



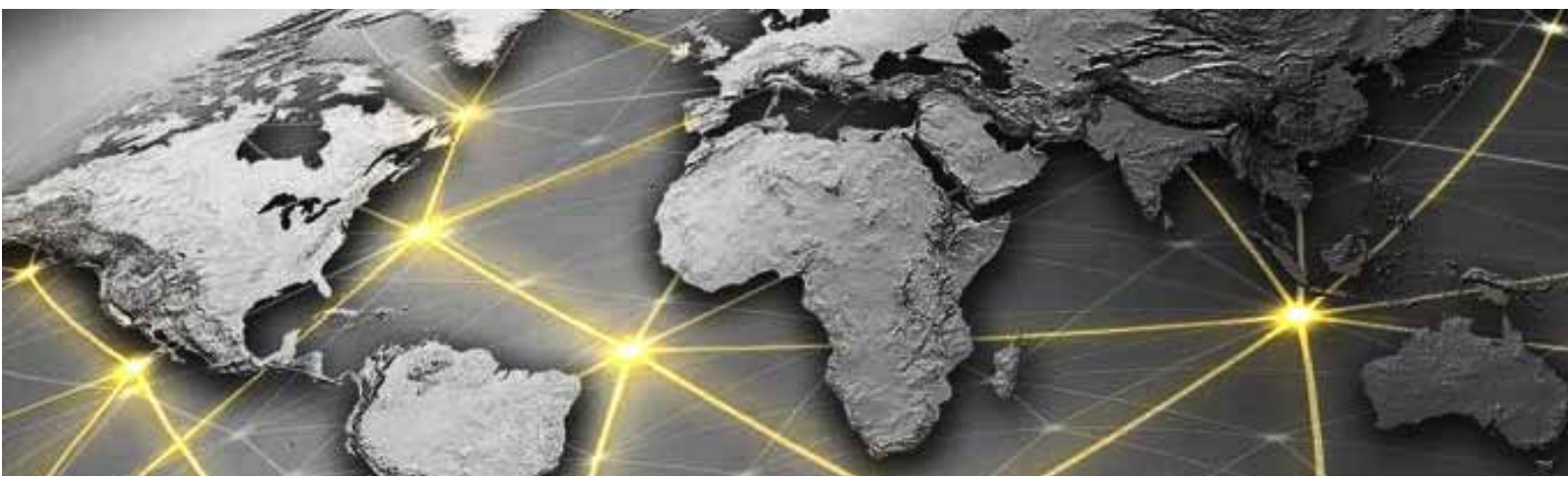
X2 Newsletter  
3rd Quarter 2013

# X2 Elite

## Professional Global LOGISTICS NETWORK

### Working Together As One





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**“Continued  
Focus on professionalism  
and development between  
members”**

Message from

**Richard**

Richard Overton, CEO,  
X2 Elite | Global Logistics Network

**W**elcome to the second edition of our Quarterly Members Newsletter. Our 3rd Quarter newsletter comes just after six months since we launched the network and during that time we have continued to work tirelessly in developing the membership and the professional coverage of the group. I cannot re-iterate how important it is for us to continually focus on professionalism and development between members. Our goals will remain the same and our vision to truly develop a committed group of companies that are focused on working together to drive long term relationships at a professional level will never change. We must all make an effort to develop a more strategic and stronger alliance where everyone involved cares and commits to their responsibilities of membership. This Q3 edition is designed to allow you all an opportunity to be part of a newsletter to highlight your companies, profiles and news items that you would like to showcase to fellow members of the group.

This is a free tool that is provided as an advantage for all members to utilize as part of their membership. I will mention it again unlike other network newsletters, this will not be utilized for selling programmes or insurance etc. and is designed to keep you informed for you to share your information with the group - this is your newsletter – something I have always believed in having for the group to bring us closer together. I welcome everyone to our 2nd edition of our Q3 2013 X2 Newsletter!.

A handwritten signature in gold ink, appearing to read "Richard Overton".

Richard James Overton  
CEO  
September 6, 2013



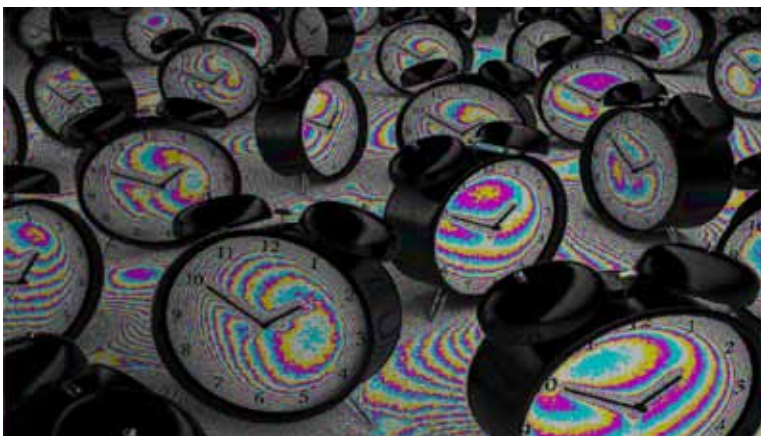
# What does a Professional network do?

The X2 networks were created based upon years of experience and a sincere focus on ensuring a professional network environment for companies that really want to be part of something different. There are many established networks that do very well at maintaining their promise. At the same time there are several networks that try to provide a professional approach but fail as well as those larger network organizations that are less individually member focused – but are more commercially focused.



It is very important for a network to provide programmes that make a difference – but more importantly a network has to be able to provide personal attention to each of its members. Obviously, members have to choose what additional

programmes being offered will actually add value to their business. Most of the time they do not - But are commercial elements that a network like X2 does not have focus on. Our aim is to ensure that all members work together and we assist you and support you when doing so. We have all of the necessary things in place to ensure a secure network environment and to provide peace of mind. However; we have often found and with many years of experience - that many of the programmes that other networks offer do not actually deliver real value to its members. X2 will only bring in and develop programs that can benefit you as free tools within your membership rather than looking at ways to capitalize commercially from our members themselves.



Our focus has to be on combining our network volumes, an item that has been discussed for many years, by other networks – but has always failed to achieve. The reality is that members are not always willing to share their figures of volume and not wanting to jeopardize losing their existing rate agreements with carriers. Other areas of great interest are the group EDI System for all members to utilize. Again, this is a topic that we are really wanting to bring into the network and we are now discussing options with several software suppliers. However; a system is only as good as the people utilizing it – for this to work it would mean that everyone would have to commit to using the same system.



X2 members have to show a commitment to the group. This is what will differentiate ourselves from other networks out there. Managing a professional network is not easy – especially when the focus is on helping and assisting the members and developing business within the group. Our intention is not to sell products or services that other commercial networks seem to only care about.



Finally, we will only associate ourselves with organisations that are neutral and we believe that for industry associations to be realistic and fair – must only be managed independently and not by companies protecting their own interests. X2 Elite's focus is on bringing together companies in a sincere and honest way and to drive the development between its members – to do that we are all responsible for being involved and if we can achieve that then we can really produce something that will drive value for all of its members.





# NETWORK DIRECTION



# AND DEVELOPMENT

As mentioned on many occasions the network foundation is extremely important in order for the group to get off to a good start. Founding members are and always will be the important building blocks of the group. It takes time in developing a professional network – but more importantly it takes the involvement of all members to make it work – to be professional and to assist the management of the network in achieving the network goals.

Quality and Excellence - Our focus on Quality and Excellence will allow us the confidence to promote our group to global markets and to ensure that people are aware that we can offer truly global services. In order for us to go to that point – members will have to improve, change and develop as one company and wear two hats – their own hat and the one of X2.

## X2 Global Logistics.

X2 Members working together as one on a global scale

# X2 ELITE LAUNCHED

## MARCH 1ST 2013

Up to date membership development :

**73** Companies joined

**75** Countries

**112** Cities

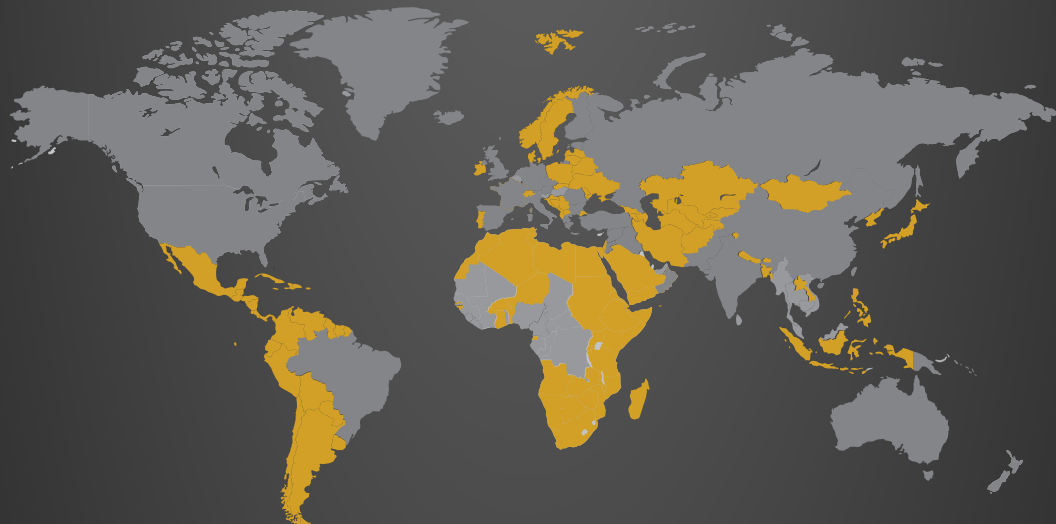
**130** Offices



Open Markets -----

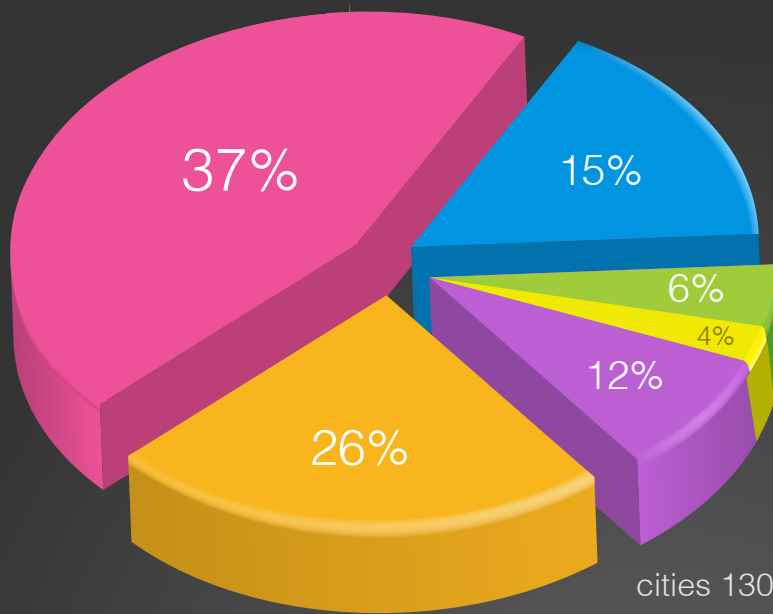
## Referral Programme

Be involved – help the network develop professional members where we need them. Utilize the referral programme to bring in the companies that you feel are right for the group. You have the chance to help develop the membership with the companies that you know are right for this group in the markets that we are open. Once we fill them we lock them down and then push the group together.



Get involved in making decisions on who joins the group

# Network Coverage



## Statistics per Region

- Asia
- Europe
- Africa
- North America
- South America
- Oceania

We now currently have almost 73 companies in 75 countries and 112 cities 130 offices– this shows a good balance in network coverage and it this balance that the network overage and it this balance that the network needs to ensure it can follow in its vision to be a professional group.

This also allows us to identify what other areas we need to focus on to maintain that balance and take into consideration the business volumes of these markets to ensure that it will bring value to the group. We will now continue to communicate with potential/suitable companies in the markets that need more coverage and – we encourage all of our members to play an active role in supporting us with ideas and potential referrals of companies that you would like to see join us in the areas we have available slots.

When we consider the size of other networks especially the larger organizations and take a look from the same viewpoint – we can see some differences. Some regions /countries are ‘Top Heavy’ and that is a result of having too many members in each location /region. This then no longer becomes a network of one but instead a network of direct competition. X2 Elite’s vision is to be a group that works together and not competes with one another. The only way to do that is to follow the directives set out at the beginning and not to change the policies of the network as we move forward – as so many others do.



# HOW TO BUILD A STRONG NETWORK

The only way for a group of companies to be able to come together is to follow a culture and follow the rules and expectations of membership -To work together and to communicate professionally. Other networks

are based upon allowing companies to join and organizing conferences and little else. If a network is to develop in a more dynamic direction it requires dynamic people with a discipline to drive an attitude through to their sales

and operation teams. As we move forward we will be measuring the development and highlighting the shortfalls with everyone in the group.



# GET IN TOUCH

with us on social media



 <https://www.facebook.com/pages/X2-Elite/478885458826764>

 [https://twitter.com/X2Elite\\_network](https://twitter.com/X2Elite_network)

 <http://gplus.to/x2elite>

 <https://www.youtube.com/TheX2Elite>



# X2 Elite Annual Conference 2014



X2 Elite 1st Annual Conference will be held  
19th February - 22nd February

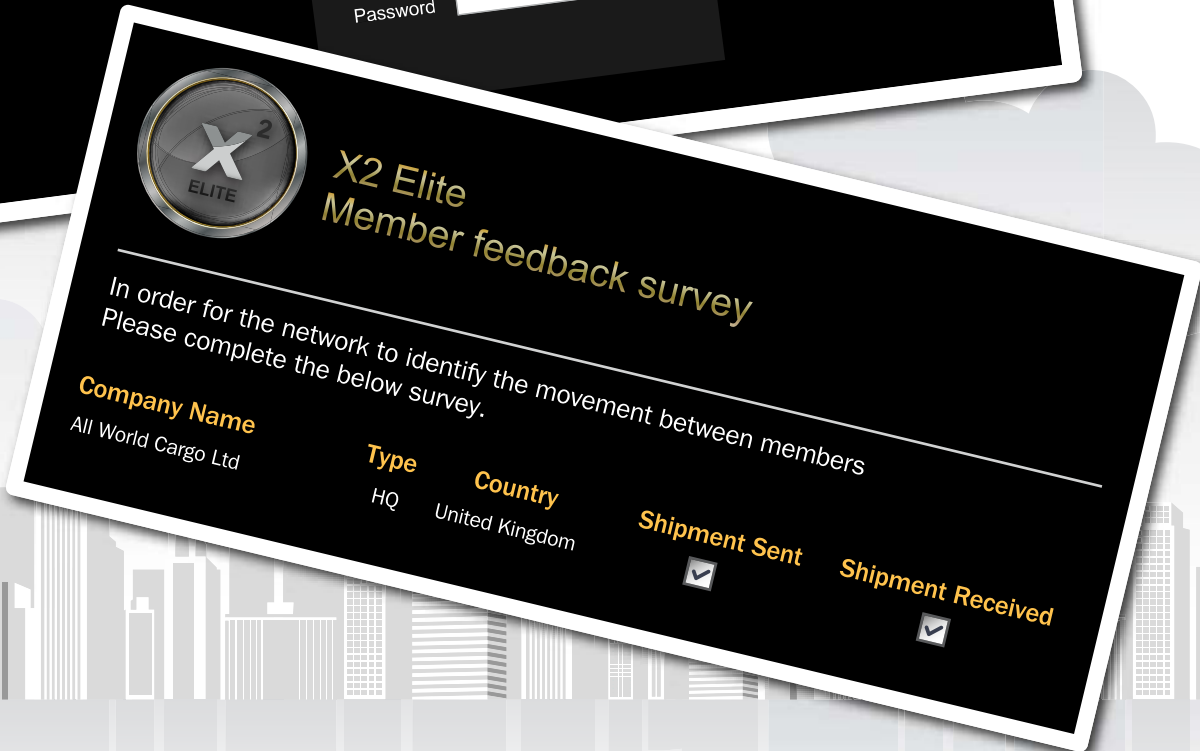
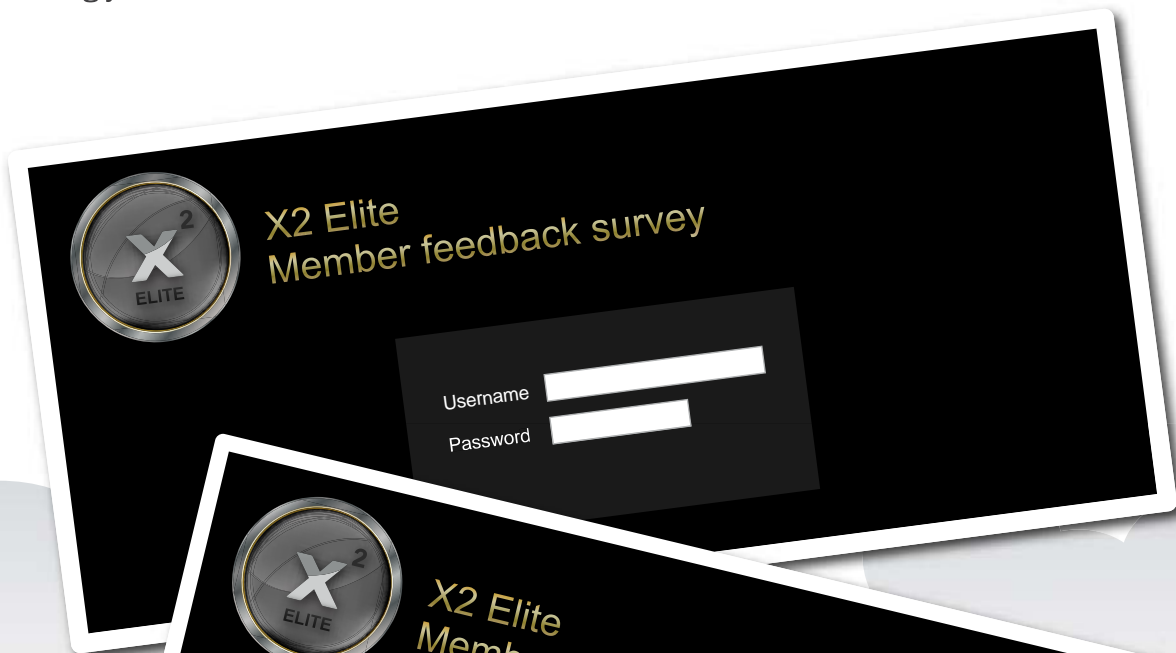






# X2 ELITE CO-OPERATION SURVEY

In order for us to gauge the success of the network – we need to measure certain elements. One key element is understanding the business cooperation between members. To understanding what disciplined cooperation exists and to identify who is working with who and what is being reciprocated. This mechanism is required to promote and to push the mindset of working together in a two way direction. This will be set up in the member’s area within June and we will require everyone to fill this out and complete it accordingly.



# KEEPING TRACK

## SHIPMENT MONITORING SYSTEM

**COMPULSORY**

We are extremely proud to say that during my time of being responsible for managing networks – We had a 100% dispute / problem - free track record. We believe the main reason for this was the quality of the agents that we brought in to found the previous groups. We also believe that due to my continual involvement and personal approach to knowing everyone in the network – helped solidify the importance of maintaining professionalism. We are developing the network quickly and therefore, It is important that the network develops tools for the group to monitor the members business. As well as the network offering a payment protections scheme - it is extremely

important that we work hard to eliminate any potential signs of problems before they begin. Therefore, we will be launching an online Invoice Monitoring System. The system will send out a 'Statement of Accounts' to Members every 2-3 weeks with the details of any outstanding invoices due to fellow members offices so that prompt payments are made. For confidential reasons, Members will not be able to view each other's accounts. However, the information is available to the X2Elite Management who will use this system as a framework to manage and continually optimize credit risk within our group.

We expect to report to everyone each month that we have a 100% payment record within our network and have not had to use disciplinary procedures with any Members. Our Members must understand that paying on time and operating in a professional manner results in repeat business and excellent relations with their overseas offices. Therefore, this system is for precautionary reasons only – but is also a tool for measurement and development of the group. More details about this will be sent out soon.



# X2 MEMBER FOCUS

**“Your network  
Your newsletter** designed for you  
to highlight what you do and to bring you  
closer to one another through an illustration of your services.”







## New Service offered

Fleet Line Shipping proudly announce starting of our lashing and securing division as a one- stop-shop solution to our OOG, Project and Heavy lift cargo customers.

We use quality lashing products as per IMO and DP world standards. Our staff are trained to do lashing and securing to give excellent quality and service to our customers.

We provide lashing and securing services on :-

- Project and Heavy lift cargo on trailers for inland haulier movements, both under and on deck on board of all types of vessels.
- Flat Rack, Open Top, GP containers
- Selling of lashing materials and Tarpaulins.
- Availability of low bed and special trailers for OOG and heavy cargo
- We can also provide saddles, beams, dunnage etc. Crane hirage is possible as per customer request.

For inquires please contact Mr. Mrinal Kumar  
[mrinal@fleetlineshipping.com](mailto:mrinal@fleetlineshipping.com)

## Recent Project movements:

### 1. Wireline truck loaded on 40' flat bed container

We loaded 2 x Wireline Trucks in 2x40'FB container on 25th July having Dimension : 12 x 2.60 x 3.72 m with Weight 23 Mt ex JEBEL ALI TO ERBIL, IRAQ via MERSIN. Loading of trucks plus lashing was carried out by FLEELINE SHIPPING SERVICE, DUBAI — at Jebel Ali Free Zone.



### 2. Boat loading on 40'flat rack

We again proved to be PIONEER in PROJECT SHIPMENTS by loading a BOAT in 40'FLAT RACK when customer informed all other Major Carrier refused to accept this cargo on 40'FR. Boat dimension was 11.70 x 4.5 x 4.65 m with weight 18 mt. Fleetline Shipping Service LLC, Dubai executed loading, lashing and sea export for this BOAT — at Jebel Ali Free Zone.



### 3. Crane Boom Transportation:

We had crane boom transportation recently from Jebel Ali to Baku. Length of the boom was 24.15 meters. It was loaded on a break bulk ship from Jebel Ali to Bandar Abbas and the same was loaded on a special extended trailer from Bandar Abbas to Baku by road. Special police permission with an escort had to be arranged during the transportation by road.





## Members News

Newfound optimism in Greece has boosted exports and renewed hopes of creating a multimodal transshipment hub in the country.

The March deal between Cosco, which operates Piraeus Container Terminal (PCT), and Hewlett Packard, which will see 20,000 HP containers per year moved on the river Yangtze from Chongqing to the east coast of China, and then shipped to Piraeus, to be distributed by rail and air to central and eastern Europe, has garnered hope that other companies will look at creating similar distribution hubs in Greece.

“International logistics is a main resource and perhaps a unique competitive advantage for the country’s future,” Athanassios Carayannis, CEO of forwarder Phoenix ECTS, told The Loadstar. “It seems that the Chinese are particularly interested in using Greece as their gateway to Europe and they officially declare so. This will include not only port and airport gateways, but also assembly logistics in specifically allocated parks within the country. It may develop

also to light manufacturing logistics.” There is a plan to create a duty free zone for assembly and finishing products to boost such business, using PCT, and foreign investment in the country is beginning to arrive. IKEA, Dell, LG, Samsung and Lenovo are among those that are thought to have expressed an interest in a similar deal as HP, but are reportedly waiting to find out how HP progresses.

Greek logistics is also expected to see a rise in efficiency from the privatisation of infrastructure, including Trainose, the state company which manages Greece’s rail network, and the airport.

“The Greek economy has to liberalise,” added Mr Carayannis. “If all the reforms are put in place, it will change the quality of the operations. Efficiencies in Greek ports are increasing and there is competition between two different stevedoring organisations – the public company and the COSCO terminals.”

Athens airport, working in partnership with Piraeus, hopes to develop a sea-air link which will deliver HP’s products to destinations not well-connected by overland links, such as North Africa and the CIS.

# “Hewlett Packard-Cosco deal spurs optimism in Greek logistics”



“Test flows will start in September,” said Alexis Sioris, head of cargo at Athens International Airport. “I’m optimistic that we will have a real template that we can use to build the business. We’re hoping that HP will attract more business – as right now we need more.”

While Athens no longer has direct air links with the US, it does have aircraft capacity to Russia, the CIS and other European destinations. Mr Sioris added: “If there is demand, the capacity will come.”

Head of Up Greece Logistics and board member of the European Logistics Association, Spyros Olympios, said: “Greece has a long tradition in transport

## “At Phoenix, we are moving to put the customer at the centre of the operations through IT systems”



“Greek companies didn’t think about exporting in the past, but now they want to find buyers outside the country,” explained Mr Carayannis. “They get their money faster, and there is less risk on non-payment. The mindset is different now. This has widened the range of international markets where Greece exports to. The Greek business community is starting for the first time to become optimistic – if the political stability remains.”

Phoenix saw both profit and turnover rise 27% in 2012, year-on year, and has seen turnover rise by 30% in the first half of this year. Mr Carayannis added that many unreliable forwarders had left the market, but warned it was important to find the right partner. “The monkey businesses have mostly disappeared but international actors must find compliant forwarders to serve their logistics interests in Greece. This is a critical factor in their risk assessment.” There has also been a move to modernise Customs processes, and the use of IT, said Mr Carayannis. “At Phoenix, we are moving to put the customer at the centre of the operations through IT systems. Transparency like this has never been popular, but we need to change the mindset and opt for live communications with customers.

We hope to have about 20-30% of our business running on this system by the end of the year, and 100% within two or three years,” he said.



and the new investment from PCT has already transformed the facilities at Piraeus, while the airport forms an important component in this multimodal structure, providing rapid transfers of vital cargo to the US, Canada and Europe. Our great strength is the skilled personnel who are already in place, plus the pool of young people who can fulfil logistics jobs.” Unemployment in those under 30 currently stands at 30%.

Meanwhile, despite GDP projecting to decrease 5% this year, Greek exports are on the rise. While the country’s production patterns haven’t changed, companies are now looking to export instead of selling domestically.





## Members News

**D**ear fellow X2elite members, In the year 2006, Gate4EU Antwerp / Belgium was founded.

The initial start-up operated out of a 20ft office container which was placed somewhere on the side of a container yard with 1 phone and 1 internet connection. Those were the days ! Exciting and with a feeling of pioneering.

Soon after, we moved to a fully furnished office of about 80 M2.

After 2 years with success and expansion of staff we moved upstairs in the same office building to an office of about 250 m2. Space, what a luxury !

From the early beginning it was a dream of the two owners Kim and William to be situated near the water with the Gate4EU Headquarters.

Fascinated by waterways, ships, vessels, boats, barges and all other floating devices, nothing is as satisfactory as drawing energy from a fabulous substance as 'water'

Glad to inform that this goal has been achieved.

Our newly constructed HQ is located near the 12 Km long river 'Rupel' which is a side river from our big river (Schelde) which brings all huge sea vessels from the North Sea to the actual Port of Antwerp.

Furthermore the building itself has been constructed in a durable, renewable and environmentally friendly fashion. Some 90 % of all used construction materials are recyclable.

We as enterprisers have a responsibility towards the next generations, therefore we opted for re-used wood and steel as key materials with extra attention for insulation in order to minimize energy consumption.

We are extremely happy and proud with this achievement. Nothing is as rewarding as starting with an idea, working towards it and making it happen.

Our new HQ will enable us to keep working hard and moving forward together with our clients, partners and of course our X2elite friends

You want to see for your self?...Always welcome

We can not wait to meet you all at the next X2elite conference meeting

Till then,  
Kim Daems,  
William Janssens





Members News

**D**ear Members of X2 Elite. As one of new member of network , We would like to say hello to all X2 family .TrustPort SCS Afghanistan based 3 PL company . As everyone may admit we are providing service in one of the most challenging market in the world. We can support you in all Afghanistan related shipments at following scope of services Air ( liner cargo transportation and air charter) land, ocean, rail freight services, OOG & HL movements and multimodal solutions.

In addition to transport products, our supplementary services; warehousing and distribution, customs services, in-transit security.



Through sub agents in the region and extensive operational experience TrustPort SCS providing logistics solutions in Central Asian countries.(Turkmenistan, Kazakhstan, Uzbekistan, Kyrgyzstan, Tajikistan, Azerbaijan) . I hope we can play a leverage role for Central Asia and Afghanistan extension.

BORDER GATES



Some challenges and developments in transportation sectors as follow ; Afghanistan's longest border with Pakistan,more than 2,400 km and with Iran, more than 1,000 km , situation at these borders not stable since years.

Almost 100,000 international and coalition forces along with almost 200,000 army & police are engaged to bring security, law & order, curtailing and securing borders in Afghanistan costing billion of dollars.

The Government of Afghanistan with donor assistance has invested billion of dollars in roads construction,transit corridors, ICT, and border-crossing points to be used as a bridge between the Central Asian countries and Indian sub-continent.

Alternative transportation modes such as railroad are beginning to emerge with the help of some neighboring countries and IFIs,for connecting Afghanistan with China, Europe , Indian Sub-continent & Middle Eastern countries.

The Government of Afghanistan with the donors assistance have made efforts to reform customs procedures and expand trade facilitation in the Ministries of Finance & Commerce & Industry. Moving toward single window operation customs system ASYCUDA provided easiness at borders. Let us just mention about some current issues in Afghanistan which will play important role for future conjuncture of the country .

# “Withdrawal Of Us Troops From Afghanistan.... From Contract Economy To Market Economy ”



**C**urrently 112,579 ISAF troops in Afghanistan , 74,400 of them from US Army .

The Withdrawal of U.S. troops from Afghanistan describes the drawdown of U.S. Armed Forces in Afghanistan and the plans for its post 2014 presence when combat troops have left Afghanistan by the end of 2014. Exact plan not declared yet but mostly troops will cease to be a "combat" mission and become a "support" mission.

it was reported that Afghanistan and the United States had begun negotiations for a bilateral security agreement, which will govern the US military presence in Afghanistan post-2014, including how many troops are left in Afghanistan, and for how long.

Leaving combats will make very huge amount of retrograde traffic.

A container every 7 minutes, 100,000 containers , 50,000 wheeled equipments.

Last 10 years Afghan economy mostly designed by contracts provided from US ARMY , NATO , UN now this will change , transmission will lead economy the new path ; market economy .

Securing capital against the mineral assets in the country will lead to advance water, agricultural, industrial development will drive future economy.

Investments on stone, mine and mineral sector, government supports and assistances , oil and gas projects , gas pipeline project to carry Turkmen gas to Pakistan through Afghanistan , nuts , fruit , saffron export will be main dynamics of Afghan market economy .





# “moved HQ into a... larger complex in Antwerp”

## Members News

**D**ue to further growth we are pleased to announce our moved HQ into a larger complex in Antwerp, as of the 19th of august.

### New postal address for all Air & Ocean Offices:

Janssen Air & Ocean NV Samberstraat 69  
2060 Antwerp, Belgium

**Main Tel:** 0032 (0) 3 808 3118

**Main Fax:** 0032 (0) 3 808 3119

**Email:** antwerp@janssen1877.com

This address can be used for all BL's for both Rotterdam and Antwerp.

Please make the needed adjustments in you administration and send all correspondences to our new HQ.

**New address Branch office Brussels;** (correspondence needs to be directed to HQ in Antwerp)

Janssen Air & Ocean NV Building 740 1931  
Brucargo, Brussels, Belgium

**Main Tel:** 0032 (0) 2 588 0480

**Main Fax:** 0032 (0) 2 588 0481

**Email:** brussel@janssen1877.com

All other contact details in Rotterdam and Amsterdam will remain.

Feel free to contact us for all traffic in & out of Europe, Let's do business !



**C**aracuel logistics services ltda. Is pleased to announce that have obtained in a great work the shipment of 40 pieces with crushers parts mining from San Antonio, Chile to Pecem, Brazil these pieces have been stuffed in 8x20' and they are sailing on 07/Aug to Brazil on board mv cap Palmas.

Our client "Elecmetal S.A." (www.elecmetal.cl), a reliable producer and exporter of mining steel parts and the consignee in Brazil "Vale S.A." (www.vale.com) one of the world's largest mining in production of iron.



Our work not only has been the ocean freight, also the inland transport from shipper's warehouse to San Antonio port and then the stuffing of these 40 pieces in the 8 containers. Attached are some pictures taken when cargo was stuffed at San Antonio.

Of course we have privileged using x2 elite agents and in this case we have assigned this responsibility to messes "FIL GROUP Transports Internationals LTDA" who will deliver the cargo to vale S.A. to who we thanks their assistance and cooperation.



## Members News

**D**espite the recent changes implemented by Revenue Federal Brazil (Normative cited above), we communicate to all our customers that for the release of imported goods is required the presentation /delivery of an original BL along with other documents required for import cargoes, and the proof of payment of all amounts due on the transaction.

This original BL will be remained in our archives. This procedure is not mere arbitrariness of our company acting as Freight Forwarder, but enforcement made

## FIL GROUP

### “Release Cargo Import - Presentation of Original BL”

by Carriers, and it holds the prerogative to making or not, before the SISCOMEX load, unlocking the goods tied to bills of lading.

The conclusion of the regular process of release goods depends on maintaining presentation of documentation as usually used before. We believe that such a procedure, maintain the security and legal certainty for all stakeholders import process, whether the logistics operators, whether the own exporter and importer.

FIL GROUP TRANSPORTE INTERNACIONAL LTDA  
Together we are Better!



## Members News

**B**osmar Trans Shenzhen office change to below address. We do hope this new wider & qualified office will provide better services for our valuable customers & agents. This office provide service Especially for Guangdong province of China.

## Bosmar Trans

### “Move Shenzhen office to new address”

**Bosmar Trans (Shenzhen) Ltd**  
New Address : 16D1-A block Zhenye Building  
No.2014 BaoAn South Road Luohu District  
Shenzhen China  
Tel: 0755 82481949  
Fax: 0755 82480245  
Contact: Ms. Cherry  
E-mail: [cherry@bosmar.cn](mailto:cherry@bosmar.cn)



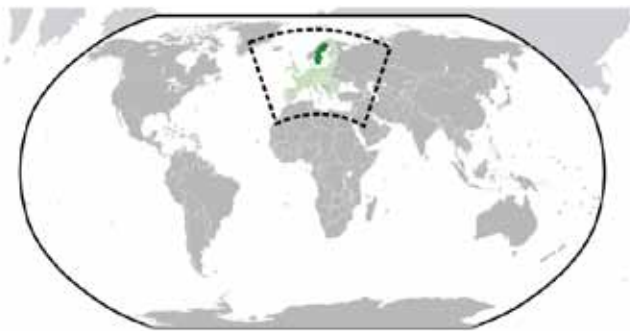


## Members News

**A**s being a new member to this network, let me make a short presentation of us and our Country:

### Location / basics:

Sweden is located in the Northern part of the World, see the green spot on the map.



We have no polar bears walking on the streets, which is a common misunderstanding. We do not manufacture watches or eat chocolate fondue every day – that is Switzerland.

With an area of 449,964 km<sup>2</sup> Sweden is the size of the fifth largest country in Europe and has a population of 9.5 million people. Inflation rate is 0,1% and GDP is 0,6 % for 2nd quarter 2013.

### Economy

Swedish trade stands relatively strong in a troubled world economy. One clear trend is that the volumes in the second quarter is better for most types of goods than in the first quarter.

The port in Gothenburg is the largest container port in Scandinavia, with around 30 percent of Sweden's foreign trade passes through the Port of Gothenburg, and over 60 percent of all containers shipped.

## Nordic Intralogistics AB

### “Brief report from Sweden”



Overall, shipped 466,000 containers through the Port of Gothenburg January to June, which is two percent more than during the same period last year.

### About us

Our company, Nordic Intralogistics AB, was founded 2009. We have long experience of transports of any kind since working in similar companies in the past. We hope to expand our biz and, together with you, giving our and your clients a premium service.

Our office is located in Frihamnen, Gothenburg, see the black arrow on the picture below. If you are visiting Sweden, either as a tourist or in biz, we are happy to invite you to us for a meeting and a guidance around Gothenburg.



### Nordic Intralogistics AB

Frihamnen 4 SE-417 55 Göteborg, Sweden

Phone: +46 31 788 11 61

Fax: +46 31 704 22 21

Mail: [info@intralogistics.se](mailto:info@intralogistics.se)

Website: [www.intralogistics.se](http://www.intralogistics.se)

Writer

Anders Akesson

[anders@intralogistics.se](mailto:anders@intralogistics.se)



# “....ONE ISLAND IN THE CARIBBEAN DOMINICAN REPUBLIC ONE COUNTRY ONE LOGISTICS TEAM”



## Members Profile

### GO TRANS LOGISTICS

- Positioned in the center of the Caribbean Islands that allows you to use Dominican Republic as a gateway between Europe and Central and South American countries as an alternative of using Miami.
- Personalized teams in air and ocean transport.
- Specialized staff for projects.
- Entry point for humanitarian aid and regular cargo to Haiti.
- Main Airports: AILA, Las Americas International Airport, Santo Domingo (SDQ).
- Others Airports: Santiago International Airport (STI) Puerto Plata International Airport (POP) Punta Cana International Airport (PUJ).
- Main ports Rio Haina (DOHAI) Multimodal Caucedo (DOCAU).
- Major Cities: Santo Domingo, Country Capital Santiago Puerto Plata Punta Cana / Bavaro.

### OURS SERVICES

- Airfreight import / export
- Seafreight import / export – FCL/LCL
- Land transport – Road and rail
- Cargo consolidation
- Logistic freight management
- Project cargo management
- Door –to- door express deliveries
- Customs clearance
- Dangerous Cargo
- Exhibition Cargo
- Chartering service
- Cross border trans-shipment.
- Multi-modal operations in General Cargo Business (LCL/FCL): fast, reliable and efficient on all world wide routes.

- Standardized door-to-door, air- and ocean freight products with defined transit times and fixed delivery dates.
- Process optimised sea, air and break-bulk- transports as well as the handling of complex dangerous cargo transports.
- Distribution and Warehousing
- Export and Land Transportation

We have super relationship with carriers, authorities which gives us access to all useful information, best, rates, ensuring rapid reliable results.

Gotrans is continuously evolving with a focus to encompass the whole world with its services. Therefore we have proudly developed a substantial and widespread network of agents that enable us to literally cover every part of the globe.

### Our Added Value Service:

- Professional management of interfaces
- Worldwide quality management
- Exception reporting and alert management
- Persistent control of our services and continuous dataflow between our different service providers.

### HOW TO CONTACT US?

Av. Rómulo Betancourt No. 289 Plaza Tania 3er Piso, Suite 305, 10112 Bella Vista Santo Domingo, Dominican Republic

Tel.: 001 809 508 7242

Cel. : 001 809 907 5270

Email: info@gotrans.com.do



## Members News

**I** CAL International Customs and Logistics are delighted to announce we have secured Gregory Good as Branch Manager of our Sydney Office, conveniently located at Banksmeadow, close to the airport and docks.

Greg brings with him a wealth of experience within the logistics and supply chain industry having been State Manager with Toll Global Logistics Queensland and State Manager for Express Logistics NSW. He has exceptional knowledge of International Freight Forwarding, Supply Chain Review, ship's agents, Warehousing, Mining and Retail Distribution. His knowledge has been built on a career spanning three decades within the freight and logistics industry.

Greg is supported by a proficient team of 30 professional staff, made up of Customs Brokers, import and export, air and sea experts, sales and accounts staff. We have staff fluent in languages including Spanish, Mandarin, French, Serbian, Bosnian, Croatian and Japanese.

Greg's experience in mining provides a strategic link between the ICAL Sydney and Newcastle offices. The ICAL Newcastle office was established to enable a specialised link between Sydney and the mining belt in northern New South Wales. If you are bringing anything into Sydney, or indeed Australia, make a point to contact Greg first and you won't be disappointed.

Greg can be contacted on +61 2 9695-7378 or +61 447 035 588, [gregory.good@ical.com.au](mailto:gregory.good@ical.com.au) or visit the office at Unit 1, Ground Floor 1753 Botany Road, Banksmeadow.

**I** NTASL Logistics Ltd., commenced her operation in Bangladesh in 2008, and with high skilled professional teams' successful background with the logistics and main-line operators, INTASL has been emerged as the country's most reliable company with proven performances. INTASL ensures rendering high level services & coverage in the fields of following areas to/fm Bangladesh;

Freight Forwarding;	Chartering;	3PL;
Project Logistics;	Bunkering;	Trading;
PO Management;	Engineering,	Agency;
G2G Facilitator;	Warehousing	Distribution;
Door 2 Door;	Pick & Pack;	Trucking
On Line Deliberation;	VAS (Value Added Services)	



## INTASL Logistics Ltd.,

For Information / Inquiries, please contact following;

**E-mail:** [info@intasl.com](mailto:info@intasl.com);  
[man@intasl.com](mailto:man@intasl.com);  
[project\\_logistics@intasl.com](mailto:project_logistics@intasl.com)

**Tel:** + 88 02 9887521 ~ 4  
 + 88 02 9888131 ~ 6

**Fax:** + 88 02 9887525



## Members News

**A** Actually BCL GROUP is delighted to announce the opening of our new distribution depot in Barcelona as part of the company's expansion of its domestic network in Spain.

Open since the beginning of September, the depot will provide local and national distribution services to all Spain because also now we are part of an urgent transport company's leader in Spain of national distribution company called "Enviaia". The quality parameters and necessary infrastructures to be able to join them put our services in the next step to be able to serve around all national territory and also Portugal in 24 hours for own media. |

Despite the actual adverse economic conditions we are really proud to be able to improve and invest in our national network to offer our customers and

partners better cost and our efficiency for all of them.

- Storage of ADR goods.
- Standard racks.
- 6000 square meters
- Storage capacity for 12000 europallets.

As you know BCL GROUP SL is a company founded in 2005 but with more than 20 years collective experience in freight forwarding, customs brokering, warehousing, packaging, picking, labelling, and founded to manage and operate with an integrated intermodal system combining ocean, rail, truck, and air transport supported by advanced information systems and telecommunications, and always accompanied by our specialized staff.

We are an own customs broker in Spain with offices in Barcelona, Madrid, Valencia, Bilbao and Algeciras and really focus in the transport, warehousing, and clearance of perishables, automotive parts, food products, valuables, and textiles.







## Members News

International logistic gateway has been born in 2001 with the target of implementing professional freight

forwarding and logistic services, solutions and infrastructures into CEE and started its activities in the Czech republic.

Not long after, still in 2001 and might be as the first one, we nominated FRANKFURT as our main gateway and

consolidation point for airfreights in/ outbound. By Investing into a own fleet of trucks and equipped by an

allowance to move even during weekends, the selfdesigned 3DSystem – so called, DirectDoorDelivery into Czech republic

and further into CEE was established. Even well known courier companies were not able to match the transittimes our system could deliver.

Nowadays, ILG offices are member of IATA, customs brokerage licensed as well as government approved regulated agent.

The further development brought us to offices in AUSTRIA as well as HUNGARY. The missing product WAREHOUSING & LOGISTICS

we covered by incorporating EC Logistics – ECL, with its headoffice in brno/ Czech republic. ECL is connecting western and eastern

Europe destinations and showing up with by wide range of FTL and LTL services. No matter talking about turkey, Republic of Azerbaijan, Iran and many more other destinations.



In 2009 everything been put under one roof called ALL AROUND FREIGHT FORWARDING o.s. incl. IT OFFICE MANAGEMENT responsible for all IT matters internal the group as well as CARGOBITS, holding our own freight forwarding operational software system. Even a registered trading company in order to support cross trade business is available.

Still in 2013 we will extend our network with an office in koper, Slovenia in order to start to cover the important Adriatic area.

We not only treat our setup as a tool to attract the local customer. no, we treat this set up with priority to make overseas agents more competitive. And in fact our business became dominated by exports since years. A bit untypical for an European freight forwarding company.

Please feel free to have a look on our video presentation. [Click here](#)

“logistic is all about to bring goods to people”, but we can do more than that.





# X2 Elite

Telephone : +66 (2) 648 6122 | Fax : +66 (2) 648 6119 | Email : [info@x2elite.com](mailto:info@x2elite.com)

170/87 9th Floor Ocean Tower 1 Bldg, New Rachadaphisek Road, Klong Toey,  
Bangkok, Thailand 10110