

QUARTERLY NEWSLETTER

Published on 8, April 2016

A LOOK BACK AT X2 CONFERENCE 2016



X2 VISITS

AGX Logistics &
Richwell Global
Forwarding in
Singapore

FLEET LINE

Shipping UAE-Iraq
Project Shipment

AGX Logistics

Charters Antonov AN-12
for AOG Shipment



MESSAGE From Richard

Welcome to the first Quarterly Newsletter and a new X2 experience. As you've seen already, we've renovated all of the X2 Logistics Networks websites, brought a refreshing new look and feel to this issue of the X2 Quarterly Newsletter, and as you've been able to see since yesterday we introduced a new style to the individual Weekly Bulletins for each group.

X2 might be showing an updated look and offering a new user experience for our website and reader experience through our updated Weekly Bulletins and the X2 Quarterly Newsletter, but don't let that lead you to believing that X2 is a different network. X2 is still a network that emphasizes professionalism and that is something that can be seen in the new Star Rating and Risk Rating items that are seen on the website. We will continue to push ahead with new tools and utilities for members as well as still push those that have come before. This is something that you might see with the X2 Pay badge that appears on member profiles.

This issue is filled with a lot of X2 news with member visits and a look back at the 2016 X2 Conference. Just as before, I strongly encourage all members to send us your news, advertise in the Quarterly Newsletter. Ultimately, X2 is about you, the members, and we want each of you to maximize your use of what the network offers.

X2 hopes to see more member submissions for the Q2 issue and as the 1st quarter as come to a close, let's continue to make X2 the most professional global logistics network in the world.

X2 let's go!

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A LOOK BACK AT

— ♦ ♦ ♦ —
X2 CONFERENCE
2016

X2 VISITS AGX Logistics & Richwell Global Forwarding in Singapore

March 16, 2016

X2 made its first member visits of the year with stops in Singapore to drop by X2 Elite & Critical members AGX Logistics and X2 Elite member Richwell Global Forwarding. Both of which are X2 Founding Members.





While visiting the Richwell Global office in the Changi Logistics Centre, X2 was able to hear thoughts on current issues as well as the overall experience of X2 membership from a founding member.

X2 also spent some time at the nearby AGX Logistics office. While visiting AGX, not only did X2 get more firsthand information about member experience in X2 Elite, but also was able to gather some feedback on the X2 Critical group which is now approaching the end of its first year.

TRANSPORT EMERGENCIES

- ▶ OVERNIGHT
- ▶ WEEKEND
- ▶ FREIGHT
- ▶ EXPRESS
- ▶ COURIER
- ▶ SAMEDAY
- ▶ AOG

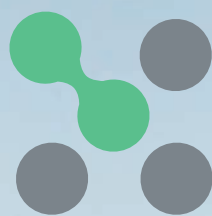


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- **MOBILE APPS**
- **MARKETING**
- **STRATEGY**
- **PHOTO/VIDEO**

BRINGING CREATIVE SOLUTIONS TO YOU

IMPORTS TO Nigeria **Reminder** From Wadoye Express

March 9, 2016

Nigeria is a huge consumer of foreign goods. Almost everything manufactured all over the world is consumed in Nigeria. However, to export to Nigeria you need to note the following



Registration of Food, Drugs and Chemicals (NAFDAC)

All Chemical, drugs and food items are regulated in National Agency for Food and Drug Administration and Control (NAFDAC). For these to be exported to Nigeria, they need to be registered by NAFDAC. Food and drugs must have a NAFDAC number, while various types of chemical are issued Import permits, which are renewed annually. The Chemical Import permit is processed at NAFDAC and it is a pre-requisite for importing chemicals into Nigeria. Chemicals, goods and drugs that aren't properly registered by NAFDAC, are confiscated by Nigerian Government, and later destroyed.

Standard Organization of Nigeria (SON)

The Standard Organization of Nigeria (SON) is responsible for regulating other manufactured goods not regulated by NAFDAC. This includes machineries, equipments, spares, electronics/ electrical items, automobiles etc. In other to import above-listed items, the exporter to Nigeria, must have his/her goods examined (for the purpose of quality and standardization) by SON appointed International inspectors. The inspectors would go to the warehouse to examine goods and issue Standards Organization of Nigeria Conformity Assessment Program (SONCAP) certificate which is a pre-requisite document for importing goods to Nigeria.

We hope the above assist you for your next shipments to Nigeria and WADOYE EXPRESS will welcome any assistance you may need.

X2 CONGRATULATES P.Dorai Of AGX Logistics On His Recognition!

March 9, 2016

HEARTIEST *Congratulations*



**DATO' PONNUDORAI
A/L PERIASAMY**

*Group Executive Director of AGX Logistics (M) Sdn Bhd
on being conferred*

**DARJAH SETIA BAKTI NEGERI SEMBILAN
(DBNS)**

which carries the title

DATO'

by

**DULI YANG MAHA MULIA YANG DI-PERTUAN BESAR NEGERI SEMBILAN DARUL KHUSUS
TUANKU MUHRIZ IBN ALMARHUM TUANKU MUNAWIR**

D.K. (JALAH), D.K. (PERAK), D.K. (SELANGOR), D.K. (NEGARA), D.K. (NELANJAN), D.K. (JOHOR), D.K. (TERENGGANU), D.K./D.L. P.P.T.

on the occasion of

HIS ROYAL HIGHNESS' 68TH BIRTHDAY

on

14 JANUARY 2016 (04 RABI'ULAKHIR 1437 H)

With Utmost Sincerity From



• Air • Sea • Land

**AGX Logistics (M) Sdn. Bhd. (640551-H)
AGX Logistics (S) Pte. Ltd.
AGX Express Philippines Inc.
AGX Logistics Korea Co. Ltd.
AGX Logistics (UK) Ltd.**

**AGX Logistics Co. Ltd. - Cambodia
AGX Logistics India Pvt. Ltd.
PT. AGX LOGISTICS INDONESIA
AGX Logistics (Myanmar) Co. Ltd.
AGX Logistics (Shanghai) Co. Ltd.**

FLEET LINE SHIPPING Recognized by Maersk Line

March 2, 2016

X2 Elite & X2 Projects member Fleet Line Shipping Services received a Certificate of Apperciation from Maersk Line in recognition of Fleet Line Shipping's continuous support.



Fleet Line Shipping is proud to be the valued partner of Maersk Line - the world's biggest shipping line. Fleet Line Shipping hopes to keep growing their relationships and serving X2 members with highest level of excellence.



Fleet Line Shipping is represents the UAE as a member of X2 Elite as well as Iraq as a member of X2 Projects.

OSCE VEHICLE Vehicle Shipment in Ukraine

March 25, 2016

X2 Elite member in Ukraine, MeerLand, has recently completed a vehicle shipment On behalf of an NGO.

Meerland arranged for the restuffing and reloading of the contents from containers and on to trailers. A major part of this work was port forwarding for some cars that had arrived to supply the Organization for Security and Co-operation in Europe (OSCE) mission in Ukraine. The vehicles were to be transported for further location in eastern Ukraine.

Although it is a small contribution, MeerLand hopes that their small role can assist in providing on one more brick towards constructing a peace and ending the war.



CONGRATULATIONS To Totalplan Porto On Their Recent 20th Anniversary

March 9, 2016

Totalplan Porto, X2 Elite's member in Portugal, recently celebrated their 20 year anniversary. Below is a special message from Álvaro Barbosa, Managing Director of Totalplan Porto, to all fellow X2 members.

TOTALPLAN PORTO, LDA / PORTUGAL did celebrate last Monday December 14th, 2015... 20 years operating on the freight forwarding field. We would like to express our gratitude and special thanks to all of our friends, customers, agents and partners as well to all our staff... without your support this celebration of ours, it will be impossible.

Álvaro Barbosa



X2 MEMBERS

Trustport to Abdul Aziz, Visiting Pakistan

February 1, 2016

Trustport, X2 Elite member in Afghanistan recently visited the staff and offices of Abdul Aziz in Karachi, Pakistan. Both members discussed developments in project they are both working on currently. Keep up the good work!



FLS - 45 TONS

Of Fun, From India to Iraq

February 12, 2016

X2 Member, Fleetline Shipping recently tackled a 45 ton heavy load cargo on its own super heavy duty Flat Rack container, door to door, from Faridabad in India to Kirkuk, Iraq. Special approvals were obtained from loading and discharge ports and container terminals to handle a gross tonnage of 51 tons(including container tare weight). FLS also coordinated levy exemption formalities from Iraq authorities and have delivered the freight at the site in Kirkuk - all occurring in a record 20 days time.

AN **IMPORTANT** Message From Foreway in Sri Lanka

January 13, 2016



Dear Fellow Colleagues of X2,

With the recent laws implemented by Sri Lanka Customs, every NVOCC operator / freight forwarder / Logistics Provider must submit import manifest before 72hrs for the vessel arrival (exceptions: short transit shipments before 24hrs). Failing freight forwarders liability will extend up to 6 months imprisonment or LKR 25000.00 depending on the situation. This will be strictly implemented with effect from 1st January'2016. Sri Lanka Logistics & Freight Forwarders Association (SLFFA) had a discussion with Director General of Customs to re-think of 06 months of imprisonment and had managed to get a positive feedback, but penalty charge of min LKR 25,000 will not changed or amend.

Therefore, we strongly recommend your good offices to send us the correct pre alerts with copies of HBL's, MBL's and manifest. If any delays, may result many difficulties and additional expenses.

Your early attention will be highly appreciated.

WOODLAND WINS BIFA Supply Chain Management Award

January 27, 2016

X2 Member Woodland Group was recently awarded the Supply Chain Management Award, open to companies who have provided a customer-focused innovative solution enabling a more efficient and cost-effective management of the supply chain.

According to the awarder, BIFA, the Woodland Group was chosen as category winners for their innovative approach to simplifying the supply chain within the sports industry. Having identified a clear gap in the market, Woodland Sports Logistics offers its customers a one-stop-shop, from sourcing ethically-produced products to managing the shipping, storage, and fulfilment process.



Pictured: Sally 'Traffic' Boazman, BBC Radio 2 Travel Presenter, Deborah Smith of the Woodland Group (center), Paul Richardson of BoxTop Technologies

FLEET LINE Successfully Lays Pipe in Iraq

January 11, 2016

X2 Elite member in Dubai, Fleet Line Shipping handled a time critical shipment of a Crude Column measuring 32 meters in length with a 3.1 meter diameter, to reach Iraq within shortest possible time frame to which they promptly responded, put in aggressive effort and arranged for this unit to be shipped onto Empros Lines vessel Morea for which FLEET LINE SHIPPING is the exclusive agent for the entire Middle East.

All the export formalities including documentation, road transport using dolly trailer, related permissions, customs clearance etc were efficiently managed within record time and delivered to the vessel side within 6 hours. This was loaded along with another 3000 cbm of export project cargo to various destinations.

MONUMENTAL MeerLand Crane Shipment

March 22, 2016

Towards the end of 2015, MeerLand Ukraine arranged the delivery of a truck crane which has a larger maximum crane handling radius in comparison to other similar vehicles available in the country. The radius of the truck crane handled by MeerLand Ukraine measured 60 meters. During the delivery process, MeerLand Ukraine faced a problem. According to the agreed terms, the crane would be self-moving to trainer, but due to the angle of the wheels the crane couldn't be moved to the trailer.



MeerLand Ukraine was able to overcome the challenge with some construction engineering solutions and all was successfully set, however, it was not the only challenge faced by the MeerLand Ukraine team.

Oversized dimensions, the scheduling of routing via bridges with full traffic suspension and routing determination were needed for transportation of Odessa - Dnepropetrovsk –

Zaporizhzhya. Adverse weather conditions were also a factor on the way. Tight deadlines added additional obstacles, but under MeerLand's team there was close and careful control during every step of the process and in the end all was successfully set and the unit was delivered to its final destination.

As has been seen in the media worldwide, an intensive process of the elimination of the USSR communist heritage has been

taking place recently in accordance with the Decommunisation Act adopted by the Ukrainian parliament in 2015). The most remarkable illustration of this act in action has been the renaming of cities, streets, and demolition of memorials.

The MeerLand Ukraine management thanks their team for organizing a delivery process during early winter weather conditions in Ukraine and successfully setting all operations and overcoming engineering challenges.



X2 ELITE

X2 PROJECTS

X2 COLD CHAIN

X2 MOVERS

X2 CRITICAL

MANAGER'S Announcement With Murray Backhouse

For all those members that were at the conference this year I am sure you remember me, for those that were not or didn't get the chance to meet me, my name is Murray Backhouse and I am the new Membership Communications and Engagement Manager. I was previously the X2 Elite Network Coordinator but have now moved on to bigger and better projects with an aim of building the network as a whole.



This year will see the Membership Services take on a more comprehensive role within the network. Our aim is to be as interactive as possible with members and ensure that all members use the network to its full potential. As we have said numerous times, the more active the members are within the network, the better the network will be.

During this process we will be looking at improving all members Tier rankings, I feel that any

member that has attended the most current conference should have no excuse as to why they are not Tier 1 members, the hardest of all the 7 requirements is attending the conference, all other requirements can be done from the comfort of your office. By improving your Tier status we will be able to evaluate what you expect from the network as well as monitor who is contributing towards the network.

We are also looking into the possibility of introducing 1:1

virtual meetings, this will give members a chance to meet with members and discuss possible business opportunities outside of the conference. These meetings will be set up and mediated by me, the purpose of these meeting will be to promote members that have not received any business within the network or improve on the work you are currently doing within the network. Creating this tool will provide the means to all members to enhance their business in the network will

hopefully build the foundations to what will ultimately lead us to being the most beneficial network in the world.

These are just a few small steps that I will be introducing to ensure that you see a difference by joining and staying with X2. I will be reaching out to you in the coming months with a few more exciting ideas, until then, please do not hesitate to contact me to if you need any assistance with regards to the network.



AGX LOGISTICS

Charters Antonov AN-12 For AOG Shipment

March 10, 2016

Kuala Lumpur, Malaysia (Mar, 10 2016)— X2 Critical member AGX Logistics in Malaysia recently organized the time critical air shipment of a CFM56 engine from Kuala Lumpur, Malaysia to Medan, Indonesia.

The CFM56 aircraft engine is most commonly found in Airbus A320s and A340s, as well as some Boeing 737's and McDonnell Douglas DC-8 aircraft.

The timeliness as well as the size of the cargo provided a challenge for AGX's team in Malaysia, however they were able to quickly act and overcome the limitations imposed on the movement due to the time constraints of time critical AOG shipments.

The timeliness as well as the size of the cargo provided a challenge for AGX's team in Malaysia, however they

were able to quickly act and overcome the limitations imposed on the movement due to the time constraints of time critical AOG shipments.

The AGX Logistics Malaysia team is proud of their quick and effective action on this movement and they also pride themselves on their ability to consistently serve the needs of their clients, especially AOG shipments





FLEET LINE SHIPPING

UAE-Iraq Project

Shipment

March 17, 2016

Dubai based Fleet Line Shipping has recently coordinated a shipment of project cargo which consisted of a heavy lift parcel of machinery measuring 12 x 4.5 x 4.5 meters and weighting 80 tons along with 21,000 freight ton cement quoted pipes. The cargo traveled from the UAE to Iraq onboard a break bulk vessel operated by Empros Lines, of which Fleet Line Shipping is the exclusive agent in the Middle East.

Fleet Line's Iraq office organized all import formalities, arranged levy/duty exemption, customs clearance and transportation to the job site at Iraq.



PCYT SEES SUBMARINE Sail From Spain To Turkey

February 4, 2016

Project Cargo Yacht and Transport (PCYT), representing X2 Projects in Turkey, is very proud to announce the recent successful completion of the loading operation of the very first touristic submarine in Turkey.

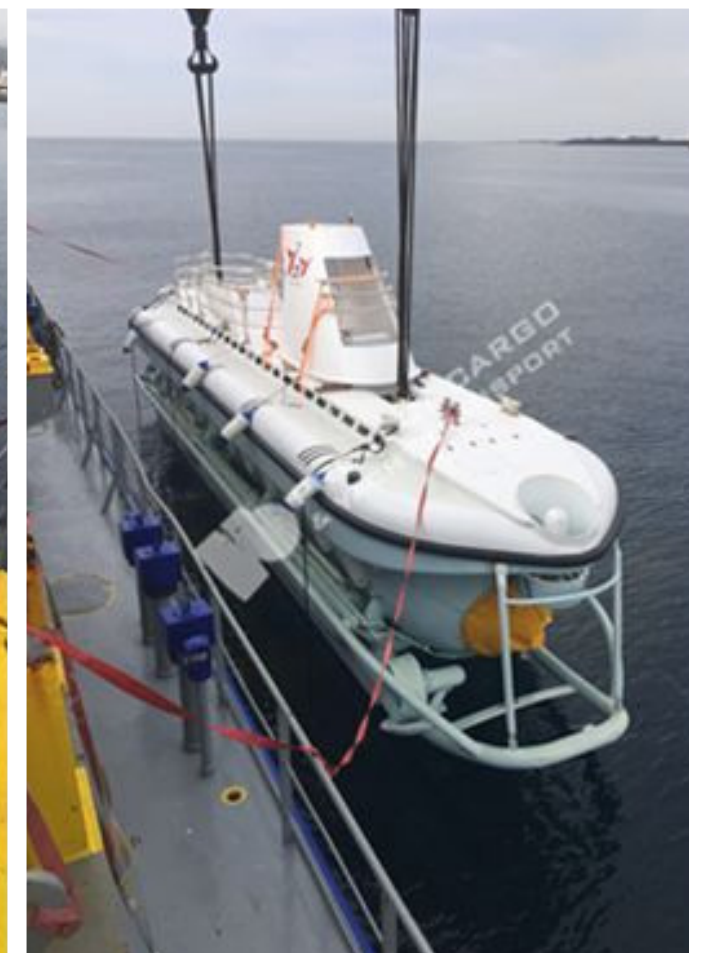
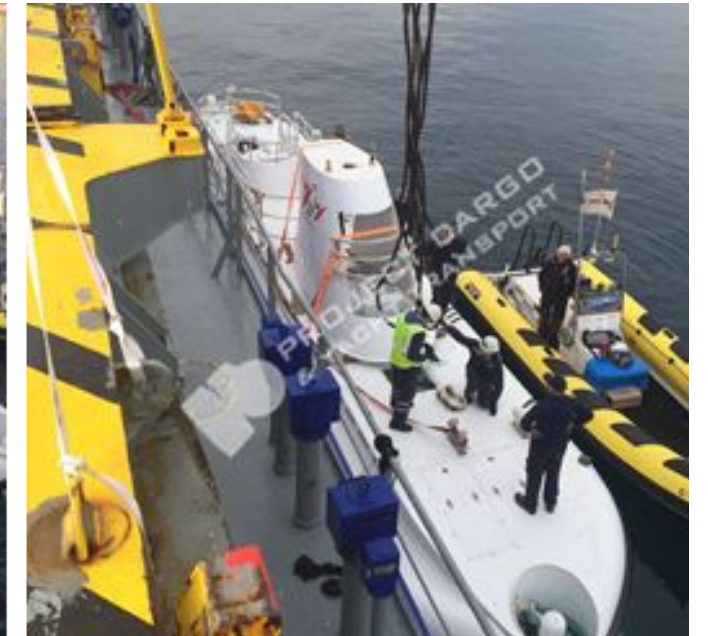
At a total weight of 103 tonnes PCYT loaded the submarine on-vessel at Arrecife Port, Spain to embark on its 7 day journey to the destination port in Antalya, Turkey.

The length of the submarine measured in at 18.8 meters with a width of 4 meters and a

collapsed transit height of 5.75 meters. Further specifications of this unique vessel, besides being the first submarine in Turkey designated for touring, includes its ability to carry up to 48 passengers and descend to a depth 100 meters below the sea's surface.

Erim Tabib, General Manager at PCYT, project managed and assisted in the controlled loading of this operation. From the lifting from the water to the lashing and securing of the submersible behemoth on board the vessel, PCYT was active in assisting to ensure a successful operation.

PCYT and everyone involved with this project is eagerly looking forward to the arrival of the shipment to Turkey, where the submarine will be put to work showing everyone who rides the wonders that lie below the deep waters of Antalya.



A LOOK BACK AT



X2 CONFERENCE

2016

The 2016 X2 Conference really was something to remember. Our network has grown stronger with the promise with the that it will only grow better than ever before! Looking back at the conference shows how far we have come and shows us the bright future that we are heading towards! We look forward to the next conference and what it holds in store; we promise that it will be better than everything before it.

Until that time, please enjoy the memories that we have managed to capture during the conference.













Man in white polo shirt and glasses.

Man in Viking helmet and scarf. Name tag: Nielsen, 031, Denmark.

Man in grey jacket. Name tag: Balaji Nagarajan, 288, India.

Man in dark polo shirt holding a beer. Name tag: S.







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IN EXTRA
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AS EVER INCREASING COMPETITION, THE SPEED
OF OUR PARTNERS RESPONSE IS WHAT WILL SET US
APART FROM OUR COMPETITORS. WHILST REMAINING COMPETITIVE, A
HIGHER SERVICE LEVELS IS KEY TO THE CONTINUING
GROWTH OF OUR FREIGHT FORWARDERS FAMILY MEMBERS.
IT IS IMPORTANT TO COMMUNICATE GOOD NEWS
AND PROBLEMS AS SOON AS THEY ARISE.
WE NEVER MEASURED ON
THE UNEXPECTED

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THANK YOU
FOR ATTENDING THE
2016 X2 CONFERENCE
WE WILL SEE YOU AGAIN NEXT YEAR!

STAY TUNED

FOR THE NEXT QUARTERLY NEWSLETTER

IF YOU WISH TO CONTRIBUTE TO
FUTURE NEWSLETTERS, BE SURE TO
SUBMIT YOUR CONTENT TO

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