

# XTRA



## X2 PROJECTS AT BREAKBULK EUROPE

**CONFERENCE RETURNS  
TO X2 BEACH HOUSE**

**INTERVIEW WITH  
RAUL BRAVO**

**MANAGING DIRECTOR AT  
PARTNERS LOGISTICS PERU**

**X2 EUROPEAN  
TOUR**  
**WE NEVER STOP!**



**VENUE, AGENDA  
ACTIVITIES**

**PAST CONFERENCES  
IN PICTURES**

**+ NETWORK  
MOVES & NEWS**

**NEW X2 MEMBERS**

# WELCOME TO



## *A Message from Richard*



**Richard Overton**  
CEO of X2 Logistics Networks

## Keep in touch...

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in [linkedin.com/in/richard-overton](https://www.linkedin.com/in/richard-overton)

Dear X2 Colleagues,

Welcome back to our latest edition of X2's Xtra Xtra Xtra !

I am very happy to release this 2nd Edition X2 newsletter of 2019 which highlights yet again the increase in positive activity that we are seeing from members throughout the group. We have seen a continued increase in member to member activity since the last conference and we hope to maintain this vibe, spirit and momentum until we all meet again in Feb 2020. We are happy to see some of the great business being conducted between members and I would like to say a big Thank you to all of you who took time to contribute to this 2nd Edition of 2019.

There has been a new wave of member involvement from both founding and new members within X2 and I am very happy to see this illustrated well in this Q2 edition with many of the stories and pictures received from many of you in regard to your inter network X2 contribution to the group. Furthermore, there are many examples of X2 member to member visits, mid-year meet ups and joint collaborations at different expos and events around the world. This shows sincerity of many of the X2 member's intentions to work as much as possible with fellow members of the group and to invest on building on those relationships by investing in their time and money to meet before the next conference in 2020.

Each year I always try to re-invest my time and money to make the effort to try and visit as many members as possible in between conferences. I was very happy to visit many members during our X2 Europe road trip and also during the Break Bulk expo in Bremen. It is always a great pleasure to drop by the offices of the members and hold discussions and also to receive feedback that can better improve the network and potentially lead into new innovations to be implemented for the betterment of the network. I will be continuing to do my best to meet more of you throughout the year before the conference in February.

I would like all of you to be aware that I push the team hard to push you, the members in order to develop a commu-

nity within the X2 platform. This newsletter does not make money and a lot of resource and time goes into creating it. It is here only to ensure that all members are kept up to date with network related activities and more importantly it's designed for you, the members to take advantage of with highlighting stories and news about your businesses and the markets you service. It is here to build a culture and community of collaboration and to hopefully create a feeling of unity.

As we have now enter the summer season and start to see some sunshine and color this new newsletter hopes to be a great start to brighten up information shared amongst the group members. We kicked off 2019 with our 6th Annual Conference in Hua Hin with what we believe to be our finest event yet. The concept of 'Love Logistics, Live the experience' was not just to highlight the importance of the future and the technological challenges we face in 2019 and beyond, but also to encourage our members to move ahead by considering the future challenges we all face and to promote ways where we can collectively improve our individual businesses by better collaboration and professionalism. Our emphasis as a network for 2019 is to offer a more personalized membership service and to enhance the networks offerings by working closer with the best industry vendors and service suppliers in the market. I believe we have proven we have implemented as much as anyone can expect from a network and we have continued our endless push for a personalized membership experience.

Our roadmap for 2019 continues unchanged and we have already entered into new industry collaborations by identifying potential new strategies that can add further value to the members of X2. Bringing value to our members of X2 has always been a priority for me and this will not change. Since the New Year we have kick-started many new initiatives and we intend to maintain this direction as long as it brings value to the members within your membership of X2.

We have always said that you will get out of X2 what you put in. Today this is truer than ever. For me watching a room full of like-minded professionals sow the seeds of

future business is the most rewarding part about this job, and is the only time a network manifests into a physical form that can be seen and touched. Be part of X2 and plug your pipeline into the network. I saw a really positive vibe being created during the last conference and the energy was the best I have experienced since the groups inception.

On that note....we launched our 7th Annual Conference website a few days ago allowing all X2 members plenty of time to prepare their schedules and book their place in the X2 Beach House before it sells out! I am really excited to once again announce the return of our specialty network weekend which will also see another spectacular Cargo Weekend with the focus being on building a strong social community before we head into the focused and professional week of one on one meetings. Expect an even better X2 conference experience than the year before!

We have a very busy year ahead and we will be releasing further details of our new initiatives that will be rolled out during Q3/Q4 and we also welcome your ideas and feedback on subjects that you feel can also help assist and improve the network for all involved.

Let's continue to make X2 the most professional global logistics network in the world. On behalf of my team and everyone here at the X2 office ...we thank you for your continued network support and we want you to know we are working on continuous improvement for the group and we really do care about what we do.

Let's make 2019 a year where we as a group continue to collaborate, innovate and inspire each other to be more professional and focused on inter network collaboration and contribution.

Enjoy the read... and do not be shy to get involved with interesting content from your company achievements.

X2 let's go!

Regards,

Richard

SUMMER 2019

Brought to you by



- Murray **Backhouse**
- Jennifer **Llanes**
- Patarasorn **Jommawun**
- Shawn **Stephen**
- Martin **Degis**
- Metodio Jr **Tado**
- Pai **Sapoo**
- Daniela **Gonzalez**
- Colin **Pinto**
- Carlos **Nogueira**
- Stuart **Backhouse**
- Trung **Nguyen**

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Strategy

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# CONTENTS

Q2

S U M M E R  
2019

**8** X2 Conference 2020



**9** X2 Beach House



**12** Conference Agenda

**14** Conference Sponsorships

**20** Cargo Weekend



**22** Cargo Weekend Schedule

**23** X2 Specialty Networks



**26** 10 Things to do in Hua Hin



**31** Member News

**58** X2 at Breakbulk 2019



**60** X2 European Tour



**80** Previous X2 Conferences in pictures

**92** Meet the X2 Team

**94** New Network Members



# NEW WEBSITES!



User Friendly



Member Dashboard



Announcements



Live Notifications



Updated Financial Protection System



Exclusive X2 Quote System



Dark Mode



Login History



[www.x2logisticsnetworks.com](http://www.x2logisticsnetworks.com)



# Quote System

FIRST MONTH IN NUMBERS

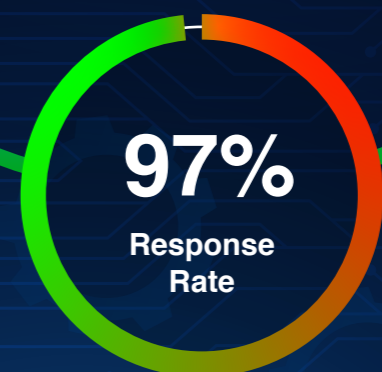


347  
Quotes



53 Companies  
from 37 Countries

218 Companies  
from 46 Countries



# X2020

7<sup>th</sup> Annual Conference  
21-26 FEB HUA HIN THAILAND



**500** Delegates  
**122** Countries  
**245** Companies  
**9750** 1:1 Meetings

**REGISTER NOW!**

[www.x2conference.com](http://www.x2conference.com)



## The X2 Beach House

The Dusit Thani Hua Hin offers the classically Thai take on accommodation that has made the brand so internationally renowned for almost half a century. Delegates will be welcomed through

the marble grandiose of the lobby into balconied or terraced rooms and suites, where the sound of the waves gently crashing on the beach will be the back drop to their stay.



All rooms come equipped with five star amenities that allow the business traveller to unwind, rest well, and prepare for the conference ahead. Twins and doubles are all available so please do let us know your preference when booking and we will take care of the rest. The X2 Beach House is the only location where business and leisure combine so perfectly, so if you would like to extend after the conference we can get the best rates to you as part of the X2 family.



[BACK TO CONTENTS](#)

# Activities

## 7 RESTAURANTS

Enjoy the pleasures of a variety of foods with several dining options without leaving the X2 Beach House.

**The Restaurant** – Our all-day dining restaurant serves an array of international and local favourites in elegant surroundings with stunning views. Incorporating the Dusit Gourmet delicatessen, The Restaurant is the venue of choice, no matter what time of day.



**San Marco** – With al-fresco dining and an ambience reminiscent of its namesake San Marco Piazza in Venice, this Italian restaurant in Hua Hin serves authentic Italian specialities and offers a selection of fine wines.



**Ben Benjarong** – Ban Benjarong serves authentic Royal Thai cuisine using recipes that have been passed down over generations. Housed in a traditional

Thai setting overlooking the ornamental lake, an evening at Ban Benjarong feels timeless.



**Rim Talay Bar & Grill** – With its beachside location, panoramic view of the Gulf of Thailand and selection of gourmet dishes, Rim Talay Bar & Grill is the perfect venue for a romantic evening out.



**Sala Thip Poolside Terrace** – Sip a cool drink or enjoy a range of Thai and international dishes at the Sala Thip Poolside Terrace. Alternatively, for the ultimate in relaxation and refreshment, sidle up to the Garden Pool swim-up bar and order your favourite cocktail.

**Lobby Lounge & Bar** – The elegant & perfect place to unwind at any time of the day, whether to enjoy classic afternoon tea or a late-night drink.

**Polo Bar** – The colonial-style wood-panelled Polo Bar is a sophisticated venue where you can sit back with a drink and enjoy live music on Fridays & Saturdays.

# Dusit Thani

## BANGKOK

## FULL SERVICE SPA

Find rest and relaxation just a short yet pleasant walk from your accommodation. Spa facilities are in a quiet area surrounded by flora and offers a wide selection of: massage and facial treatments, body wraps and body scrubs, beauty and water treatments, and full spa programs. Or while in Hua Hin take advantage of the spa's Hua Hin Signature Treatment Package.

## MUAY THAI KICKBOXING

Get a taste of Thailand through more than the culinary delights. Learn and practice the art of Muay Thai during your stay in the Kingdom. Classes are offered at the fitness centre for a range of skill levels.

## FITNESS CENTRE

Kickboxing, aerobics, table tennis, badminton, squash, tennis, and more! It's all here at the Fitness Centre. Enjoy high quality equipment and facilities during day and night.

## TENNIS & SQUASH COURTS

Well maintained outdoor tennis courts with floodlights for night play and air conditioned space available for squash lovers.

## SWIMMING POOL & JACUZZI

2 swimming pools along with 1 swim up bar are available at the X2 Beach House. Children can enjoy the child slides while adults can relax on floating loungers.

## KIDS' CENTRE

The Kids' Centre is filled with fun activities for children to enjoy. Learn bracelet making and Thai dance, play soccer and table tennis while Mom and Dad enjoy the more grown-up sides of the resort. Our highly trained and responsible staff is present throughout all activities.

## MOTORIZED & NON-MOTORIZED WATERSPORTS

Play in the waters of Hua Hin by cruising on Jet Skis, bouncing along the waves on a Banana Boat, gliding on a flying fish, or skim the waves on a Viper. But, if fast and exciting isn't your speed, rent a kayak and explore the coast.

## BADMINTON

Everyone likes a fun game of badminton. Fast and competitive or slow and relaxed, play on a pleasantly grassed area with quality equipment, including a net that is taut and maintained at the proper height.

## BASKETBALL

A fast game of half court or use the full court length for competitive games of basketball.

## TAI CHI

Start your mornings early with a Tai Chi exercise. It's free and you're accompanied by the sounds of the waves lapping at the sands of the beach.

## YOGA

Open your body and mind through an all day selection of yoga sessions, including Fitball Yoga. Select the best time that fits your schedule and enjoy one of the many daily sessions.

## AEROBICS

Get moving and increase your heart rate in one of the fitness centre's multiple aerobic sessions.

## TABLE TENNIS

Find a partner or get an exciting game of doubles going for table tennis. Tables, balls, and paddles are available for rent at the Fitness Centre.

## FLORAL DECORATION CLASS

Practice the art of floral arrangement in a relaxed and comfortable atmosphere at the side of a calming pond.

## CULINARY CLASSES

Watching an exciting ice carving demonstration or the more relaxed session of Thai dessert creation. However for individuals seeking a more hands on approach, try a fruit carving course.



# X2020

7<sup>th</sup> Annual Conference  
21-26 FEB HUA HIN THAILAND

## AGENDA

**21 Feb**

- 12:00 X2 CONVOY DEPARTS
- 14:00-18:00 REGISTRATION OPENS
- 15:00-24:00 X2 BEACH HOUSE CHECK-IN
- 18:00-20:00 **POOL SIDE COCKTAIL RECEPTION**

**22 Feb**

- 9:00-12:00 **X2 WORLD CUP**
- 13:00-17:00 **SPECIALTY WEEKEND**
- 17:00-23:00 **CARGO WEEKEND**

**23 Feb**

- 7:00-11:00 **X2 GOLF** (OPTIONAL)
- 13:00-17:00 **SPECIALTY WEEKEND**
- 17:00-23:00 **CARGO WEEKEND**

**24 Feb**

- 7:00-09:00 REGISTRATION
- 9:00-10:00 **PLENARY SESSION**
- 10:00-10:30 ☕ COFFEE BREAK
- 10:30-11:45 **GUEST SPEAKERS SESSION**
- 11:45-12:00 **GROUP PHOTO**
- 12:00 ————— LUNCH
- 13:00-15:00 **1:1 MEETINGS**
- 15:00-15:30 ☕ COFFEE BREAK
- 15:00-17:00 FREE FLOW SINGHA BEER **\*\*\***
- 15:30-17:00 **1:1 MEETINGS**

**25 Feb**

- 9:00-10:00 **1:1 MEETINGS**
- 10:00-10:30 ☕ COFFEE BREAK
- 12:00 ————— LUNCH
- 10:30-12:00 **1:1 MEETINGS**
- 13:00-15:00 **1:1 MEETINGS**
- 15:00-15:30 ☕ COFFEE BREAK
- 15:30-17:00 **1:1 MEETINGS**
- 15:00-17:00 FREE FLOW SINGHA BEER **\*\*\***
- 15:30-17:00 **1:1 MEETINGS**
- 19:00-22:00 **GALA DINNER**

**26 Feb**

- 9:00-10:00 **1:1 MEETINGS**
- 10:00-10:30 ☕ COFFEE BREAK
- 12:00 ————— LUNCH
- 10:30-12:00 **1:1 MEETINGS**
- 13:00-15:00 **1:1 MEETINGS**
- 15:00-15:30 ☕ COFFEE BREAK
- 15:00-17:00 FREE FLOW SINGHA BEER **\*\*\***



# X2020

7<sup>th</sup> Annual Conference  
21-26 FEB HUA HIN THAILAND



### LANYARD SPONSOR X 1 (2000USD)

- Your company name/logo prominently displayed on all lanyards during the event.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.
- Company recognition during the Award Ceremony.



# SPONSORSHIPS



### X2 GALA DINNER SPONSOR X 1 (4000USD)

- Your company name/logo prominently displayed during the event.
- Company name above cocktail bar.
- Full page color advertisement in the Conference Directory.
- Company recognition during the Award Ceremony.
- Custom cocktail.
- Hyperlinked logo displayed on the X2 Conference website.
- 1 x fixed table during the 1:1 Meetings



### PEN SPONSOR X1 (1500USD)

- Your company name/logo prominently displayed on all giveaway pens.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.
- Company recognition during the Award Ceremony.

**RESERVE NOW**



### COCKTAIL SPONSOR X 1 (3000USD)

- Waitresses featuring your company name/logo on the front of their shirt.
- Full page color advertisement in the Conference Directory.
- Company recognition during the Award Ceremony.
- Custom drink.
- Hyperlinked logo displayed on the X2 Conference website.
- 1 x fixed table during the 1:1 Meetings

**RESERVE NOW**



### MASSAGE CORNER SPONSOR X 1 (1500USD)

- Roll Up Banner
- Masseur featuring your company name/logo on the front of their shirt.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.
- Company recognition during the Award Ceremony.

**RESERVE NOW**



### X2 WORLD CUP SPONSOR - GOLD X1 (2000USD)

- Your company name/logo prominently displayed on shirt front.
- Prominent company logo on banner during the X2 World Cup.
- Full page color advertisement in the Conference Directory.
- Company recognition during the Award Ceremony.
- Hyperlinked logo displayed on the X2 Conference website.



### NOTE PAD SPONSOR X 1 (1500USD)

- Your company name/logo prominently displayed on all note pads.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.
- Company recognition during the Award Ceremony.







### STAPLER SPONSOR X 1 (1500USD)

- Your company name/logo prominently displayed on all giveaway staplers.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.
- Company recognition during the Award Ceremony.



### COFFEE BREAK SPONSOR X 3 (1000USD)

- Roll up Banner advertising your company
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.
- Company recognition during the Award Ceremony.
- Company Recognition during the 1:1 Meetings

**RESERVE NOW**

### X2 WORLD CUP SPONSOR – SILVER X 2 (1000USD)

- Your company name/logo displayed on shirt back.
- Company recognition during the Awards Ceremony.
- Full page advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.



### X2 WORLD CUP REFRESHMENT SPONSOR X 1 (1000USD)

- Company recognition during the Awards Ceremony.
- Your company name/logo prominently displayed at the refreshment stand.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.

**RESERVE NOW**



### X2 CONVOY SPONSOR X 1 (1000USD)

- Roll up Banner advertising your company
- Your company name/logo prominently displayed on the boarding pass.
- Full page color advertisement in the Conference Directory.
- Hyperlinked logo displayed on the X2 Conference website.
- Company recognition during the Award Ceremony.

**RESERVE NOW**



X2 is proud to be supported by one of the **top 10 airlines in the world!**



X2 Logistics Networks is again delighted to announce that THAI Airways, is providing their support for the Annual X2 Conference through the provision of an event code that can be used to purchase

**THAI Airways flights at a special rate!**

**Receive promo code once registered**

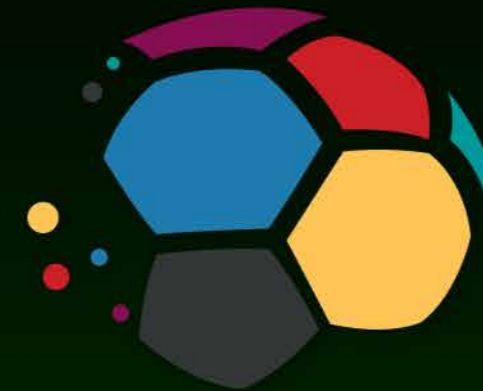
To enter the code please visit: <http://www.thaiairways.com/mice/>



**Book your flight on THAI Airways and we'll see you in February!**



**X2  
WORLD CUP  
2020**



**X2  
WORLD CUP  
2020**

**HAVE YOU  
PICKED YOUR  
TEAM YET?**

KICK OFF:

**22 February**

#X2Conference2020

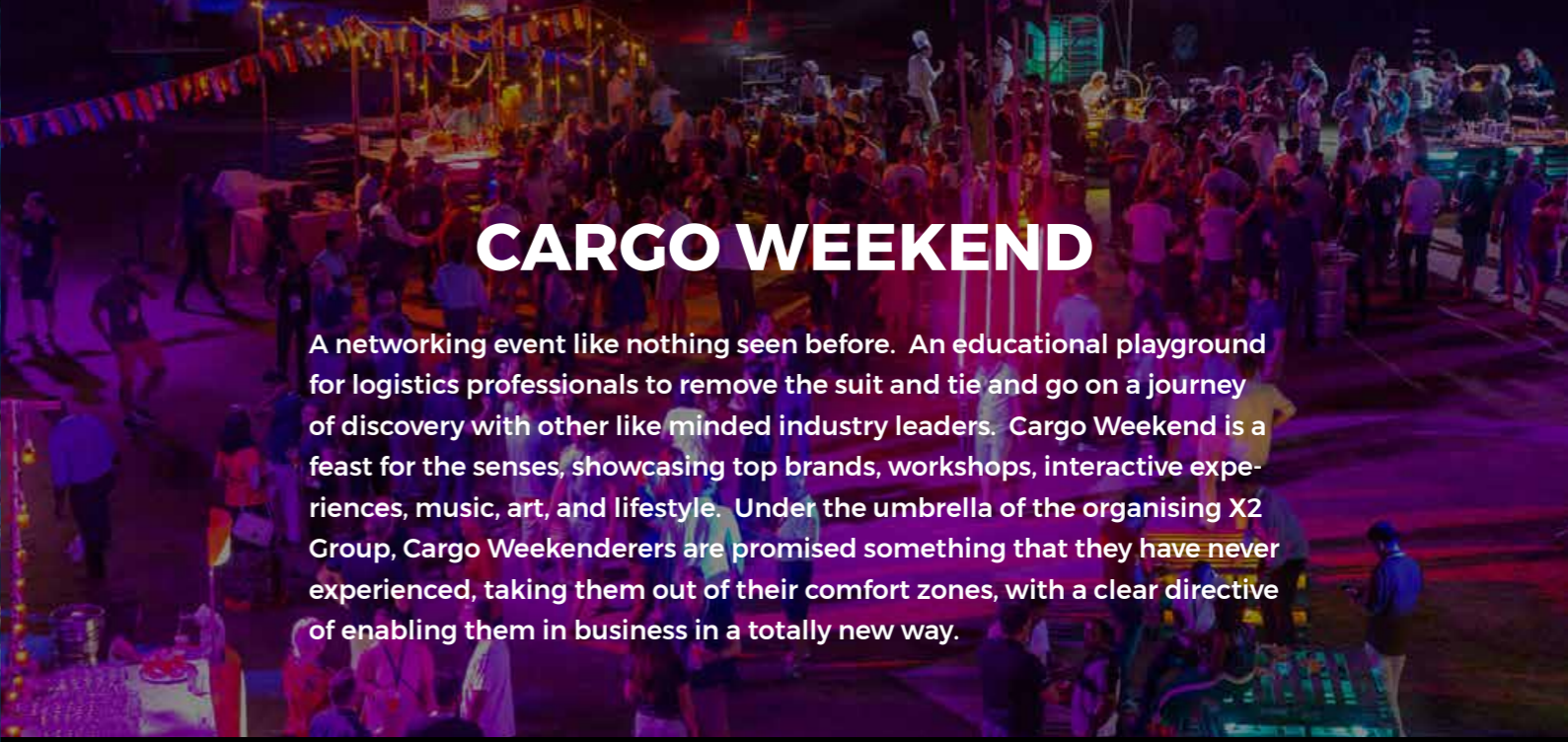
[x2conference.com/x2-world-cup](http://x2conference.com/x2-world-cup)



# Cargo Weekend 2020

22-23 FEB  
HUA HIN, THAILAND

LIVE THE EXPERIENCE. LOVE LOGISTICS



## CARGO WEEKEND

A networking event like nothing seen before. An educational playground for logistics professionals to remove the suit and tie and go on a journey of discovery with other like minded industry leaders. Cargo Weekend is a feast for the senses, showcasing top brands, workshops, interactive experiences, music, art, and lifestyle. Under the umbrella of the organising X2 Group, Cargo Weekenderers are promised something that they have never experienced, taking them out of their comfort zones, with a clear directive of enabling them in business in a totally new way.

### LIVE



LISTEN



LEARN



LAUGH

### LOVE



CREATE



TASTE



RELAX

### LOGISTICS



CONNECTIONS



NETWORKING



DISCUSSIONS



## SCHEDULE

### Saturday 22nd February

9:00 - 12:00	X2 World Cup
10:00 - 12:00	X2 Ladies World Cup Net Ball
13:30 - 17:00	X2 Specialty Network 1:1 Meetings / Workshops
<b>18:00</b>	<b>Cargo Weekend Opens</b>
18:30 - 20:00	Talk Tent / Industry Talks
18:30 - 20:00	DJ TBD
20:00 - 21:00	Band TBD
21:00 - 22:30	DJ TBD / Guest DJ's
22:30 - late	Cargo Weekend Afterparty - Warehouse

### Sunday 23rd February

9:00 - 12:00	Cargo Weekend Networking Brunch
13:30 - 17:00	X2 Specialty Network 1:1 Meetings / Workshops
<b>18:00</b>	<b>Cargo Weekend Opens</b>
18:30 - 20:00	Talk Tent / Industry Talks
18:30 - 20:00	DJ TBD
20:00 - 21:00	Band TBD
21:00 - 22:30	DJ TBD / Guest DJ's
22:30 - late	Cargo Weekend Afterparty - Warehouse

# X2020

Specialty Networks  
22-23 FEB HUA HIN THAILAND



**X2 Specialty Network 1:1 Meetings / Workshops**  
Saturday: 13:30 - 17:00 | Sunday: 13:30 - 17:00



## SPONSORSHIPS



### Main Entrance Sponsor x 2 (1500USD)

- Your company name/logo prominently displayed during the event, to be projected on entrance structure
- Full page color advertisement in the Conference Directory
- Hyperlinked logo displayed on the Cargo Weekend website
- Company recognition



### Main Stage Sponsor x 2 (3000USD)



- Your company name/logo prominently displayed during the event Projected on Main stage structure across a 15 Meter backdrop
- Full page color advertisement in the Conference Directory
- Hyperlinked logo displayed on the Cargo Weekend website
- Company recognition



### Talk Tent Sponsor x 2 (2000USD)

- Your company name/logo prominently displayed during the event
- Name rights to the workshop/talk tents
- Full page color advertisement in the Conference Directory
- Hyperlinked logo displayed on the Cargo Weekend website
- Company recognition

## SPONSORSHIPS



### Airplane/Ship Sponsor x 1



- Your company name/logo prominently displayed during the event
- A customized ship built with DJ Booth inside and your company logo on the ship
- Full page color advertisement in the Conference Directory
- Hyperlinked logo displayed on the Cargo Weekend website
- Company recognition



### Bar Sponsor x 2



- Your company name/logo prominently displayed during the event.
- Fully branded bar with company logo branding
- Waitresses featuring your company name/logo on the front of their shirt
- Full page color advertisement in the Conference Directory
- Hyperlinked logo displayed on the Cargo Weekend website
- Company recognition



### Activity Sponsor x 4 (1500USD)



- Your company name/logo prominently displayed during the event
- Various games such as Beer Pong/Angry Bird/Mechanical Rodeo Station
- Full page color advertisement in the Conference Directory
- Hyperlinked logo displayed on the Cargo Weekend website
- Company recognition



### Photo Booth Sponsor x 2 (2000USD)

- Your company name/logo prominently displayed during the event
- Your company logo on photo printout
- Full page color advertisement in the Conference Directory
- Hyperlinked logo displayed on the Cargo Weekend website
- Company recognition



# 10 Things to Do in Hua Hin

The best things to do in Hua Hin are tailor made for family fun by the seaside. It is true that most Thais envisage Hua Hin as a romantic and elegant gateway holiday destination, a notion started off about 100 years ago when the Royal Family members and the well-to-do would spend their summers here. As a result, Hua Hin now has countless lovely seaside houses, villas and a few attractive vintage summer palaces. These are all popular Hua Hin attractions, but the newer, purpose-built shopping and sightseeing villages mean there is something for all generations. Hua Hin is usually full of people taking a break from Bangkok at weekends and as it's just a short drive away its popularity has remained. Much of Hua Hin's attraction lies in the town's charming old-world feel, best illustrated in Hua Hin Railway Station and the Maruekhathaiyawan Palace.

## 1 Maruekhathaiyawan Palace



Like so much in Hua Hin, this summer seaside palace was built in the early 1920s during the reign of King Rama VI. It was designed by an Italian architect and features lots of verandas, latticework and covered boardwalks using golden teak from the demolished Hat Chao Samran Palace. The beautiful passage from them leading to the sea is one of the many charming features of the complex.

**Opening Hours:** 08:00-16:00  
**Location:** 9km south of Cha-Am at the Camp Rama VI military compound  
**Tel:** +66 (0) 32 508 039

## 2 Hua Hin Railway Station



Built during the reign of King Rama VI, and only a short distance from the centre of town, Hua Hin's railway station and adjacent royal waiting room are undeniably attractive. The brightly painted wooden buildings that are Thai in concept and design somehow manage to have a 'Victorian' feel to them. Even if you don't arrive at the resort by train, go and have a look. It's charming, quirky and photogenic.

**Opening Hours:** 07:00-23:00  
**Location:** Western end of Damnernkasem Road  
**Tel:** +66 (0)32 511 073

## 3 Cicada Market



Cicada Market is all about art, handmade crafts and good times. With an open-air market concept, it brings together Hua Hin's artistic talents and those who wear 'freedom of expression' on their sleeves. Besides the crafts market, you'll also find an art gallery, beer garden and live music.

**Opening Hours:** 16:00-23:00(Fri,Sat), 16:00-22:00(Sun)  
**Location:** Suan Sri, Khao Takiab (on Phetkasem Road) Tel: +66 (0) 32-536606

## 4 Hua Hin Night Market



Situated in the centre of town between Petchkasem Road and the railway line, the market encompasses one street and comes to life from 18:30 onwards, when traders line the street with their stalls selling various merchandise – generally what you might expect from a Thai market. A superb selection of seafood restaurants that line the road that hosts the Night Market draws a lot of attention from visitors.

**Opening Hours:** Best time to go after 19:00

## 5 Plearn Wan Shopping Village



Plearn Wan is a themed shopping complex located not far from Klai Kang Won Palace. The unique brown wooden building features many shops as well as a café and some guestrooms all decorated in 1960s Thai style. Open daily for shopping and dining from around 10:00, Plearn Wan is famous for its 'nang klang plaeng' (open-air movies), live music and temple fair festival which runs every evening from Friday – Sunday.

**Opening Hours:** 10:00–22:00 (Mon-Thurs), 10:00–midnight(Fri), 09:00–midnight(Sat), 09:00–22:00 (Sun)

**Location:** Phetkasem Road (between Hua Hin Sois 38 and 40), close to Klai Kang Won Palace  
**Tel:** +66 (0)32 520 311-2

## 6 Black Mountain Water Park



Black Mountain Water Park offers a fun-filled day for families and anyone needing a big splash. The park features nine different water slides, a wave pool, lazy river, beach pool, kids' pool, and more – all set on a vast mountain-hugged landscape fronting a main-made lake just 10km north of Hua Hin. Owned and managed by the same people behind the Black Mountain Golf Course, the water park is the latest attraction in the group's portfolio. It's located opposite the golf course, on a local road that passes through Wat Huay Mongkol and Baan Silapin.

**Opening Hours:** 10:00 - 17:00

**Location:** About 10km from Hua Hin. From Hua Hin Soi 56, take the road that winds around the back of the Hua Hin Railway Station and follow the signs.

**Tel:** +66 (0)90 446 6129

## 7 Khao Takiab



One of the biggest attractions in Prachuab Kirikhan province, Khao Takiab translates as 'Chopstick Mountain' although you may hear it being referred to as Monkey Mountain due to the monkeys that live on it. The mountain is also home to a hilltop temple with sensational views of Hua Hin. The start of the hike up to the temple is marked by a large bell and a flight of stairs up to the main shrine, a pagoda-like structure.

## 8 Phraya Nakhon Cave



The magnificent Phraya Nakhon Cave is one of the most mystical and mysterious landmarks of Thailand but only a few travellers get a chance to take a picture of it. The reason is simple: this gold and green pavilion is hidden inside a hard to reach cave and only a handful of dedicated visitors will do the effort to visit it. Those who do are rewarded with a stunning vision that looks like it's straight out of an Indiana Jones movie. Phraya Nakhon Cave is

located in the Khao Sam Roi Yot National Park in Prachuap Khiri Khan province, a 45 minutes drive south of Hua Hin. First step to reach the cave is to drive to the small village of Bang Pu located by the beach, and from there decide if you'd rather rent a boat to take you around the cape to Laem Sala beach, or walk a 30 minutes trek above the hill leading to the same Laem Sala beach.

**Location:** 60km south of Hua Hin, in Guiburi, Prachuab Kirikhand

## 9 Santorini Park Cha-Am



Santorini Park brings a slice of the picture-perfect Greek island to Cha-Am. It's got all the details right, from classic whitewashed buildings, colourfully painted windows, down to stone-paved paths and domed towers. An impressive lineup of shops, restaurants and an amusement park promise good times for everyone.

**Opening Hours:** 10:00-21:00 (Mon-Thurs), 10:00-22:00 (Fri, Sat, Sun and national holidays)

**Location:** Phetkasem Road (198 km. post)

## 10 The Venezia Hua Hin



The Venezia is the newest theme shopping and attraction village in Hua Hin, following the growing popularity and undeniable success of other similar weekend destinations in Thailand. Palio in Kao Yai was probably one of the triggers for such epidemic frenzy for pretty villages, followed by the beautiful Santorini Park in Hua Hin and the now famous Asiatique in Bangkok.

**Opening Hours:** Mon - Sun 10:00 - 23:3

**Location:** 1899 Petch Kasem Rd. (Sai Tai), Cha Am, Petchburi 76120

**Tel:** +66 (0) 3244 2823-5, +66 (0) 2930 5191-5  
Ext 113, 114, 117

**Source:**

<http://www.bangkok.com/huahin/attractions/top-ten.htm>

**Click here to visit the site** 



# WANTED: YOUR NEWS

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[memberships@x2logisticsnetworks.com](mailto:memberships@x2logisticsnetworks.com)

## #X2meetup

Network Enhancement Executive Carlos Nogueira Moran had the chance to catch up with X2 Critical member Ridza Ali from **Pan Asia Logistics**. Great Picture gentleman!!



### Pan Asia Logistics Singapore Pte Ltd

**Address:** 21 Changi North Way,  
Pan Asia logistics Centre (S)  
498774 Singapore Singapore  
**Email:** [tcs@tvs-asianics.com](mailto:tcs@tvs-asianics.com)  
**Website:** [www.pal.tvs-asianics.com](http://www.pal.tvs-asianics.com)



## Fantastic Projects collaboration

X2 Project members **Tieffe Group Srl & Shanghai Windows Logistics Co. Ltd** completed this project shipment from Italy to Jiangsu Province, China! A great collaboration between two great members, well done to all involved.



### Tieffe Group

**Address:** Via delle Cateratte, 90,  
57122 Livorno LI Livorno Italy  
**Email:** [federico@tieffe-group.it](mailto:federico@tieffe-group.it)  
**Website:** [www.tieffe-group.it](http://www.tieffe-group.it)





# Thuan Phong International Freight and Service J.S.C (TPFS) does it again



X2 Projects member **Thuan Phong International Freight and Service J.S.C (TPFS)** completed this project shipment of a boat from Vietnam to the USA. Great work TPFS Team.



**Thuan Phong International Freight and Service J.S.C (TPFS Vietnam)**

**Address:** 64 Nguyen Dinh Chieu Street, Da Kao ward, Dist 1. Ho Chi Minh City Vietnam  
**Email:** [thuypham@thuanphonglogistics.com](mailto:thuypham@thuanphonglogistics.com)  
**Website:** [www.thuanphonglogistics.com](http://www.thuanphonglogistics.com)

# Long Sail International Logistics hosts Royal Express Cargo



We love receiving pictures of our members visiting each other and building on their business partnerships. Here we have the **LONGSAIL International Logistics Co., Ltd.** team hosting the **Royal Express Cargo Pvt Ltd.** Great Picture, great pose!!



**Long Sail International Logistics Co.,Ltd.**

**Address:** Floor 3rd and 12th, Wenhua Building West, Shennan East Ave, Luohu District Shenzhen China  
**Email:** [kira@longsailing.net](mailto:kira@longsailing.net)  
**Website:** [www.longsailing.net](http://www.longsailing.net)

# Great job by PK Interfreight

X2 Elite & X2 Projects members **PK INTERFREIGHT CO.,LTD** recently completed this project shipment from China to Thailand. Well Done on the great job PK INTERFREIGHT team.



**PK Interfreight Co.,Ltd**

**Address:** 48/166 Soi Praditmanuthum 19 Praditmanuthum Rd., Ladphrao Bangkok Thailand  
**Email:** [sales3@pkinterfreight.com](mailto:sales3@pkinterfreight.com)  
**Website:** [www.pkinterfreight.com](http://www.pkinterfreight.com)





## Smooth sailing for UFS Project (M) Sdn Bhd

X2 Projects member **UFS Project (M) Sdn Bhd** shared with us their shipment of a 47' Sailing Catamaran from France to Port Klang, Malaysia.

### UFS Project (M) Sdn Bhd

**Address:** No 118A, Jalan Batu Unjur 1  
Taman Bayu Perdana Klang 41200  
Selangor, Malaysia

**Email:** [william@ufs-project.com](mailto:william@ufs-project.com)

**Website:** [www.ufs-project.com](http://www.ufs-project.com)



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[Offer Exclusive for X2 Members]:

How to transform your website into a business generator in 5 days.

➔ [messages@consolfreight.com](mailto:messages@consolfreight.com)



## SALINAS doing great work

X2 Projects member **Salinas Shipping** recently completed this project shipment to Casablanca from Istanbul. Well done the Salinas team.



### Salinas Shipping & Transport

**Address:** Ali Nihat Tarlan Cad .Ertas Sk,  
No:10 K:2 D:2 Istanbul Turkey  
**Email:** [orhan@salinas.com.tr](mailto:orhan@salinas.com.tr)  
**Website:** [www.salinas.com.tr](http://www.salinas.com.tr)



## SKY Logitrans Private Limited wins BIG

A BIG X2 Congratulations to X2 Asia Global member **SKY Logitrans Private Limited** as they have recently won the Freight Forwarding Agent of the Year at the Entrepreneur awards 2019!



### Sky Logitrans Private Limited

**Address:** A-104, 3rd Floor, Okhla Phase II,  
DDA Sheds, 110020 New Delhi India  
**Email:** [manav@slpl-in.com](mailto:manav@slpl-in.com)  
**Website:** [www.slpl-in.com](http://www.slpl-in.com)

## X2 members working together

A great collaboration between two X2 Elite members - **Radius Logistics Private Limited** & **TS Logistics GmbH**. The shipment arriving safely in India from Germany. Well done to both members!



### Radius Logistics Private Limited

**Address:** 44F/9, 2nd Floor, Kishangarh, Vasantkunj New Delhi India  
**Email:** [gurbeer@radiuslog.com](mailto:gurbeer@radiuslog.com)  
**Website:** [www.radiuslog.com](http://www.radiuslog.com)

## Another shipment by Famor Malaysia Sdn Bhd



X2 Asia Global member Famor Malaysia Sdn Bhd completed this shipment of a Engine Stand delivered safely to Jakarta. Well done to all involved!!



### Famor Malaysia Sdn Bhd

**Address:** Lot 803, Jalan Kapar, Batu 3 1/2, 41400 Klang, Selangor Darul Ehsan Selangor Malaysia  
**Email:** [naz@famor.com.my](mailto:naz@famor.com.my)  
**Website:** [www.famor.com.my](http://www.famor.com.my)



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+66(0)-2-648-6121  
[www.x2logisticsnetworks.com](http://www.x2logisticsnetworks.com)

# Exciting times for AGX Express Philippines

A BIG X2 Congratulations to our X2 Elite members **AGX Express Philippines Inc** as they celebrate the opening of their new bonded Warehouse located at Subic Free-port Zone.

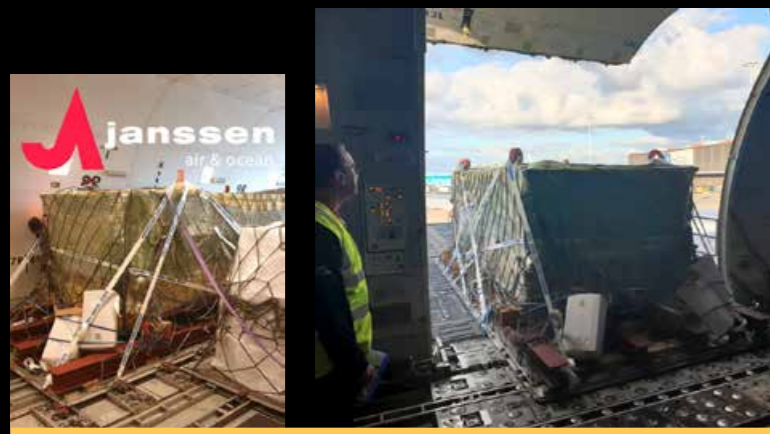


## AGX Express Philippines Inc

**Address:** Unit 2H BF Mactan Strip, M.L. Quezon Ave., Brgy. Pajo, Lapu-Lapu City Cebu, Philippines  
**Email:** [hazel.mnl@agxlogistics.com](mailto:hazel.mnl@agxlogistics.com)  
**Website:** [www.agxlogistics.com](http://www.agxlogistics.com)

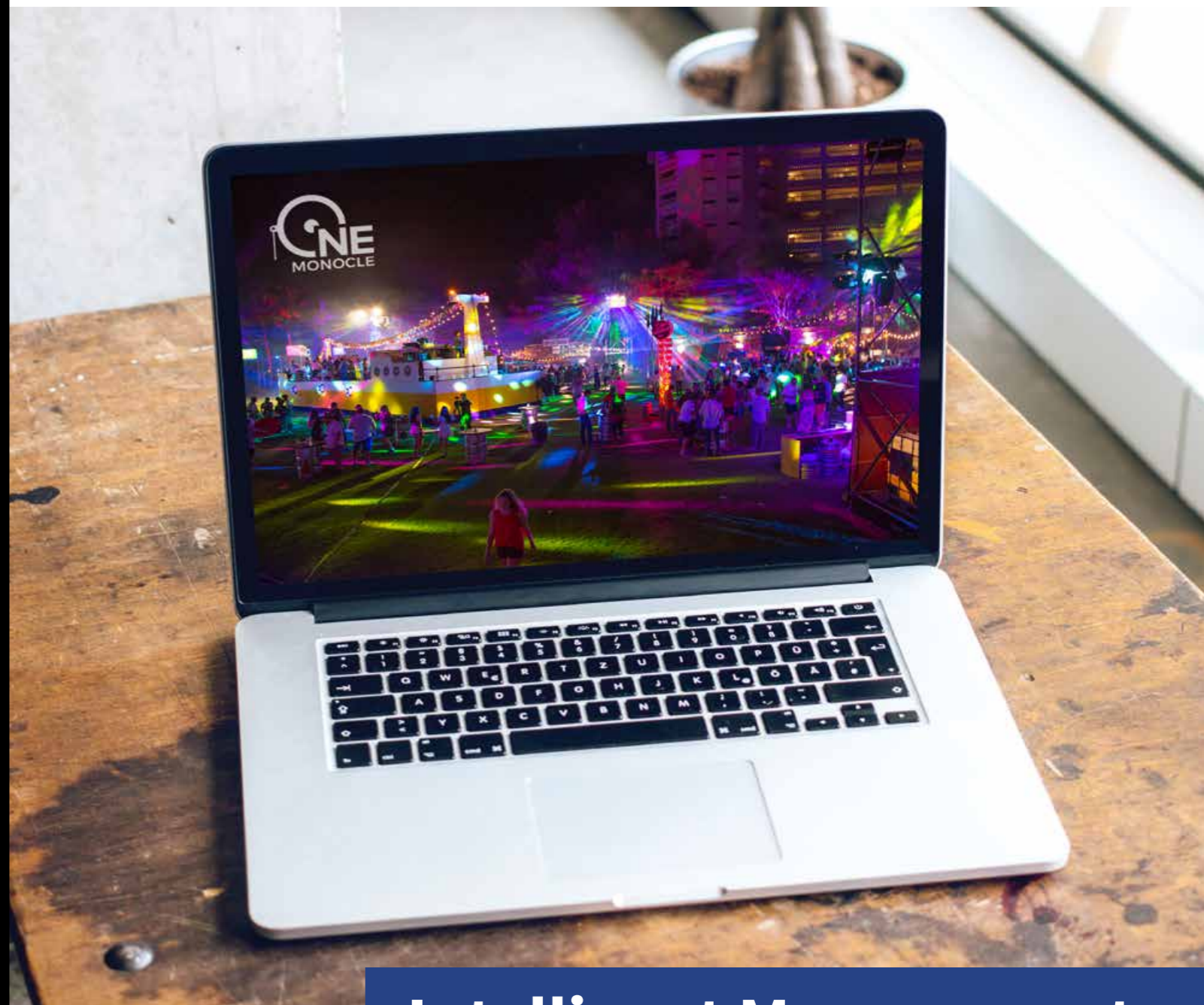
# Another successful job by Janssen Air & Ocean

X2 Elite Member **Janssen Air & Ocean** completed this shipment of a 23 ton piece from AMS to Zhengzhou, China, great job and well done to all involved!!



## Janssen Air & Ocean NV

**Address:** Samberstraat 69 2060 Antwerp, Belgium  
**Email:** [p.janssen@jao1877.com](mailto:p.janssen@jao1877.com)  
**Website:** [www.jao1877.com](http://www.jao1877.com)



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# Triangle logistics does it again

X2 Elite members **Triangle Worldwide Sdn Bhd** recently completed this shipment:  
 Project origin: Port Klang, Malaysia  
 Destination: Dammam, Saudi Arabia  
 Commodity: Air Cooled Heat Exchanger  
 Mode and scope of work: Door to Door  
 Number of Packages: 2 Packages  
 Project Name: GE ENERGY SWITZERLAND GMBH MARAFIQ YANBU  
 Dimension: Length 14.00m, Width 3.5m  
 Height 4m // 39000.00 Per Unit.  
 Well done to all involved.



## Triangle Worldwide Sdn Bhd

**Address:** No.20, Jalan Pendidik U1/31, Hicom-Glenmarie Industrial Park 40150 Shah Alam Selangor Malaysia  
**Email:** [aapaul@triangleww.com](mailto:aapaul@triangleww.com)  
**Website:** [www.triangleww.com](http://www.triangleww.com)

# Time Critical at its best

A fine example of X2 Critical member **In Time Worldwide Express Ltd.** freight service at work. This cargo was collected a week earlier in Russia, traveled via dedicated vehicle, got customs cleared and is now pictured, on delivery by crane at its new home in the UK.  
 Well Done to all involved.



## In Time Worldwide Express Ltd.

**Address:** Unit 1, David Road Colnbrook, Berkshire SL3 0DB Colnbrook United Kingdom  
**Email:** [gbeeby@itwx.net](mailto:gbeeby@itwx.net)  
**Website:** [www.itwx.co.uk](http://www.itwx.co.uk)

# Smooth work Origin Logistics

X2 Elite Member **Origin Logistics** shared with us their latest project. Loaded from China discharged to Turkey.  
 Well done Origin Team.

**Origin Logistics**  
**Address:** Yeni Mah. 5310. Sok. No: 5 Tasdemir Is Merkezi Kat: 8 D: 23 Akdeniz Mersin Turkey  
**Email:** [caner.kocabayoglu@originlog.com](mailto:caner.kocabayoglu@originlog.com)  
**Website:** [www.originlog.com](http://www.originlog.com)



# KNOT Global welcomes Century Logistics to Japan

Great seeing our members meeting up, here we have **Knot Global Holdings Co.,Ltd** team hosting the **Century Logistics Co.,Ltd** team. X2 it's what we do !



**Knot Global Holdings Co., Ltd.**

**Address:** Ichigoshibuyadogenzaka Building 7F  
28-3 Maruyama-cho, Shibuya-ku Tokyo Japan  
**Email:** [takamitsu\\_matsuzawa@knotglobal-hd.com](mailto:takamitsu_matsuzawa@knotglobal-hd.com)  
**Website:** [www.knotglobal-hd.com](http://www.knotglobal-hd.com)



# Collaboration between X2 Elite members

Great Collaboration between **World Transport International LTDA & PARTNERS LOGISTICS PERU S.A.C.**

Well done to all involved!



**World Transport International Ltda**

**Address:** Madrid 1224 Santiago Chile  
**Email:** [world@worldtransport.cl](mailto:world@worldtransport.cl)  
**Website:** [www.worldtransport.cl](http://www.worldtransport.cl)



**World Transport International Ltda**

**Address:** Av. Juan de Aliaga 457, Of. 1301 Lima Peru  
**Email:** [raulb@partners-logistics.com.pe](mailto:raulb@partners-logistics.com.pe)  
**Website:** [www.partners-logistics.com.pe](http://www.partners-logistics.com.pe)

# X2 Critical member ILS Cargo Group with another great project

ORIGIN: Rio de Janeiro  
DESTINATION: Chennai

CHALLENGE: Flat rack in 6 hours – in Port-certified

**ILS Cargo** offers a complete Supply Chain solutions to the logistics world. From Aviation, Pharmaceutical, Projects and Perisheables/Foods ILS Cargo has your solution.



**ILS Cargo Group**

**Address:** Av. Álvaro Ramos, 235 - 9° andar - Belenzinho, 03058-060 Rio de Janeiro Brazil  
**Email:** [celia.pinho@ilscargo.com](mailto:celia.pinho@ilscargo.com)  
**Website:** [www.ilscargogroup.com](http://www.ilscargogroup.com)

# TRS team with another successful project

X2 Projects members **TRS International Transport & Shipping Ltd.** with another great project of moving a 60 ton case from Switzerland to Chile. Well done TRS team!



**TRS International Transport & Shipping**

**Address:** Erlenstrasse 27B Therwil Switzerland  
**Email:** [maufdermaur@trs-shipping.ch](mailto:maufdermaur@trs-shipping.ch)  
**Website:** [www.trs-shipping.ch](http://www.trs-shipping.ch)



# Outstanding milestone for Century Logistics



A BIG X2 congratulations to our X2 Elite members **Century Logistics Co.,Ltd** as they celebrate their 10th year anniversary. Well done on a great achievement. <https://lnkd.in/eSzAZav>

## Century Logistics Co.,Ltd

**Address:** Floor 2, Unit 202-204, Building 49, 49 Bui Dinh Tuy Str., Ward 24, Binh Thanh Dist. Ho Chi Minh City Vietnam  
**Email:** [sandy@centurylogistics.com.vn](mailto:sandy@centurylogistics.com.vn)  
**Website:** [www.centurylogistics.com.vn](http://www.centurylogistics.com.vn)

# Congratulations Fleetline team

A BIG X2 Congratulations to our X2 Elite members **Fleet Line Shipping Services LLC** for another award on their 2018 performance. Well done team.



**Fleet Line Shipping Services L.L.C.**  
**Address:** 2301, Latifa Tower | Next to Crown Plaza Hotel Sheikh Zayed Road Dubai United Arab Emirates  
**Email:** [mrinal@fleetlineshipping.com](mailto:mrinal@fleetlineshipping.com)  
**Website:** [www.fleetlineshipping.com](http://www.fleetlineshipping.com)



# Great work Emkay Line



Our X2 Projects and X2 Cold Chain members over at **Emkay Line** doing some great work. Well done team.

## Emkay Shipping Lines LLC

**Address:** Business Plaza, Mumtaz Hassan Road Karachi 74000 Karachi Pakistan  
**Email:** [taha@emkayship.com](mailto:taha@emkayship.com)  
**Website:** [www.emkayline.com](http://www.emkayline.com)



# Well done Whale Logistics!!

**Whale Logistics Australia** Celebrates Regional Award at NSW Business Chamber. Read more below: <https://lnkd.in/dJB55Dt>



## Whale Logistics

**Address:** The Garden Office Park, Level 2, Building C, 355 Scarborough Beach Road, Osborne Park, WA 6017 Perth Australia  
**Email:** [heraw@whaleau.com.au](mailto:heraw@whaleau.com.au)  
**Website:** [www.whaleau.com.au](http://www.whaleau.com.au)





# Exciting collaboration between Qualitair & Sea Turkey & EAS International

Great work from our X2 Critical Members **Qualitair & Sea Turkey & EAS International** as they complete another successful mission. Due to the production problems; 2 x 25 Tons of car spare parts was delivered from Bucharest and Bari to the plant in Istanbul within 20 hours. Two A300 freighter charter flights arranged; cargo picked from the supplier, delivered to the airport, customs clearance arranged in Budapest then goods cleared in Istanbul, midnight delivery to the plant to complete the mission arranged within 20 Hours. Well done to all involved.



## Qualitair & Sea Lojistik Hiz. A.S.

**Address:** Halkali Cad. Behiye Hatun Konagi No: 16 Yesilkoy Istanbul Turkey  
**Email:** [hale.ozgurel@qualitairsea.com.tr](mailto:hale.ozgurel@qualitairsea.com.tr)  
**Website:** [www.qualitairsea.com.tr](http://www.qualitairsea.com.tr)

# Braanker helping their National Army



X2 Elite & X2 Asia Global members **Braanker Logistics** recently shared pictures of their latest movements of Army equipment. Well done to all involved.

## Braanker Logistics

**Address:** Nieuwland Parc 211 2952 DC Alblasterdam Rotterdam Netherlands  
**Email:** [lennart@braanker.com](mailto:lennart@braanker.com)  
**Website:** [www.braanker.com](http://www.braanker.com)



# AGX Logistics (M) Sdn Bhd latest shipment



X2 Elite Member **Agx Logistics (M) Sdn Bhd** recently shared a few images from their latest shipment. Well done to the AGX team!!

## AGX Logistics (Malaysia) Sdn Bhd

**Address:** 3A-C, Second Floor, Jalan USJ 10/1A, 47610, Petaling Jaya, Selangor, 47620, Malaysia Subang Jaya Malaysia  
**Email:** [pdorai.kul@agxlogistics.com](mailto:pdorai.kul@agxlogistics.com)  
**Website:** [www.agxlogistics.com](http://www.agxlogistics.com)



# Great work by AGL

X2 Projects Members **AGL Agemar Global Logistics AS** with their latest project movement from Mersin to Hong Kong. Excavator Caterpillar - 30tons - 40'FR overwidth overheight Vertically lashed and secured with wooden floor. Well done to all.

## AGL Agemar Global Logistics AS

**Address:** Koresehitleri Cad. No:39 K:3 D:8 Zincirlikuyu Istanbul Turkey  
**Email:** [can@agl-agemar.com](mailto:can@agl-agemar.com)  
**Website:** [www.agl-agemar.com](http://www.agl-agemar.com)



# 17 years of service

A BIG X2 Congratulations to X2 Elite members **Asb Freight (Pvt) Ltd** for celebrating 17 years of delivering great service! Well done to the ASB team and here is to many more years!

*Celebrating 17 Years  
of Service*

## ASB Freight (Pvt) Ltd

**Address:** No 255/2, Kirula Road  
Colombo Sri Lanka  
**Email:** [heshan@asbcmb.com](mailto:heshan@asbcmb.com)  
**Website:** [www.asbcmb.com](http://www.asbcmb.com)



# Well done AGX Logistics (M) Sdn Bhd

Congratulations to X2 Elite Members **AGX Logistics (M) Sdn Bhd** for successfully moving 3 unit's of MD3 Aircrafts.



## AGX Logistics (Malaysia) Sdn Bhd

**Address:** 3A-C, Second Floor, Jalan USJ 10/1A, 47610, Petaling Jaya, Selangor, 47620, Malaysia Subang Jaya Malaysia  
**Email:** [pdorai.kul@agxlogistics.com](mailto:pdorai.kul@agxlogistics.com)  
**Website:** [www.agxlogistics.com](http://www.agxlogistics.com)



# Kays Worldwide Logistics does the job in record time

X2 Critical member **Kays Worldwide Logistics** recently moved a Thrust Reverser for an A320 Neo grounded in Guangzhou!!  
DXB-CAN, Quoted, collected, flown & delivered to consignee, all under 36 hours!!  
Well done to all involved!



## Kays Worldwide Logistics LLC

**Address:** Office # 2018 Dubai Cargo Village Old Agents Building P.O.Box: 120856 Dubai United Arab Emirates  
**Email:** [kalindini@kayslog.com](mailto:kalindini@kayslog.com)  
**Website:** [www.kayslog.com](http://www.kayslog.com)



# X2 members at the Transport Logistic Expo in Munich

X2 members having a great time at the Transport Logistic Expo in Munich. Some great photos of our members linking up and having a great time... X2 Style!



**transport logistic**  
the leading exhibition

June 4-7, 2019  
Messe München

# Happy 5th Birthday Shiftco!!!

A BIG X2 Congratulations to X2 Projects & X2 Asia Global members **Shiftco Shipping And Logistics** Ajith Kumar as they Celebrate their 5th Anniversary.

**Shiftco Shipping & Logistics India Pvt Ltd.**

**Address:** No.62 , Deepak Complex , 2nd Floor Bharathi Nagar 4th street, T Nagar - 600017 Chennai India

**Email:** [gopi@shiftcoship.com](mailto:gopi@shiftcoship.com)

**Website:** [www.shiftcoship.com](http://www.shiftcoship.com)



# Global Alliance always delivers

X2 Elite members **Global Alliance Logistics Pte Ltd** Completed this shipment of 2 X 40' Flat Rack from USA to Singapore. Cargo was un-stuffed at Global Alliance warehouse and delivered to customer safely.

**Global Alliance Logistics Pte Ltd**

**Address:** 61 Kaki Bukit Ave 1, 00, Singapore 417943 Singapore Singapore

**Email:** [kate@globalalliancelog.com](mailto:kate@globalalliancelog.com)

**Website:** [www.globalalliancelog.com](http://www.globalalliancelog.com)



# Well Done Fleet line

X2 Elite members **Fleet Line Shipping Services LLC** completed these shipments of Cranes And Heavy Machinery to Bangladesh and Myanmar.



**Fleet Line Shipping Services L.L.C.**

**Address:** 2301, Latifa Tower | Next to Crown Plaza Hotel Sheikh Zayed Road Dubai United Arab Emirates

**Email:** [mrinal@fleetlineshipping.com](mailto:mrinal@fleetlineshipping.com)

**Website:** [www.fleetlineshipping.com](http://www.fleetlineshipping.com)

# No Job too big for Shanghai Beetle

X2 Projects member **Shanghai Beetle Supply Chain Management Co., Ltd.** completed this project of a 4 x 40' FR Semi-trailer tank from Shanghai, China to Cebu, Philippines! Well done to the Beetle team.



**Shanghai Beetle Supply Chain Management Co. Ltd.**

**Address:** Room.1309, 13th FL. Fude Building, No.1688 North Sichuan Rd, 200080 Shanghai China

**Email:** [al@beetle-sc.com](mailto:al@beetle-sc.com)

**Website:** [www.91oog.com](http://www.91oog.com)



# PARTNERS LOGISTICS: A DECADE OF SERVICE THAT REVOLUTIONIZED THE FOREIGN TRADE



Raúl Bravo, Managing Director of Partners Logistics Perú SAC

Logistics Operator celebrates its 10th Anniversary. Thanks to the growth of its maritime exports, the company has consolidated itself among the top 40 cargo agents. At a general level in 2018, it was ranked among the top 50.

In these 10 years of operation, Partners Logistics Peru has strengthened year after year. Its growth and global positioning in the rankings of freight forwarders, parallel to the composition of a culture and service philosophy that, together with competitive rates, have been the main tool for loyalty and expansion of client portfolio.

In this interview, Raúl Bravo, Managing Director of Partners Logistics Perú SAC, gives us a review of the success story of the company; In addition, they advanced the numbers that have accompanied the development of their services, the investments they have made in their service structure, as well as the news and projections they have for this year.

#### The philosophy of a decade

**What has been the evolution and growth of the company in these 10 years? What are they about to fulfill?**

Partners Logistics Peru was created with two objectives: to create a company where our collaborators will find not only a philosophy of work but, most important, a philosophy of life that always motivates them to be better persons and since we are convinced that talking about a culture of service that starts from home base on the objectives that arise, creating a company with the firm intention to revolutionize the market of outside commerce based on the level of service that has been developed in all our processing. Today, the area we occupy is the result of the union of these two objectives.

Throughout these years we have undergone several transformations, but with a lot of work, a committed team and the right partners we have become one of the first 50 freight forwarding agents in Peru. Today we are Partners Logistics Perú SAC; the team that "Together, we can do everything" is our motto and our feeling day by day.

#### What would you say have been the main achievements of the company?

The achievements of Partners Logistics Peru have been reflected in several fields In Maritime Exports. We have consolidated ourselves within the Top 40; the volume of TEUS exported year after year has been increasing thanks to the trust of our customers and the effort and dedication of all the export teams of our office, as well as the negotiations that we do with our service providers for the benefit of our customers. In maritime imports, despite the variations in freight rates (There have been many), we have managed to position ourselves in an important place within of this market. This allows us to be able to carry out better negotiations with the shipping companies and agents. The import team does an exceptional job with our clients and agents, keeping them very well informed of the development of their shipments.

For 2 years we have been certified for an air code, we have been working hard on both imports and exports. This we has also allowed us to develop our consolidated air from Miami, the Eagle Service, named for the speed and strength of the service. Thanks to the dedication and monitoring of the Imports team making the commitment to this service, our clients are seeing a bigger opportunity to advance their business.

This year, and for the second consecutive year we have been awarded by X2 Elite, one of the networks in which we belong, the "Best Operations Agent in South America", thanks to the efforts of our collaborators who understand very well the philosophy of our company

#### Do you plan to make new investments or improvements for this year as part of this anniversary?

Yes, definitely investments are and have been very important in the history of Partners Logistics Perú SAC since every year our work plan included some type of investment. For example, last year we moved to a new, bigger, more comfortable and modern office, always knowing that it is necessary to have an environment that brings together all that our collaborators need to provide them with the best tools for their work or daily activities.

In addition, we are investing in a new system whose development is based on facilitating our clients and agents to obtain the status of their shipment and online documentation. We are sure that this will make operations more agile.

To date we are focused on consolidating our BASC certification and soon the OAS (Authorized Economic Operator) when it enters validity for freight forwarders.

“  
The volume of TEUS exported year to year has been increasingly thankful for the confidence of our customers and the effort and dedication of the entire export team from our office.  
”

#### What is the image that you have projected of the company?

Effectively for us the image of the company is very important, and to date the image we project is that of a solid company not only financially but from its bases. In addition, we believe that there is nothing static and there are always better things to develop and innovate. Last year we had the pleasure of brightening up our customers with a Brewer Pack, limited edition, designed entirely by our collaborators.

#### Investments and projections

#### What services and operations do they provide?

We are a Logistics operator that provides the following services: Shipment of import and export cargo, airborne and of all types of products, dry, refrigerated and cool load projects and oversized.

We also offer Integral Logistics of import and export. Since we can carry out transport services, customs, storage, local distribution, interprovincial transit, and handling of stock, we offer insurance for all loads for all risks. Everything that our customers require within their logistical chain that generates their success.

#### How have you fared in market share and profitability in 2018?

As I mentioned before, in maritime exports growth is very important, placing us among the top 40 agents of freight expertise in maritime imports, our growth has allowed us to be within the top 70. On a general level, our company was placed within the top 50 being the goal planned at the beginning of the year of 2018.

#### What is the reason for the outstanding growth of its Logistics Integral Service?

It is the answer to a trend that today's customers choose because they want to have one person to coordinate their logistics for their exports or imports. And its at that key point that a team-oriented service like ours, give them what they need. Our team is highly qualified so that the client does not worry about the results of the operation.

#### What is your high level of service based on while saving the costs of your customers?

We have carried out a process of evaluation and approval of suppliers and strategic partners, with whom we are committed to obtaining significant improvements in our negotiations where the main characteristics taken into account has been the level of service, without of course having set aside competitive rates. That binomial has created an excellent level that allows our customers to be efficient in its logistics costs, even a very high level of service.

#### What advantages do they offer their clients in the different operations that are performing?

At this time I can assure you the the benefits we have are:

- Constant monitoring of your freight, so you can always be one step ahead before any event occurs during the transit of your cargo.
- Coverage. PARTNERS LOGISTICS PERU can reach any part of the world.

# ORGANIZATIONAL CULTURE: ACHIEVEMENT SUPPORT



Raul Bravo Managing Director and Ana Maria Guillermo Business Director

Since the founding of PARTNERS LOGISTICS PERU, 10 years ago, we made the decision to consider the Organizational Culture the main axis of development which is the key to our business growth, (We put our collaborators first, being the ones responsible for our expectant position in the market).

This strategy is based on having a well-defined course of action and having the certainty that they are well known by our collaborators creating an ambiance of friendly work where respect, balance, positive attitude and a constant concern of management prevail for the professional and personal development of our collaborators. We have been able to confirm that this strategy generates a high sense of belonging and identification with our company and also a great satisfaction to see this develop.

The first step to generate our Organizational Culture was to define our values as a company, it was an arduous job since we were clear that these values would accompany us during our development and growth. These are: Respect, Honesty, Responsibility, Trust, Vocation of Service and innovation. Below are some comments from our collaborators about our values.

## Respect (ANA MARIA, Business Director)

For us, as people, respect is accepted with our differences, similarities, and always, within the framework of what our institution expects from us as collaborators. It is to allow us to develop all our potentials within consideration assessment and demand for improvement.

“  
Maintaining our philosophy is a great effort, since we invest a lot of work, time, money and dedication.  
”

## Honesty (JOSE Luis, Commercial Manger)

It is through PARTNERS LOGISTICS PERU S.A.C. that I have learned, there is nothing more important than honesty, respect and trust; all these values allow us to consolidate business with customers in order to achieve an excellent relationship. The PARTNERS LOSTISTICS PERU team takes care of the efficiency of each process and its complete development, which allows us to provide a quality logistic service.

## Responsibility (FERNANDO Coello, Head of Import Operations)

The team of PARTNERS LOGISTICS PERU S.A.C. continuously meets their daily responsibilities with each client and company. Successfully demonstrating through delivery, such as reports, sending quotes, status, etc. Each collaborator is responsible for the import/export process to flow quickly and accurately.

## Confidence (JENNIFER Seminario, Head of Exports Operations)

From the moment I started working at PARTNERS LOGISTICS PERU S.A.C. the team placed all there trust in me and that, I value so much. Currently I work as the Export Manager and have an excellently trained team in providing the best security to the clients and are able to solve any inconvenience as soon as possible and supporting us in the face of any service possibilities that may appear on a day to day basis.

## Vocation of Service (ROMMEL Rojas, Head of Integral Logistics Service)

I have been able to verify in a very personal way, that PARTNERS LOGISTICS PERU S.A.C. is concerned about offering all customers personalized attention and vocation in their service. In that sense we are all committed to achieving total customer satisfaction and conclude with the following philosophy of the business, "Quien no vive para servir, no sirve para vivir". Which basically means "Who does not work hard to serve, does not get what they wish to deserve".

## Innovation (MARTIN Tovar, Head of Human Resources)

From the moment of arriving to begin with this great family of PARTNERS LOGISTICS PERU S.A.C., the work has always been to seek growth, continue improving processes, be most efficient and work for the welfare of the company to achieve the greater difference in service.

“  
The first step to generate Organizational culture was to define our values as a company. It was an arduous job while we were clear that these values accompanied us during our development and growth.  
”



Jose Luis Coello Guillermo, Comercial Manager; Jennifer Seminario Arenas, Head of Export Operations; Luis Fernando Coello Guillermo, Head of Imports Operations.

Maintaining our philosophy is a big effort since we invest a lot of time, money, work and dedication. The constant training of our operational team in courses and conferences, New techniques in sales for staying in contact with current and new clients, special events and meetings that are anticipated greatly by our collaborators who participate actively with great turnout.

Additionally our Human Resources team is concerned daily in maintaining motivation at a very high level. An example of this is sending personalized motivational phrases to each of our employees. Our marketing department takes these phrases and shares them on our social networks with our clients and customers in order that they also participate in our philosophy.

During the growth of PARTNERS LOGISTICS PERU, maintaining our Organizational culture has not been, nor is it now, an easy task; there are times of difficult situations in which we must always remain firm in our principles because breaking them would mean the collapse of these company shared values. There were very difficult moments and hard work but we understood that not fitting into this philosophy would have impelled us to just step aside. All the difficulties that we have overcome are the things that have made us stronger and achieve our goals.

We care that all our employees have the same opportunities for growth and development within our organization and not just stay at one level but soar to new advancement. Whether they are moved up with the same collaborators or through the company, they have the same chances for their effort and incentive.

Finally, after ten arduous years, Time has given us our fruits. The bet we made at the beginning translates into an enviable position in the market, a highly efficient work team, an unbeatable working environment, an infrastructure in accordance with our needs, clearly defined management and control systems with satisfaction of knowing that we have 100% commitment of our employees. 🍎



Raul Bravo together with his work team

# X2 PROJECTS AT BREAKBULK

Breakbulk Europe was the grand finale and the perfect end to a very successful X2 European Road Trip. This year was the first time that X2 Projects had a booth at Breakbulk Europe, this was in line with X2 Projects focus on developing a focused initiative to develop a stronger Projects group and enhance the performance and collective collaboration of the group. With over 11,000 attendees and 550+ exhibitors, Breakbulk Europe was the perfect stage for X2 Projects to leave its mark at the biggest project expo in the world.



Each day was perfectly topped off with free flow beer that was constantly on offer at the X2 booth, the booth became somewhat of a hit with everyone that passed by. Mix the drinks with the craziness, quirkiness and X2 love, you then have a beautiful atmosphere that optimizes everything that X2 stands for.

This could not have been done if it wasn't for our very special friends at Cargo Movers, we thank them for the organization and sponsorship of the free flow beer during the event. We could not have asked for better support!



members inside information on how and what we need to do to increase business throughout Europe.

We were very fortunate to have 25 of our members from all over the world join us at the booth this year over the 2 days in Bremen. Richard and Murray got to spend valuable one to one time with each individual member to discuss network progress, ideas to improve the member experience and develop our relationship with all members. This has always been something that X2 takes a lot of pride in and will continue to do so as we grow and develop into a stronger and more professional group.



For more than a decade, Breakbulk Europe has served as the networking hub for industry professionals who do business in Europe, or would like to! Exhibitors and sponsors included cargo owners, ocean carriers, freight forwarders, ports/terminals, heavy haulers, equipment companies and more that are involved in this specialized industry.

In addition to exceptional networking opportunities, Breakbulk Europe provided a dynamic multi-theatre conference. Where we heard from industry experts, including leading shippers, during the conference sessions, this ultimately giving us and fellow



Since the event, X2 Projects has seen a steady rise in X2 Projects memberships. Over the last 2 months we have added a little over 10 new members to the Projects network and we will continue to develop and strengthen the projects networks with increased attention as we lead up to the conference.



# X2 EUROPEAN TOUR



19 Days

The directive of X2 Logistics Networks is to create a dynamic group of professional freight forwarders. A network of selected members who cooperate under professional standards, actively promote and support each other in the handling of profitable freight forwarding, logistics, customs brokerage and related services by working as a collective group and driving a global branding culture that will allow for further global opportunities.

Now all of the above sounds great and paints a pretty picture but how you do go about making sure that this is implemented within the network?

The answer is simple, you need to go visit the members in their natural surroundings, understand their company set up, understand their limitations and understand their culture. Without understanding any of the above, there is no way we can implement this. The same could be said for our members coming to the conference, without coming to the conference how will they ever understand what X2 is really about? This is so important to creating a professional network with a professional mentality.

It is for this exact reason that we decided to embark on the X2 European Tour this year. This had been in

the plan for quite some time but to travel the distance we did in the amount of time we had, while visiting as many members as possible... this takes months of planning. We can assure you that all of this was worthwhile, we have walked away from this trip inspired by all of you and certainly have a better understanding of each and everyone's fortunes and problems all at the same time, but by understanding all of these we can enhance the network to suit and fit everyone. By doing this and doing what no other network does, will ensure that retention rate and the most professional companies remain within X2.



What so many people don't or didn't realize at the time was the enormity of this trip. In total we drove



5300km 8 Countries 16 Cities 34 Companies

over 5000kms, through 8 countries, 16 cities, visited 34 companies and all of this was done in 19 days. However, none of this would have been able if it wasn't for the love shown to us by all our members visited, this was the carrot at the end of the stick, no matter how tired you were on the day, to see the excitement of our arrival at everyone's office was infectious and immediately

X2 will continue to be different and pro-active in our approach to continually visit members, understand their needs and assist them in becoming a more professional outfit. As we have said, to become a dynamic group of professional freight forwarders, we have to lead the way and we can only hope that by us going over and above as we have done so here will create more of a buy in from the whole group and in turn strengthening the network.

We would like to share our travels with you and some memorable photos of our time in Europe, over the next few pages we will highlight all the companies we visited along the way and to thank them for hosting us we have highlighted their capabilities. We can only hope that you all make the effort one day to meet your partners and create better friendships and strengthen business relationships.



lifted us. This is when you really do understand how important the culture that we have created within X2 is.



www.airplus.it

## AIR PLUS SRL

65/10 Via Della Liberazione, Peschiera  
Borromeo, Milan, Italy



www.teccargoitalia.it

## Tec Cargo Italia srl

Via Londra 16 20090 Segrate, Milan, Italy



Founded in 1999, Air Plus is an independent company born of professionals who, having worked in the express courier sector for many years, recognized the need for solutions designed to meet the demands of increased urgency and reliability, particularly for non-standard shipments, whether for delivery within Italy or worldwide.

Air Plus is able to carry samples of diagnostic and biological materials. In this context, the types of material we carry are manifold, and we will work every time to identify the most appropriate mode of transportation in order to guarantee the Cold Chain as well as meet strict requirements for speed and security.

### We carry:

- Human and animal tissues;
- Urine, feces or other body fluids;
- Cells and cell cultures;
- DNA, RNA;

- Blood;
- Micro-organisms (e.g. bacteria);
- Genetically modified organisms (GMO);
- Antibodies;
- Proteins;
- Experimental drugs and finalized pharmaceutical products.

For shipments of temperature-sensitive samples that have to travel chilled or frozen, Air Plus supports the client by providing dry ice, gel packs or any special packaging as may be required under the rules on the carriage of dangerous goods. We can also assist with the preparation of all paperwork and certification required when moving such goods.

**Our staff is fully trained in all aspects of handling and shipping such goods, and we ensure constant temperature monitoring from -200° C to +25° C.**

**TEC CARGO ITALIA SRL** has been set up to provide airfreight and sea freight services to our local clients and to the overseas partners thanks to the long experience of the Management in this industry and to the excellent relationships we have with the main/principal airlines and shipping lines. Our service can be considered “complete” from origin to final destination as we can offer an “ALL IN” package for many locations in the main markets of the World. Our peculiarity is to offer a personalized service according to the clients’ needs and provide them quick replies and updates all along the transportation chain from supplier’s warehouse to consignee’s door. Airfreight movements and consolidations are our core business but we can provide also an excellent support for all types of ocean freight traffics, especially talking about PROJECT CARGO which is another of our main services such as LCL, FCL and, of course, OGH consignments, both by air and by sea.

### Services:

- **Air freight**
- **Sea Freight**
- **Project Cargo**
- **Dangerous Goods**
- **Perishable Consignments**
- **International Freight Forwarders**
- **Onboard Courier**
- **Customs clearance and brokerage**
- **Insurance on Door to Door Basis**
- **Trading Company services**





## Win Transport Italy S.r.l.

Via Adamello, 1 IT-20061 Carugate (MI) Milan, Italy

Win Transport Italy is an international transport company for time-critical and temperature-sensitive medical products.

Operating from several major Italian airports, the company has a large dynamic network of logistics operators that manage the pharmaceutical cold chain, including the safe delivery of biological and high-risk goods.

Established in 2014, Win Transport Italy has consistently trained its personnel to provide customized solutions that meet client requirements. This strategy also allows the customer to have a single contact for all stages of the shipment.

### Freight services for the biological and pharmaceutical cold chain:

Win Transport Italy handles delicate and complex medical cargo while maintaining the quality and integrity of products. Shipments are precisely coordinated to meet the deadlines of both drug manufacturers and the end-user.

The company has high attention to detail and manages aspects ranging from the choice of appropriate packaging to the preparation and verification of documents. These include proforma invoices, technical declarations, and import permits.

The transport company implements a proactive approach to operations planning and follow-up for both imported and exported international shipments, providing clients with immediate feedback.

### Delivery of time-critical and temperature-sensitive cargo:

Win Transport Italy has a comprehensive range of transport services that are optimized to meet client requirements.

The company manages diagnostic and biological samples, experimental drugs, medical instruments and other products that require a constantly controlled environment. The company carries



out controlled temperature transport products at room temperature, chilled (2°C-8°C) or frozen (-80°C) using liquid nitrogen. Throughout the flight, temperature variations are recorded by special data loggers and the cargo is certified on delivery.

**Packaging for the import and export of medical products:** Win Transport Italy's experienced team quickly evaluates and designs customized cargo packaging to protect products while maintaining the required temperature.

The team prepares products for shipping and obtains the required documentation.

The company handles materials such as prototypes and samples for clinical trials, spare parts, machinery and exhibition material to reduce downtime on production lines and increase time-to-market.

### Transportation solutions for dangerous goods:

Win Transport Italy distributes products that require special shipping permits such as Accord Dangereux Routier (ADR), International Air Transport Association (IATA) and the International Civil Aviation Organisation (ICAO). Ranging from flammable and chemical substances to drugs and biological samples, the company safely transports cargo by air and road.

The company's hazardous goods vehicles feature all required signage and safety features, while their drivers have regularly renewed ADR licenses. This network of highly skilled partners can transport products internationally and also maintain special requirements.

Win Transport Italy's dangerous goods transport services include the correct labeling of packages and issuing of compulsory documents, which are carried out by highly trained staff.



## Daf & Co. Logistics Srl

Via XII Ottobre, 2, 16121 Genova GE, Genoa, Italy



Company established in Italy from a solid group with more than 30 years' experience in forwarding industry coming from other experience in primary international forwarding companies.

45 staff between Head quarter in Genoa, our strength are the first class services, in both import than export, in the main world market followed since many years with flexible delivery solutions for small or big project

We have a staff of specialists in the field of food-stuffs, cold storage for each required temperature and means used to transport shipments for small, medium or large.

We have staff for in-house customs clearance that knowing necessary procedures for sanitary/veterinary/phytosanitary for both imports / export, utilizing special equipment for active cooling (Envirotainer, Unicooler, Reefer Trucks or Containers).

For the transportation of frozen or perishable goods, a fast and uninterrupted cold chain from point of origin to the final destination is vital, without any difference if we treat frozen chilled or simply temperature controlled.

Fresh produce such as cheese, sausages, ham have a need for special care necessary to safeguard the minimum time for the release for consumption in the markets overseas.

We take care of the entire supply chain door to door through a network of agents that ensure the utmost professionalism in this particular field.

The same treatment, of course, we have for "live plants" which we take care with the assistance of qualified and suitable means of maintaining the same without any problem for the maintenance of the original condition.



www.itafoodlog.com

# ITALIAN FOOD LOGISTICS SRL

Via XII ottobre, 2/91 16121, Genova, Italy



www.viamar.eu

# Viamar SRL

Via Darsena i15 Ravenna (ra), Ravenna, Italy



Italian Food Logistics SRL have registered and executive offices based in Genoa and integrated logistic platform at Milan Malpensa Airport (MXP) with his own National and bonded Warehouse.

Our in-depth knowledge of customs and transport issues related to animal and vegetable products by Road, Sea and Air, have allowed us to acquire significant volumes of import and export traffic, on behalf of the major companies in Italy.

Shipment of fruit and vegetables, of fresh and frozen meat and fish are made in controlled temperature reefer containers, using the most suitable carriers in terms of routing and transit time.

Our reefer department is specialized in handling temperature controlled cargo. For this type of cargo special knowledge of the market is imperative in order to guarantee the quality of the vulnerable product. Many

traders in the market know our company and book their import, export and cross trade shipments via our services. We are recognized by carriers for our large volume in this niche market. Moreover we have extensive knowhow of the complicated and continuously changing veterinary inspections, rules and regulations.

- Arranging Sea & Air Freight for all type of perishable and dry cargo from all over the world
- Full European ports coverage
- Customs clearance
- Claims management and insurance management
- Warehousing, storage and distribution, Labeling and repacking

Viamar is Forwarding and work in the world of international transport since 1996. Our staff consists of professionals with a long and good experience in this field for over 40 years. Quality, affordability and service customization are the principles that have always allowed us to run our business with great attention to detail and the needs of our customers.

## Our Services

### Freight forwarding:

We provide all kind of transportation by sea, road and air as international freight forwarding offering a range of cargo services which are tailored to meet our customers' requirements wherever possible so giving a flexible, efficient and personal service at competitive rates. Our business is focused on bulk cargoes and containerized cargoes FCL / LCL.

### Custom Clearance:

Our knowledge in depth of the relevant custom rules and law reassure our customers. We are able to satisfy any information and carry out any operation.

### Main services are import / export:

- Custom Formalities
- Transit

- Temporary clearance
- VAT fiscal operations
- Institution of bonded warehouse
- Fiscal representative
- Intrastat

### Surveys, warehousing and assistance:

Particular care and competence is given to the execution of the loading and discharge, the separation, the storage and the stowage of cargo.

We have skilled marine surveyors working on our behalf in order to conduct surveys on cargo or ship.

We have also the possibility to offer all kind of warehousing and cargo packaging.

### Insurance:

Through selected Insurance companies we are able to offer very competitive rates to clients requiring insurance to cover all aspects of the movement in goods till terms "all risk".

### Shipping agency:

We provide full agency services as your Port Agent in all Italian ports. We are fully equipped to provide services to any tonnage offering a wide variety of services. Our staff remains at your disposal 24 hours per day 365 days per year.



www.cti-fwd.com

## C.T.I. Srl

Via Mure, 45/C 31030, Altivole, Italy



Founded in 1997 as an airfreight operator, we rapidly grown and started offering also ocean services.

We can handle all kind of shipments (ocean import, ocean export, air import and air export) with the focus on customer's satisfaction; we always give a top level communication, with clear and fast answers.

Our team is composed by more than 30 people, and most of them have more than 15 years of experience in this field, and has been working with us for at least 10 years.

Being highly specialized in the optical field, we became the official freight forwarder of ANFAO organization.

Head office located in Altivole (close to Venice) as it is very close to the area where most of the optical producers are. From there we do all the ops, accounting and sales for all the services we offer.

Branch office in Milan, specialist in the air export service. From there we also offer a great trucking service to Iran (we are one of the few Italian company that offer this service)

Branch office in Genoa is focused on carrier's contact to have the best tariffs for ocean (FCL as well LCL, both import and export service) and local sales

Modena branch is customer care and internal sales We can offer air import, air export, ocean (FCL & LCL) import and export, custom clearance, warehousing, insurance coverage, everything together with a friendly approach focused on high level service



www.gianesini.com

## Gianesini Erminio SRL

Via San Gabriele, 26, Gorizia, Italy



Present since 1924 in the forwarding and transport sector, Gianesini is one of the major Italian reality in the east and west Europe transport field.

### Transport on land

Gianesini is one of the first Italian companies in goods movements (ADR also) from and towards East/ West Europe, using every kind of truck. Our highly prepared staff offers you flexibility and precision in the service.

### Silos and Tanks

Gianesini vehicle fleet consists in tanks for dangerous liquids and silos for granulates and powders. Motor vehicles have permits for ADR transports classes 3,4,6,8,9.

### Groupage Service

Our developed network of East Europe correspondents, allows Gianesini door to door deliveries in

short times, with multi-weekly departures at very competitive prices.

### Gianesini Sea/air

In order to speed up and enhance the service, also considering the kind of load, Gianesini opened new departments specialized in sea and air freight, which support and enrich our land transport service.

### Custom Service

Since 1999 Gianesini is able to perform, with its highly qualified staff, custom formalities in bond warehouse . It also has a customs and fiscal warehouse (for VAT purposes).



[www.trs-shipping.ch](http://www.trs-shipping.ch)

# TRS International Transport & Shipping

Erlenstrasse 27B, Therwil, Switzerland



[www.aasfreight.com](http://www.aasfreight.com)

# AAS Freight AG

8302 Kloten, Zurich, Switzerland



TRS International Transport & Shipping Ltd. is a privately owned and reliable forwarding company based near Basel, Switzerland.

We can assist with the following:

**Ocean Freight:** FCL, LCL, Break Bulk, project cargo / worldwide

**Air Freight:** Direct, Consols, Part- and Full-Charter services (fully IATA certified)

**Trucking:** LTL, FTL trucking within Europe including special trucking for project cargo

**Logistics:** storage facilities in Switzerland and in most of the European seaport/airport areas. We are happy to join X2 networks and are looking forward to assist the members with the best service possible.

AAS Freight AG, based at Zurich airport, was founded in 2008 and finds for you optimal transport solutions in the areas of air freight, sea freight and logistics. Our dedicated team of recognised forwarding experts operates reliably and effectively. This is achieved also thanks to personal connections to transport partners throughout the world.

Depending on your freight and your needs, we organize individual and collective shipments, full charter or part charter services, take care of packaging, transit and customs clearance as well as shipment control. We are pleased to be able to offer solutions for aerospace and biopharmaceuticals as well as transports of hazardous goods --of course, on request, such services are also available express.

Are you looking for a partner to assist you in customs clearance and distribution in Switzerland (e.g. in online trading)? AAS takes delivery of the goods on arrival and attends to all formalities as well as the distribution. It goes without saying that we have a state-of-the-art Track & Trace system.

AAS stands for "Air and sea". Whether your product travels by air or on the high seas: We'll take care of it. This, by the way, is done around the clock, 365 days a year!



[www.btg-suisse.ch](http://www.btg-suisse.ch)

## BTG CargoSolutions Ltd

Salinenstrasse 61 Pratteln, Switzerland



[www.jao1877.com](http://www.jao1877.com)

## Janssen Air & Ocean NV

Samberstraat 69 2060, Antwerp, Belgium



BTG CargoSolutions Ltd is a young and dynamic company. Our Staff brings a longtime experience in freight forwarding and logistic.

We offer a comprehensive range of transport and logistics services – which includes national and international road traffic, worldwide airfreight and ocean freight.

We are strongly customer orientated and willing to work together on new developments. No challenge is too big for us we care to give you the best solution.

Our main focus is on our customer – we are not only fulfilling our customer's expectations – we are exceeding them, by giving them an excellent Service from A to Z.

Passion is our Solution for Success.

[x2logisticsnetworks.com](http://x2logisticsnetworks.com)

Janssen, a family owned group of companies with 140 years of experience in logistics has a dedicated and specialized staff of 350 colleagues throughout its 7 different locations.

We offer one-stop logistics for the whole of Belgium, The Netherlands and European hinterland, including:

- Ocean freight to/from Antwerp and Rotterdam with local offices
- Airfreight to/from Amsterdam and Brussels with local offices
- Over 120.000 m2 of (VAL) bonded Warehousing in strategic locations

- Dedicated E-Fulfillment warehousing and EU parcel delivery
- European distribution with own fleet of over 150 trucks

Whatever we can do for you, it will be with professionalism, dedication and a personal service.

The Janssen team is looking forward to further develop existing relationships or partner up with you for a new one!

[BACK TO CONTENTS](#)

2019 Q2 X2-XTRA | Page 73



www.gate4eu.be

## Gate4EU NV

Scherpenhoek 110 Boom, Antwerp, Belgium



Gate4EU NV is a Belgian International Freight Forwarder, founded in 2006 by two very experienced seafreight specialists : Mr. William Janssens and Miss Kim Daems.

We are extremely service minded towards our clients and overseas partners. Gate4EU NV takes the maximum out of what one of the most performant and versatile seaports in the world, namely ANTWERP, has to offer like : quick cargo turn over, specialist port labourers, fully automated customs system, competitive rates and so much more! It goes without saying that all other Belgian ports (Zeebrugge, Ghent and Ostend) are equally covered.

Our geographical position in the middle of Europe allows us to service clients all over Europe. All shipping modi can be offered A wide variety of commodities

are accepted (weapons excluded) Warehousing, nvocc, project cargo are also in the realm of possibilities The 2 owners take care of the daily management of the company together with its motivated and experienced team. As a proud X2elite member we guarantee an elite experience.



www.milestonelogistics.nl

## Milestone Logistics

Hanedaweg 10 1437 EN Rozenbuurg  
The Netherlands P.O. Box 75614 1118 ZR Schiphol,  
Amsterdam, Netherlands



Milestone Logistics is an independent agent who provides services in the field of freight management and facilitating a "total supply chain" solution for global logistics. Milestone provides good solutions through its own specialized business units and a global network of outstanding partners.

### VISION

We believe there is a growing and challenging market for midsize companies committed to total supply chain solutions in freight forwarding.

### MISSION

Milestone Logistics handles your shipments in a pro-active and flexible manner. With innovative tools and people who are involved. Milestone will take care of your logistic needs, in a reliable way.

MILESTONE PROVIDES GOOD SOLUTIONS THROUGH ITS OWN SPECIALIZED BUSINESS UNITS AND A GLOBAL NETWORK OF OUTSTANDING PARTNERS.

### MILESTONE PROVIDES THE FOLLOWING LOGISTICS SERVICES:

- Air freight forwarder
- Ocean freight forwarder
- Silk Road rail services
- Sea-Air
- Customs house brokers
- Cross trade
- Trucking services
- Warehousing and distribution
- Transport insurance



[www.cargoregency.com](http://www.cargoregency.com)

## Cargo Regency

Zwarteweg 149, 1431 VL Aalsmeer,  
Amsterdam, Netherlands



[www.alfonsfreriks.com](http://www.alfonsfreriks.com)

## Alfons Freriks Logistics

Nieuwesluisweg 170 3197 KV,  
Rotterdam, Netherlands



Dutch Freight Forwarding Company with a standard of "Commitment To Excellence"!

We're pleased that be part of the Elite, who give us the opportunity to collaborate with worldwide logistics companies and develop global new mutual business.

Clients of Cargo Regency are served by operational and commercial professionals with over 15 years of experience in the freight forwarding industry. Our clients describing us as their own employees who are committed, involved and pleasant to work with.

Due to our partnership with reliable carriers we can offer high quality and lower the risks for our most valuable clients, suppliers and consignees.

We're interested in building business for a long term relationship and helping our clients to manage their transport budgets with less efforts, effectively and profitable.

Besides our main focus of airfreight we offer a total package of services, like ocean freight, European road transport and express delivery.

Alfons Freriks Logistics: partner in transport since 1978. We deliver your customers' goods quickly and safely at their destination.

### GUIDING YOUR TRANSPORT WORLDWIDE

Alfons Freriks Logistics is your partner for a total supply of logistic services. We work throughout Europe and our specialty is worldwide overseas forwarding. We guarantee an excellent service. A professional, pragmatic and target-oriented mentality is manifested in all our activities.

### Our Services:

- Container transport: Deep Sea
- Container transport: Short Sea
- Project expedition
- Airfreight
- Warehousing
- Customs facilities, short sea & Deep sea worldwide.

Fast, safe and reliable against competitive rates. Tailor made solutions and a service-oriented mentality is our business card, with a particular eye for detail and "A deal is a deal!" Alfons Freriks Logistics is ISO 9001:2008 certified and distinguishes itself in smart logistic concepts. In short a world-class partner.



[www.braanker.com](http://www.braanker.com)

# Braanker Logistics

Nieuwland Parc 211 2952 DC Alblasterdam, Rotterdam, Netherlands



Braanker Logistics, your logistics service provider.

Braanker Logistics is a healthy and modern logistics service provider with worldwide expertise in every type of transport modality and logistics service imaginable. We are certified in accordance with the newest standards.

Braanker Logistics operates from a modern and representative office in the strategically located Alblasterdam (NL) with 30000 m2 Storage and Transhipment capacity. With 100 employees, a worldwide network of agents and an all-around deployable vehicle fleet of approximately 170 units Braanker Logistics is at your service, 24 hours a day, 7 days a week.

- Customer satisfaction
- Reliability
- Professional expertise
- Passion
- Versatility

**Our Services:**

- Air Freight
- Sea Freight
- Road Freight
- Storage & Transhipment







# The X2 Conference 2014



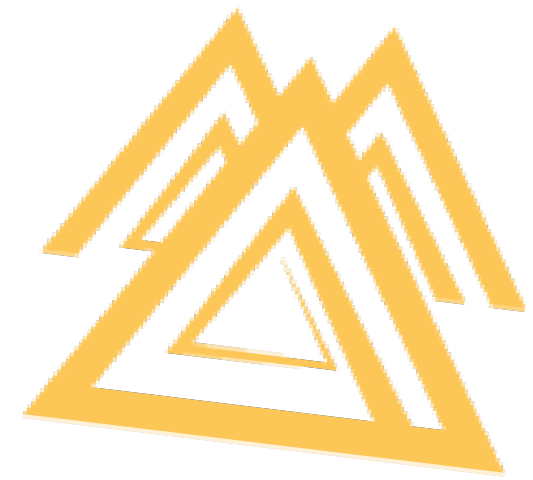


♠ ♦ ♥ ♣

# X2 CONFERENCE

2016





2017  
CONFERENCE



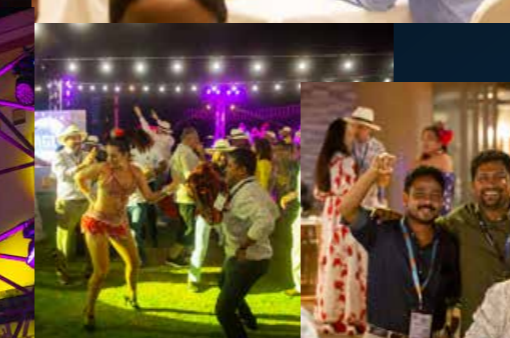


# 5<sup>th</sup> Annual Conference 2018



# X2

6th Annual Conference 2019



# Connect with the X2 team



**Richard Overton**  
Founder & CEO  
at X2 Group

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To easily stay in touch with the X2 Team, Connect with them on LinkedIn



**Murray Backhouse**  
General Manager Global Networks at X2 Group

[Connect](#)



**Jennifer Llanes**  
Commercial Manager at X2 Group

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**Patarasorn Jommawun**  
Event and Administrative Manager at X2 Group

[Connect](#)



**Pai Sapoo**  
Web Developer at X2 Global Media

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**Daniela Gonzalez**  
Membership Services at X2 Logistics Networks

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**Colin Pinto**  
Graphic Designer at X2 Global Media

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**Shawn Stephen**  
Membership Services at X2 Logistics Networks

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**Martins Degis**  
Lead Graphic Designer at X2 Global Media

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**Metodio Jr Tado**  
Accounting Assistant at X2 Logistics Networks

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**Carlos Nogueira**  
Network Enhancement Executive

[Connect](#)



**Stuart Backhouse**  
Social Media & Network Enhancement Executive

[Connect](#)



**Trung Nguyen**  
Graphic Designer at X2 Global Media

[Connect](#)

# X2 ELITE NEW MEMBERS

## Arrow Express

📍 Jordan  
[www.arrow.com.jo](http://www.arrow.com.jo)



## Master International Logistics

📍 Egypt  
[www.masterinternationallogistics.com](http://www.masterinternationallogistics.com)



## Braanker Logistics

📍 Netherlands  
[www.braanker.com](http://www.braanker.com)



## Pace Spedition

📍 United Arab Emirates  
[www.pacespedition.com](http://www.pacespedition.com)



## Lesam International Group

📍 Italy  
[www.lesaminternational.it](http://www.lesaminternational.it)



# X2 PROJECTS NEW MEMBERS

## Shanghai Windows Logistics Co. Ltd

📍 China  
[www.windows-logistics.com](http://www.windows-logistics.com)



## Shiftco Shipping & Logistics India Pvt Ltd.

📍 India  
[www.shiftcoship.com](http://www.shiftcoship.com)



## Salinas Shipping & Transport

📍 Turkey  
[www.salinas.com.tr](http://www.salinas.com.tr)



## Demanko HLC Logistics, Inc.

📍 USA  
[www.demanko.com](http://www.demanko.com)



## EGETRA

📍 France  
[www.egetra.com](http://www.egetra.com)



## Thuan Phong International Freight and Service J.S.C ( TPFS Vietnam )

📍 Vietnam  
[www.thuanphonglogistics.com](http://www.thuanphonglogistics.com)



## Tieffe Group

📍 Italy  
[www.tieffe-group.it](http://www.tieffe-group.it)



# X2 ASIA GLOBAL NEW MEMBERS

## 3Way International Logistics

📍 Canada  
[www.ship3way.com](http://www.ship3way.com)



## Airse Forwarders India Pvt Ltd

📍 India  
[www.airseaindia.com](http://www.airseaindia.com)



## Aucksun International Logistics Ltd

📍 China  
[www.futrans.com](http://www.futrans.com)



## CBK Freight Limited

📍 United Kingdom  
[www.cbkfreight.co.uk](http://www.cbkfreight.co.uk)



## COSMO SCM SDN BHD

📍 Malaysia  
[www.cosmoscm.com](http://www.cosmoscm.com)



## DAUDEEN FREIGHT FORWARDING COMPANY LIMITED

📍 Nigeria  
[www.daudeenfreight-ng.com](http://www.daudeenfreight-ng.com)



## Grow Wide Shipping Services LLC

📍 United Arab Emirates  
[www.growidegt.com](http://www.growidegt.com)



## IC Cargo GmbH

📍 Austria  
[www.intercargo.fr](http://www.intercargo.fr)



## InterCargo

📍 France  
[www.intercargo.fr](http://www.intercargo.fr)



## Krom Logistica

📍 Mexico  
[www.krom.com.mx](http://www.krom.com.mx)



## Logimpex Cargo S.A.S.

📍 Colombia  
[www.logimpex.com.co](http://www.logimpex.com.co)



## World Transhipment Services Ltd

📍 United Kingdom  
[www.wts-logistics.com](http://www.wts-logistics.com)



## NHH Global Forwarding Limited

📍 Hong Kong  
[www.nhh-global.com](http://www.nhh-global.com)



## OXEN CARGO

📍 Brazil  
[www.oxencargo.com](http://www.oxencargo.com)



## Parisi Grand Smooth Logistics Ltd

📍 Hong Kong  
[www.pgs-log.com](http://www.pgs-log.com)



## Pronto Logistics Ltd.

📍 Bangladesh  
[www.prontobd.com](http://www.prontobd.com)



## PT. Sherindo Cargo

📍 Indonesia  
[www.sherindocargo.com](http://www.sherindocargo.com)





**Shenzhen Joy Luck International Freight Forwarding Co.,Ltd**  
 📍 China  
[www.joyluckfreight.com](http://www.joyluckfreight.com)




**TCF Logistics**  
 📍 India  
[www.tcflogistics.in](http://www.tcflogistics.in)



**TLC World Logistics**  
 📍 United Kingdom  
<http://tlc-wlogistics.uk/home>



**Trafiver Logistics S.A. de C.V.**  
 📍 Mexico  
[www.trafiver.com](http://www.trafiver.com)



**VS Logistics BV**  
 📍 Netherlands  
[www.vslogistics.nl](http://www.vslogistics.nl)




**Whale Logistics (Thailand) Co Ltd**  
 📍 Thailand  
[www.whale-logistics.com](http://www.whale-logistics.com)



**X2 CRITICAL NEW MEMBERS**


**TRANSPEED CO., LTD**  
 📍 Thailand  
[www.transpeed.biz](http://www.transpeed.biz)




**Pan Asia Logistics Singapore Pte Ltd**  
 📍 Singapore  
<https://pal.tv-s-asianics.com>



**Dolly Air Cargo**  
 📍 China  
[www.dollyair.com](http://www.dollyair.com)




**General Cargo Logistics (Shenzhen) Co., Ltd.**  
 📍 China  
[www.general-cargo.com.hk](http://www.general-cargo.com.hk)




**X2 COLD CHAIN NEW MEMBERS**

**Airsea Forwarders India Pvt Ltd**  
 📍 India  
[www.airseaindia.com](http://www.airseaindia.com)



**Win Transport Italy S.r.l.**  
 📍 Italy  
[www.wintransport.it](http://www.wintransport.it)



**LOGMAN INTERNATIONAL CO.,LTD.**  
 📍 Thailand  
[www.logman.co.th](http://www.logman.co.th)




**Smart Freight Forwarders Working Together Under One Financial Umbrella**



If you are not looking for a way to eradicate the risk of fraud from your business and save money at the same time, then we suggest you stop reading this now...

**For all those intrigued logistics professionals, we give you X2 Pay!**

A simple member to member payment system that has never heard of a bank fee, does not discriminate between nationalities, has no hidden charges, and offers immediate payment in real time.

...And did we mention it mitigates all risk of fraudulent email attack against your business.



The future is safer and cheaper  
 The future is X2 Pay



# What are the limitations?

Even when some policies use the term "all-risks" it does not mean that it will provide complete protection.

Certain types of cargo can be excluded, as well as some destinations (or restricted), or coverage is relegated to a specific service (for example, transport must be carried out with special temperature recordings).

It's also very important that the shipper precisely document the cargo value in case of incident (loss or damage). For these reasons it's important to examine the details when taking out an insurance policy for a shipment.

## + All Risk Coverage

Such coverage provides extensive protection against damage or loss due to external factors. At the difference of a more limited coverage, it will for example, protect the shipper against:



Pilferage



Heavy weather



Leakage



Breakage

Although the above perils are covered under some "All Risks" policies, there are exclusions under all risk coverage which may apply, in particular:



Improper packing



Rejection of goods by customs



Inherent vice



+44 (0)20 8400 2000  
contactus@boxtop.net



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- **X2 Freight**
- **X2 Conference**
- **X2 Pay**
- **X2 Insurance**
- **X2 Vendors**
- **X2 E-Commerce**
- **X2 Global Media**
- **One Monocle**

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