR X 1 (\$3,000)

- Your company name/logo prominently displayed during the event.
- Company name above cocktail bar.
- Full page color advertisement in the Conference Directory.
- Custom cocktail.
- Hyperlinked logo displayed on the X2 Conference website.



HOT AIR BALLOON SPONSOR X 5 (\$4000 FOR 2 DAYS!!)

- Custom Hot Air Balloon featuring your company name/logo.
- Professional videography of custom Hot Air balloon.
- Hyperlinked logo displayed on the X2 Conference website.
- Full page color advertisement in the Conference Directory.
- Company recognition.

RESERVE NOW



COCKTAIL SPONSOR X 1 (\$2000)

- Waitresses featuring your company name/logo on the front of their shirt.
- Full page color advertisement in the Conference Directory.
- Company recognition.
- Custom drink.
- Hyperlinked logo displayed on the X2 Conference website.



X2 WORLD CUP GOLD KIT SPONSOR X 1 (\$2,000)

- Your company name/logo prominently displayed on shirt front.
- Prominent company logo on banner during the X2 World Cup.
- Full page color advertisement in the Conference Directory.
- Company recognition during the Award Ceremony.
- Hyperlinked logo displayed on the X2 Conference website.



X2 WORLD CUP SILVER KIT SPONSOR X 2 (\$1,000)

- Your company name/logo displayed on shirt back.
- Company recognition during the Awards Ceremony.
- Full page advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.



X2 WORLD CUP REFRESHMENT SPONSOR X 1 (\$1,000)

- Company recognition during the Awards Ceremony.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.

RESERVE NOW



X2 CONVOY SPONSOR X 1 (\$1000)

- 2 Company branded rollups.
- Company recognition during the Awards Ceremony.
- Full page color advertisement in the Conference Directory.
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The X2 Conference 2014

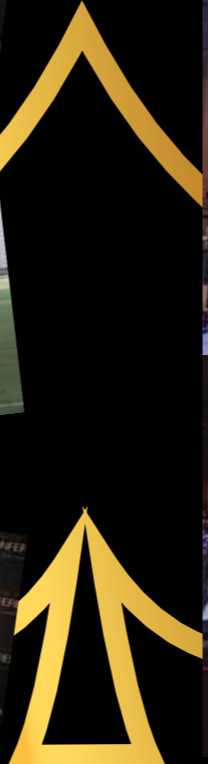


X2 Conference 2015



X2 CONFERENCE

2016



2017
CONFERENCE



X2 5th Annual Conference 2018



X2 Members Visits

The last few weeks have seen quite a few members arrive in Bangkok for various reasons and in true X2 fashion, we seized the moment to catch up and find out how they were doing. The main topic of discussion was the upcoming conference in 2019, after a very successful 2018, there has been much hype about the next conference and a lot of eagerness of how and what we are going to do to top this year's conference.

Along with this another hot topic was the developments of the network over the last 5 months prior to the conference, members expressed their happiness, concerns and ideas going forward and enabling everyone to finish the year on a high. All feedback from members was extremely positive and it looks like it has been another successful half year for everyone at X2.

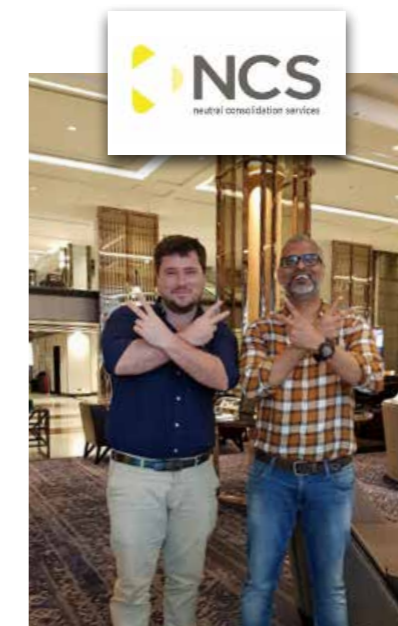
Thank you to everyone for taking the opportunity to either come into the office or take time out of their busy schedule to come and meet us.



Left to right: Basheer Ahmed, Murray Backhouse, Prabhu Raken and Max Gulmayo.



Left to right: Ellen Seeldraeyers and Murray Backhouse.



Left to Right: Murray Backhouse and Girish Pagare.



Left to right: Ruben Castillo, Adrian Radulescu and Murray Backhouse.



Left to right: Murray Backhouse, Ruben Castillo and Carlo Nogueira



Left to right: Carlos Nogueira, Karren Reyes, Elsa Lan, Murray Backhouse, Gary Tseng and Debbie Tseng.



Syed Hasan from KTS Logistics in Bangladesh, took time out of his busy day to come into the office and say hello to the teams and met with X2 Management. The topic of discussion was post conference business and what structures were implemented internally for KTS to see maximum rewards from the network.



Left to right: Carlos Nogueira, Karren Reyes, Dennis Nguyen, Desxter Truong and Murray Backhouse.

Connect with the X2 team



Richard Overton
Founder & CEO
at X2 Group

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Noe Nevarez
PHP Web Developer at
X2 Global Media

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Saranrat Chooduangngern
Graphic Designer at
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Martins Degis
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Murray Backhouse
General Manager Global
Networks at X2 Group

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Jennifer Llanes
Commercial Manager at
X2 Group

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Shane Hebzynski
Business Development
Manager

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Metodio Jr Tado
Accounting Assistant at
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Pai Sapoo
Web Developer at
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Sanjay Danvani
Sales and Network Enhancement
Executive at X2 Logistics Networks

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George Lane
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Patarasorn Jommawun
Event and Administrative
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Shawn Stephen
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Carlos Nogueira
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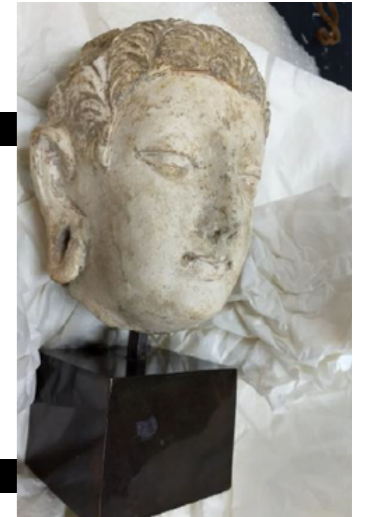
working together with

SEAN O'FARRELL

to move antiques over 2,000 years old.



Phoenician Sarcophagus
5th, 4th century B.C.
Limestone
H: 74.9 cm



Gandharan Stucco Head
Central Asia, 4th, 5th century
A.D.
Clay, Stucco
H: 22 cm



Gandharan Head of a Youth
Central Asia, 5th, 6th century
A.D.
Stucco
H: 7 cm



Thinking Bodhisattva
(Maitreya Buddha)
Central Asia, 6th century
A.D.
Stone
H: 62 cm

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SAFETY ARE OUR MAIN
VALUES "**

- Mauricio Tattersfield , Tavi Logistics

Tavi logistics working together with Sean O'Farrell at Connoisseur (cc'd) UK, to customs clear and deliver a shipment of 4 Large crates.

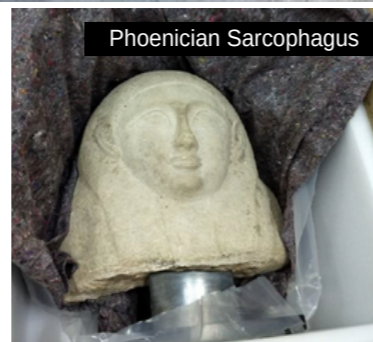
Below mentioned items are antiques over 2,000 years old.

The oldest of these is the

"Phoenician Sarcophagus "

of the 5th, 4th century B.C.

The total load was £120,000.



Phoenician Sarcophagus

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Even when some policies use the term “all-risks” it does not mean that it will provide complete protection. Certain types of cargo can be excluded, as well as some destinations (or restricted), or coverage is relegated to a specific service (for example, transport must be carried out with special temperature recordings).

It’s also very important that the shipper precisely document the cargo value in case of incident (loss or damage). For these reasons it’s important to examine the details when taking out an insurance policy for a shipment.

+ All Risk Coverage

Such coverage provides extensive protection against damage or loss due to external factors. At the difference of a more limited coverage, it will for example, protect the shipper against:



Pilferage



Heavy weather



Leakage



Breakage

Although the above perils are covered under some “All Risks” policies, there are exclusions under all risk coverage which may apply, in particular:



Improper packing



Rejection of goods by customs



Inherent vice

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